

# GROWER GROUP ALLIANCE

# ANNUAL REPORT

2019/2020



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### CHAIRPERSON AND CEO REPORT





Kevin Goss, Chairperson, GGA Inc

**Annabelle Bushell,** Chief Executive Officer, GGA Inc

Western Australia's Grower Group network is unique and effective. It is relatively easy to promote its potential to deliver applied research and extension with strong farmer participation. For 18 years Grower Groups in this network have looked to the Grower Group Alliance (GGA) to represent their interests in research and extension collaboration and to serve their needs for leadership development, governance training and promotion of the good work groups do.

In 2019-2020 GGA took another big step to its mature form as a memberdriven entity trading in its own right. Its core purpose, to support Grower Groups to succeed, remains. Its scope is broader now, attracting more investment to collaborative projects on a scale the network can handle capably, while beyond the capacity of individual groups.

Grower Group participation is expanding. In this reporting year GGA confirmed its foundational membership of 15 group members and four associate group members, then added another 10 group members and two associate group members. The total number of members and affiliate participants in the network is currently 53.

GGA facilitated new thinking and broader horizons among its members at the well-attended 2019 Annual Forum, headlined by National visitors including Fiona Simpson, President National Farmers Federation; Cindy Cassidy, Farmlink Steve Jefferies, GRDC; and Graham Smith, Sheep Producers Australia. With positive feedback from attendees, this forum did much to announce how GGA will do business – connecting Grower Groups into wider opportunities for engaging beyond our network and sharing knowledge.

Grower Group support continued with our CBH sponsored activities in the area of leadership, capacity building and governance training. Using COVID-triggered virtual meetings, groups were consulted on national and State-scale research and project priorities. GGA will take these to partners and negotiate possibilities in the interests of groups and Western Australian agriculture.

By April 2020 the full complement of DPIRD assigned staff were working for GGA under the Collaboration Agreement with the Department of Primary Industries and Regional Development (DPIRD). 2019-2020 was the first full year of the Agreement with the purpose of supporting the Grower Group network, generating larger scale collaborative projects for group implementation in the interests of the State, and providing a Grower Group led proving ground for 'agtech' innovation.

By year's end five collaborative projects had been brokered to the contracting stage. There was networking and engagement in 'agtech' innovation, contributing to national policy and assisting Grower Group participation in evokeAg, Agrifutures Australia's new technology forum. Following Western Australia's strong representation in Melbourne in 2020, the next evokeAg will be held in Western Australia with GGA centrally involved.

At year's end GGA had met its governance requirements in a sound financial position with a clear audit and with its reporting obligations to DPIRD met.

Much of this is due to our Chief Executive Officer's leadership and our staff's hard work, and guidance by our highly experienced and stable Board of Directors. We welcomed Nicole Batten to the Board in December 2019.

GGA's Board is responsible for strategy, risk and governance. In 2019-2020 GGA's work was guided by a purpose and objectives agreed with Members in 2018. With expansion under the DPIRD Collaboration Agreement, the current Board decided to initiate strategy development to take full value from this opportunity and to focus on business continuity beyond the DPIRD Agreement. A report from a recent Board workshop will be handed to the new Board, following the 2020 Annual General Meeting, to progress and finalise.

The Board appointed a Finance and Risk Committee in 2019, which paid particular attention to our risk profile and management. We have been diligent in is this area.

At year's end GGA's finances were sound as can be seen in the enclosed audited financial report. GGA holds significant cash reserves because DPIRD makes its annual payment in advance. That aside, GGA finished the year with an operating balance of \$145,000. Australian Audit has verified these accounts, provided their written opinion that GGA is in compliance with the Incorporated Associations Act and advised our management that they 'have not identified any significant area where improvement in procedures could be made.'

On behalf of GGA's Board of Directors we commend this Annual Report to Members for their consideration.

# OUR PURPOSE, VISION AND STRATEGIC OBJECTIVES

The Grower Group Alliance is a farmer-driven network that builds the capacity of Grower Groups and connects groups, research organisations and agribusinesses in WA.

The GGA aims to increase the capabilities of Grower Groups across all primary production industries in WA to be able to lead and effectively engage in agricultural RD&E programs and processes through:

- Training and workshops
- Networking events that connect Grower Groups with researchers, industry and agtech both locally and nationally
- Advice and information for Grower Groups and about working with Grower Groups
- An information hub and connector for groups, industry and research for increased collaboration
  - Advocating the importance of Grower Groups in the agriculture industry and regional WA.



### STRATEGIC OBJECTIVES

### WHAT WE DO

A strong and sustained network of Grower Groups whose members are actively engaged, involved and have ownership of GGA Inc	Coordinate fit for purpose training and capacity building programs that address Grower Group need	
GGA Inc is recognised for its leadership and effectiveness	Advocate to ensure the value of Grower Groups is recognised and there are increased partnership and collaboration opportunities for the Grower Group network	
Maintain an effective knowledge sharing network that fosters collaboration within the agri-innovation ecosystem	Build and maintain strong connections across the Grower Group network and provide a trusted platform where we can share information and ideas to drive our industry forward	
Develop business opportunities and broker programs that create significant value for stakeholders	Facilitate opportunities for our members to work together and co-design grower driven, network scale projects and secure investment for Grower Groups at a scale not previously realised	
The GGA has a financially sound business model managed with good governance	Our Board has strong representation from the Grower Group network who believe in the value of Grower Groups. The Board has clear oversight on direction of the organisation to ensure what the GGA does is for the benefit of our members	
Build the skills, roles and capacity to govern the organisation and drive an innovative culture	Maintain and retain a highly skilled and diverse Board and staff who deliver value to the GGA and the Grower Group network	



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### **PROGRAM BROKERING**

The purpose of the Program Brokering team is to develop projects with broad appeal to the network. During the year, network research development and extension priorities were identified, a pipeline of projects established, three projects were contracted and two projects were progressing through the contracting process at June 30.

### R, D and E Priority Setting

From May 2020, the newly assembled Program Brokering team undertook a network wide consultation process to identify project priorities to inform their direction for the next five years.

Phase 1 involved an extensive survey of the network to shortlist priority projects from a list of 93 projects. 20 Grower Groups responded, representing 46% of the Network. This progressed in July 2020 to Phase 2, involving four virtual regional workshops with 41 participants from 23 Grower Groups attending representing 53% of the network. Feedback from this process was vital to chart the focus of the Brokering team as well as laying foundations for collaboration with potential sub contractor partner groups.

### PROJECTS BROKERED IN 2019/20

### **GRDC Growers Network**

GGA has negotiated the partnership of 12 Grower Groups with primary contractor Julianne Hill to deliver an effective ideas capture system to inform GRDC of the R&D needs of the WA grains industry. The Grower Groups opted in to support GRDC Grower Network with the promotion of, and engagement in up to 13 Local Forums per year. Ideas captured at these Local Forums will feed into ten GRDC Grower Network Member meetings held per year and flow through to the GDRC for investment consideration. Through participation in this project, Grower Groups have a structured role in this information gathering process for the next five years. The Grower Groups share of the project value is about \$100,000 and is expected to grow over the term of the project as the relationship with the primary contractor matures and additional services are devolved. Further value arises through GGA and Grower Groups demonstrating a collaborative approach to the GRDC. **Partners: Julianne Hill** 

#### Frost, now and in the future.

GGA will lead this \$110,000 project to extend and apply the outcomes of previous research and development (R&D) investments relating to frost and share and build knowledge that will inform grower and advisor decisions relative to event responses. A priority is growers inexperienced with frost and underprepared to manage the effects on their profitability. In the 2020 season, the project will reactively support growers experiencing significant frost events in localities where frosts occur irregularly. The project will engage Grower Groups and advisers to establish information events so growers have the ability to assess damage levels and determine the most appropriate actions. Subject to funding the project will also provide pre-season planning workshops in 2021. Future research direction will be captured from a regional perspective because frost related issues can be quite varied across the state. Importantly this investment helps to shift the emphasis of addressing frost related challenges from research driven responses to those led by growers.

Partners: DPIRD, Tarwonga Pty Ltd (Combined Garren Knell/ConsultAG), Combined Agronomic Service, Living Farm, Facey Group.

#### Managing risk and return on-farm

This project exists to develop next generation agribusiness research through a combination of data analytics, sensing technologies for special and temporal viability in crop production, and development of tools for agribusiness decision making and financial products. It will employ a coordinator for three years to develop projects that align with its themes:

- Spatial analysis of risk and ROI in agribusiness
- Forward projection of ROI and risk in a water limited environment
- New financial products for agricultural production based on risk and risk management
- Land use optimisation (I.e. finding other uses for non-productive or under productive land)
- Optimal agribusiness recovery post drought or other economic stresses (e.g. COVID, GFC)

GGA have been providing support to Curtin University researchers and have a seat on the steering committee. From this position GGA will influence engagement of Grower Groups in future project selection and design, in-flight management and trial and demonstration arrangements. Value \$420,000.

Partners: GGA, JTSI/DPIRD, Food Agility CRC

### \$5,000,000

Value of GGA and grower groups projects.

### \$400,000

Approximate Grower Groups revenue.

- Grower Group involvements so far in the five contracted projects.
- 42 Entities partnering with GGA including a CRC, Universities, interstate grower groups, WA grower groups, agribusiness, DPIRD and other State government departments.



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### PROGRAM BROKERING CONTINUED

#### Soil Pathogen workshops

This is a national extension project, aiming to deliver:

- A series of interactive grower-adviser workshops (2021) about soil-borne cereal diseases, their identification and management, followed with
- Demonstration trials (2021) of some on-farm management options, with these followed by
- Over-sowing the site with a single cereal crop in 2022
- An online workshop resource will be developed to substitute in-person workshops in some States.

In WA the project will work closely with soil pathologists in DPIRD's current research program and will contract directly with DPIRD's plant pathology unit to deliver workshops across pathogen hotspot areas with direct interest and collaboration with 5 Grower Groups, Value \$782,440 with approximately 30% for WA. Partners: FarmLink Research (NSW), Birchip Cropping Group (Vic), GGA + 5 groups, DPIRD plant pathology

#### Hands-on Precision Agriculture Training

GGA will act as the WA Co-ordinators working with nine Grower Groups to provide 18 workshops in 2021 as part of the Hands On Precision Agriculture Training Program which is a national, GRDC funded project. Driven by issues raised by growers, the workshops designed to impart knowledge in a 'handson' manner and provide grain growers with introductory precision agriculture training, to enable growers to make use of PA equipment and data to improve the speed and accuracy of decision making, reduce production costs and increase farm profitability. A combination of methods, informed by feedback from groups will be used to deliver hands-on PA training to growers, including:

- National survey to assess growers' current precision agriculture understanding and needs
- A GRDC/SPAA branded publication
- Educational material including; pamphlets, how to guides, case studies and FAQs
- Interactive seminars, presentations and training

#### Hands-on training

· Access to Communities of Practice.

The total value of this project is \$775,000 with approximately 30% for WA. A Project Control Group, chaired by SPAA, is providing project governance and overseeing delivery at a national level, ensuring content and delivery is customised to meet grower needs. Project management will be provided by BCG. Partners: SPAA, Birchip Cropping Group (Vic), FarmLink Research (NSW), GGA + nine groups (WA), Rural Directions (SA)



### CAPACITY BUILDING AND COMMUNICATIONS

### Annual Forum

Annual Forum is the main capacity building and networking event in the GGA program for the year. The 2019 Forum was held in August at the Tradewinds Hotel in Fremantle with a program of nine information sessions and two networking events. 41 GGA Network participants attended the full program from 20 Grower Groups. In addition 27 industry delegates registered and a further 12 attended exclusively for the networking sundowner.

### **Governance Workshops**

As part of the CBH Group sponsored activities, GGA hosted two Governance workshops, one in Merredin in June 2019 and the second at Yealering in July 2019. Per previous years the workshops were well subscribed with 19 delegates at Yealering and 17 at Merredin. The program content included:

- Duties and Responsibilities of Not for Profit Board Directors
- Characteristics of a High Performance Board
- Strategy and Risk for Not for Profit Directors

#### **Network Breakfast**

GGA hosted a network update briefing breakfast in Perth during February 2020. Attended by 25 delegates from Grower Groups and the GGA Board, this face to face event was an opportunity to inform groups of brokered project activity, canvas input for short term pipeline projects as well as provide a networking opportunity.

### Zoom with a Guest

During April, May & June 2020, GGA launched "Zoom with a Guest" digital meetings featuring experts from various disciplines related to operating in the new Covid context. Over 60 delegates engaged with the series and based on feedback from network we will develop this series with potential international experts in 2021.

#### **Consultation Process**

In June 2020, GGA consulted the network to inform our Capacity Building activities for the year. 25 responses were received via survey, representing 50% of the network at the time. From this, priorities were set to be delivered throughout the year as well as preferred timing and investment ability for groups.

#### **Newswire Newsletter**

Released monthly in a digital format, as at June 30, 2020 Newswire had 681 subscribers. Readership spans Grower Groups, network participants, researchers, partnered organisation personnel, growers and politicians all of whom pitch relevant news to the GGA Communications team for inclusion in the renowned publication.

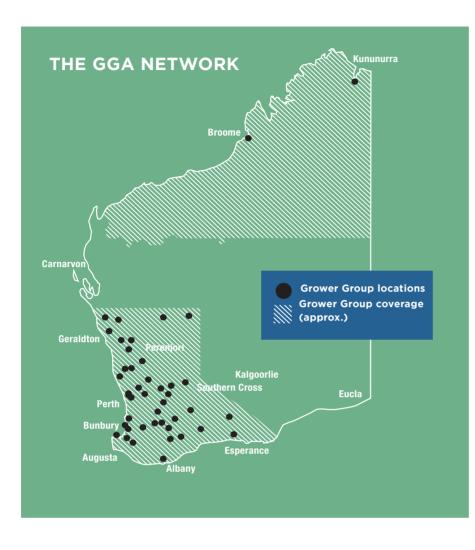
#### Calendar

GGA Maintains a vibrant WA Agriculture Industry calendar on it's website and releases fortnightly updates. As at June 30, 2020 the calendar had 963 subscribers. Highlighted events are an amalgam of Grower Group hosted events and relevant industry conventions. It acts as a snapshot capturing several months of a broader website calendar.

#### **Social Media**

GGA uses Twitter and LinkedIn as its two chosen social media channels. As at June 2020, GGA Twitter account had 3,169 followers and LinkedIn had 190. Posts profile GGA's activities and role, include leadership and innovation centric content to inspire growth for members as well as advocate for Grower Groups.

### THE GROWER GROUP NETWORK



### Grower Groups in the GGA network are independent and self directed. Groups and network participants are located across the entire state from Esperance in the south east, through the wheatbelt and north to the Kimberley and Pilbara regions.

Although traditionally comprised of broadacre grain and livestock enterprises, Grower Groups and the GGA network is constantly evolving with horticulture, emerging and niche sector stakeholders engaging with GGA. As at June 2020, there are currently 53 organisations in the GGA network comprising:

24 Grower Group Members (incorporated NFP Grower Groups - with GGA voting rights)

6 Associate Group Members (includes aligned Ag Enterprise organisations – non voting GGA members)

23 Network Participants (informal grower or NRM groups – non voting participants)

Stakeholders from all three of the above categories are primarily community-based groups of farmers or enterprise partners who focus on production, environment and skills development at a local and regional level.

Over 55% of WA farm businesses are members of Grower Groups. The groups range in both size and focus, but each engage funding partners, private consultants and agronomists, universities, researchers and government to ensure their members have access to relevant information to assist them to make management decisions on their farms.

### GROWER GROUP NETWORK

Agricultural Women Wheatbelt East Group (AWWE) Association for Sheep Husbandry Excellence Evaluation and Production Inc (ASHEEP) Bruce Rock LCDC Bugs and Biology Carnamah LCDC Certified Organic Biodynamic Western Australia Inc (COBWA) Compass Agricultural Alliance Corrigin Farm Improvement Group Dumbleyung Landcare Group East Wagin Top Crop Group **Evergreen Farming** Facev Group Far East Agricultural Research (FEAR) Group Fitzgerald Biosphere Group Gillamii Centre Holt Rock Group Jerdacuttup Topcrop and Pasture Improvement Group

Kellerberrin Demonstration Group Kimberley Pilbara Cattlemen's Association Lakes Grower Group Lakes Information & Farming Technology (LIFT) Liebe Group Inc (LEIBE) Living Farm Merredin & District Farm Improvement Group (MADFIG) Mingenew Irwin Group Moora Miling Pasture Improvement Group Morawa Farm Improvement Group Mortlock Ag Focus Group Mullewa Dryland Farmers Initiative Munglinup Local Farmer Group Neridup Soil Conservation Group North Mallee Farm Improvement Group North Stirlings-Pallinup Natural Resources Group Northern Agri Group Northern Australia Crop Research Alliance Pty Ltd (NACRA)

Nyabing Farm Improvement Group Rangelands Fibre & Produce Association Ravensthorpe Agricultural Initiative Network (RAIN) Rural Edge Australia Inc Sandstone Sustainability & Development Group Scott River Grower Group Society of Precision Agriculture Australia (SPAA) South East Premium Wheat Growers Association (SEPWA) Southern Dirt Incorporated Southern Forests Community Landcare Stirlings to Coast Farmers Toodyay Agricultural Alliance WA Hemp Growers Co-operative Ltd WA No Till Farmers Association (WANTFA) West Midlands Group Western Beef Association Inc Women in Farming Enterprises (WIFE) Yuna Farm Improvement Group

# **GGA STRATEGIC PARTNERSHIPS**

### DPIRD AND GGA COLLABORATION

# This year's end marks the first year of the DPIRD and GGA Collaboration. The new

Agreement aims to open doors to investment and research opportunities for Grower Groups and their extended farmer-driven networks. Capitalising on DPIRD's research capability the WA Grower Group network's ability to facilitate collaboration between DPIRD, Grower Groups and the wider industry, the initiative aims to lift investment.

Growth, mobilisation and structure were the prime focus of the first nine months of business under this new model. GGA dedicated itself to getting preliminary projects off the ground as well as building process to service the key areas of the new collaboration for the network.

### COLLABORATION FOCUS AREAS: NETWORK PROJECTS

Working with Grower Groups to design grower driven, network scale projects and attract investment from strategic partners to drive research and innovation in WA agriculture

#### **BENCHMARKING & BUILDING**

Supporting groups to be fit, strong and sustainable by delivering training and development in a systematic, strategic way

### TECHNOLOGY AND INNOVATION

Facilitate opportunities for groups by linking Grower Groups with innovators and the agtech industry to ensure emerging innovations are relevant to WA farmers



### Department of Primary Industries and Regional Development



# STRENGTH IN COLLABORATION

### DPIRD GGA COLLABORATION INVESTMENT:

# Total State Government investment of \$4.38m over four years

- GGA Inc retains independence under a skills-based and representative Board
- GGA is co-located with DPIRD in South Perth in a new location accessible to Grower Groups and industry
- Of the total value of the collaboration:
- 30% cash resources for GGA operations
   70% DPIRD staff and staff support operating under GGA management



### **CO-OPERATIVE BULK HANDLING (CBH)**

Following on from a three year sponsorship agreement to Dec 2019, CBH has pledged another three years of sponsorship to GGA through to the end of 2022 for developing leadership, capacity building and offering governance training to the network via three main activities:

- Full sponsorship of the Growing Leaders Scholarship which sees two future leaders participate in a 10 month program delivered through the renowned Leadership WA, Signature Leaders program.
- 2. Support to run the GGA Annual Forum
- Full sponsorship of two governance workshops delivered regionally for grower and community groups.





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## GGA BOARD

Under GGA's constitution (Rules) the Board of Directors has the power to direct and manage the affairs of the alliance, accountable to its Members.

There are five Member elected Directors on staggered two-year terms, and the Board appoints another three Independent Directors to complement its skills mix. Independent Director appointments are ratified at the following Annual General Meeting (AGM). All Directors have fiduciary duties and responsibilities, as with company directors.

GGA's Board started 2019-2020 with one Member-nominated Director vacancy. It appointed Nicole Batten to fill that vacancy from December 2019. Kelly Pearce's and Chris Reichstein's terms expired at the August 2019 AGM. With no Member nominations the Board re-appointed them to these casual vacancies. The Finance and Risk Committee was chaired by Nathan Craig with Peter Roberts and Erin Gorter as members. Kevin Goss served as the alliance's Secretary. Nathan Craig served as the Chief Financial Officer, with the role transferred to GGA's newly appointed Finance and Administration Manager in May 2020.

### INDEPENDENT DIRECTORS

### Chairperson and Independent Director Kevin Goss



Kevin Goss has extensive experience across agriculture and natural resource management policy and R&D programs, and technical

knowledge in land conservation and agricultural extension. He is currently Chairperson of the Soil and Land Conservation Council of WA and an advisory board member with the Harry Butler Institute at Murdoch University. Previous roles include Chairperson of the WA Biosecurity Council, deputy Chairperson and non-executive director of AgriFutures Australia, and CEO of Future Farm Industries Cooperative Research Centre. Kevin is a graduate of Australian Institute of Company Directors.

#### Vice Chairperson and Independent Director Erin Gorter



Erin Gorter has extensive experience in working with Grower Groups and was a driving force in chairing and managing three groups –

Evergreen Farming and Southern Dirt (and the former WA QLamb) – in WA. She is a rural industry consultant and Director with Agvivo; a non-executive director of Meat & Livestock Australia Limited and its subsidiary companies; and manages all facets of the Ag4U Career Pipeline Program. Erin is a Graduate of the Australian Institute of Company Directors.

### Independent Director Peter Roberts



Peter Roberts is the former western region panel chairman for GRDC and former chairman of South East Premium Wheatgrowers Association, non

executive director of Barley Australia and past Western Malting Barley Advisory Committee member. He is also a graduate of Harvard Agribusiness and Australian Institute of Company Directors.

### MEMBER DIRECTORS

### Dr Nathan Craig



Nathan Craig is the executive officer of West Midlands Group and has held positions with South East Prime Lamb Achiever group in South Australia and is a

former committee member of the Victorian No-till Farmers Association. He has strong experience in managing large scale research and development projects and business and farm management.

### Chris Reichstein



Chris Reichstein has held a number of board and committee roles including a member of the GGA Strategic Advisory Group, Chairperson of Grain Industry

Association of Western Australia (GIWA) wheat council, Grains Research and Development Corporation Regional Cropping Solutions Network and has been an executive member of the South Eastern Premium Wheat growers Association (SEPWA) for the past 15 years. He runs a successful farming operation in Esperance.

### Dr Kelly Manton-Pearce



Kelly Pearce is the past Chairperson of the GGA Strategic Advisory Group. She is a grain and prime lamb producer based in Yealering. She has a 17-year

career in Agricultural Research and continues to coordinate a number of regional science and innovation projects through her regionally based business Wheatbelt Science Pty Ltd. Kelly Pearce is a Director of the WA Meat Industry Authority (WAMIA) and the Biosecurity Council of WA and a Committee Member of the Federal Gene Technology Technical Advisory Committee, Corrigin Farm Improvement Group and the WA Sheep & Goat Industry Funding Scheme Management Committee. Kelly is a Graduate of the Australian Institute of Company Directors and a 2012 Nuffield Scholar.

#### Jon Holmes



Jon Holmes is a founding member of the Mingenew Irwin Group and past committee member of the West Australian Malting Barley Council. He is a

partner in a successful family farming operation at Mingenew.

#### Nicole Batten



Nicole Batten is a passionate advocate of the agricultural industry and sustainable rural communities. She holds a number of board, local

government and committee roles in WA including WA Biosecurity Council, Yuna Farm Improvement Group Secretary, Shire of Chapman Valley councillor and Rabobank Client Council Member. Previous roles include Advisory Group member for the National Centre for Farmer Health and former National & WA Chairperson of Partners in Grain (now Rural Edge). Nicole is also a member of AICD and Director of Batten Farms, Yuna.

## GGA MANAGEMENT

### GGA EMPLOYED STAFF

### Chief Executive Officer Annabelle Bushell



Annabelle's passion for rural and regional communities has origins from a family farm in the Avon Valley and is a formative component to her diverse

career. She has a Bachelor of Science with Honours and has worked with pastoralists and land managers, researchers, growers and natural resource management professionals. She is a natural collaborator across science, community and industry to develop and drive new initiatives.

She commenced with the GGA project in January 2017, bringing her stakeholder engagement, commercial acumen and industry collaboration skills to support and sustain the networks that build the intellectual and social capital of WA's regional communities.

Mark is the first

as part of the

GGA-DPIRD

DPIRD staff assignee

### **Stakeholder and Communications Manager** *Kallista Bolton*



Kallista joined GGA in March 2020 and brings to the team extensive experience in marketing and stakeholder management. Kallista has a

Bachelor of Business (Marketing major) from University of Technology, Sydney and recently completed High Impact Leadership studies with Cambridge University. Kallista's career in WA started with wine marketing based out of the Margaret River Region which segued into a decade in tourism. National and international marketing leadership roles followed with Australia's South West (Tourism NFP) and later WA's largest tour operator, Australian Pinnacle Tours. After a decade establishing her own olive oil e-commerce enterprise in Crossman, Kallista joined Elders Narrogin for 3 years before moving to the Grower Group Alliance.

### **Communications and Admin Support** *Kaelen Ruland (Casual)*



Recent graduate, Kaelen has a double degree in a Bachelor of Arts and Commerce with a double major in Journalism and Public Relations. During her

studies she took on numerous extracurricular experiences throughout her studies. As part of the GlobCom2017 integrated learning experience she joined a global research team in Bangalore, India. The multinational cohort was tasked with developing an international and local stakeholder engagement strategy to present to the client, global optical company Zeiss. Kaelen has a knack for balancing multiple responsibilities, completing several internships concurrent to her studies. Now she brings her passion to connect to people, her multi-media skills, varied industry experience and her journalist hat to the GGA team.

### DPIRD ASSIGNED STAFF

### Program Broker Mark Holland



collaboration agreement. With a Masters of Business Administration under his belt, Mark's knowledge and experience in developing, managing and brokering programs is extensive. He is a passionate supporter of the Grower Group network and has worked with many network members in his various roles with DPIRD/DAFWA over a 35 year period. This includes most recently directing the Agribusiness Innovation Fund, which included the Grower Group Grants Program. In his role as a

Program Broker, Mark brings strong governance, program and project management skills, with emphasis on new program development and business administration.



**Program Broker** 

Hailing from Merredin's DPIRD office, Tanya has nearly 20 years of

nearly 20 years of experience in systems research and development specifically focused on sheep production, management and the

role of sheep in the farming system. She is a supporter of Grower Groups and their place in the agricultural ecosystem and has unique insight with three years as a Merredin and Districts Farm Improvement Group (MADFIG) board member. Throughout her career she has worked closely with several Grower Groups to develop and implement projects.

Scientifically minded with a degree in Pharmacology and Molecular Biology and Honours in Microbiology, Tanya comes to GGA with a passion to work with Grower Groups to assist with development and delivery of locally relevant R, D & A.

### **Engagement & Innovation Officer** *Michelle Condy*

Michelle has spent

her career working

in a wide range of

marine sciences



Fisheries.

including aquaculture, biofouling, marine geophysics, molecular biology, and aquatic disease. Michelle has a Marine Biology degree and completed her Honours research, with a participatory research project with Kenyan fishers. In her most recent role, Michelle moved to the South West to take up a Community Education Officer position with the Department of

Sidestepping into agriculture Michelle works closely with GGA Program Brokers and its members to develop projects and opportunities for the Grower Group network. Michelle is a passionate collaborator and believes it is an essential component of innovative research.

### **Finance and Admin Manager** *Alison Maughan*



Alison launched her career in a role at the ATO while studying her Bachelor of

Business with a major in accounting. After an extensive tenure with the ATO Alison migrated away from the corporate business sector and into the world of not-for-profits at the Small Business Centre Bunbury-Wellington. She spent two years advising small business operators before moving up the ranks to Manager of the Centre. She worked briefly as an administration and project manager for a Land Surveying Company. Her versatility and a passion for regional and rural work was ultimately what saw her commence a role with DPIRD in 2018. Alison joins the GGA team with a consortium of accounting, finance and administration knowledge to add to the business.

# **PROFIT AND LOSS STATEMENT**

	2020
INCOME	\$
ACTIVITY AND EVENT INCOME	
- Ticket Sales	5,726
- Sponsorships	9,000
- Transfer of GGA Funds from GIWA	76,307
	91,033
IN-DIRECT INCOME	
- Applied R,D & E	4,500
- Benchmark & Build	4,000
	8,500
DPIRD SUPPORT	
- DPIRD Reimbursement (Cash Support Services)	29,820
- DPIRD In-Kind Income (non-cash)	223,441
- DPIRD Funding - Annual (Cash)	307,527
	560,788
ATO - Cash Flow Boost	39,234
	699,555
	699,555
EXPENSES	
IN-DIRECT EXPENSES	
- Contract Costs - Other	2,500
	2,500

# **PROFIT AND LOSS STATEMENT**

	2020
ACTIVITY AND EVENT COSTS	*
- Contract Costs - Other	3,472
- Travel & Accomodation Costs	9,993
- Venue Hire & Catering	7,489
	20,954
BOARD & COMMITTEES	
- Board Contract Services (eg strategy, professional development)	6,080
- Board Meetings (Chairperson honarium, meeting costs,catering and meeting reimbursements)	27,838
- Board Superannuation	2,035
- Board Travel & Accom (eg for partnership meetings)	1,213
	37,165
ADMINISTRATIVE EXPENSES	
- Accountancy Fees	6,268
- Bank and Credit Card Charges	458
- Bookkeeping Fees	1,234
- Insurance	43
- Legal Expenses	827
	8,830
GROUP NETWORK EXPENSES	
- Network Advertising & Promotion	1,822
- Network Catering	1,127
- Network Consumables	273
- Network Industry Events	6,429
- Network Travel & Accommodation	203
	9,854

# **PROFIT AND LOSS STATEMENT**

	2020
MOTOR VEHICLE EXPENSES	*
- Other Motor Vehicle Expenses	20
	20
PROPOSED PROJECT & PROGRAM DEVELOPMENT COSTS	
- Program Development Consultants	9,880
- Program Development Consumables (includes travel, catering, venue hire)	70
	9,950
OFFICE COSTS	
- Stationery & Supplies (includes postage, couriers)	95
- Subscriptions	1,659
- Telephone + Mobile	966
	2,721
EMPLOYMENT/STAFFING COSTS	
- Annual Leave Provision	7,154
- Staff Expense	3,114
- Superannuation - Employees	19,159
- Travelling Expenses	7,785
- Wages - Employees	202,270
	239,482
IN-KIND EXPENSES	
- DPIRD Assignees	154,045
- DPIRD Support Services and Resources	69,396
	223,441
	554,916
NET SURPLUS	144,639
Retained surplus (accumulated deficit) at the beginning of the period-	-
RETAINED SURPLUS AT THE END OF THE PERIOD	144,639

# **BALANCE SHEET**

FOR THE PERIOD ENDED 30 JUNE 2020

	NOTE	2020 \$
CURRENT ASSETS		
Cash and cash equivalents	2	562,767
Trade and other receivables	3	50,276
Other current assets	4	4,238
TOTAL CURRENT ASSETS		617,281
TOTAL ASSETS		617,281
CURRENT LIABILITIES		
Trade and other payables	5	465,488
TOTAL CURRENT LIABILITIES		465,488
NON-CURRENT LIABILITIES		
Provisions	6	7,154
TOTAL NON-CURRENT LIABILITIES		7,154
TOTAL LIABILITIES		472,642
NET ASSETS		144,639
MEMBERS' FUNDS		
Retained surplus		144,639

TOTAL MEMBERS' FUNDS	

144,639

# STATEMENT OF CHANGES IN EQUITY

### FOR THE PERIOD ENDED 30 JUNE 2020

	2020 \$
EQUITY	
Current Period Surplus	144,639
TOTAL EQUITY	144,639

### GROWER GROUP ALLIANCE (INC) ABN 65 816 357 099

# STATEMENT OF CASH FLOWS

	2020 \$
CASH FLOW FROM OPERATING ACTIVITIES	
Cash Receipts from:	
Cash receipts from customers	869,956
Cash payments to suppliers and employees	(307,189)
NET CASH FLOW FROM OPERATING ACTIVITIES	562,767
NET CASH FLOW USED IN INVESTING ACTIVITIES	
NET CASH FLOW USED IN FINANCING	
Net increase in cash and cash equivalents Cash and cash equivalents at beginning of the period	562,767
Cash and cash equivalents at end of the period	562, 767

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE PERIOD ENDED 30 JUNE 2020

### **1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

This financial report is a special purpose financial report prepared to satisfy the financial reporting requirements of the Associations Incorporation Act 2015. The Committee has determined that the Grower Group Alliance (Inc) is not a reporting entity. The financial statements have been prepared in accordance with the following accounting policies disclosed below which the Board has determined are appropriate to meet the needs of the members. Such accounting policies are consistent with the previous period unless

stated otherwise. The financial statements have been prepared on an accruals basis and are based on historical costs unless otherwise stated in the notes. The accounting policies that have been adopted in the preparation of these statements are as follows:

AASB 101: Presentation of Financial Statements AASB 107: Cash Flow Statements AASB 108: Accounting Policies, Change in Accounting Estimate and Errors AASB 1031: Materiality AASB 1048: Interpretation of Standards AASB 1054: Australian Additional Disclosures The following is a summary of the material accounting policies adopted by Grower Group Alliance (Inc) in the preparation of the financial report.

- i. The financial report was prepared on accrual basis of accounting, including the historical cost convention and the going concern assumption.
- iii. The requirement of accounting standards and other professional reporting requirements in Australia do not have mandatory applicability to the association because it is not a 'reporting entity'.

The following significant accounting policies have been adopted in the preparation of these financial statements.

### Income tax

As the incorporated association is a resource development in terms of subsection 50-5 of the *Income Tax Assessment Act 1997*, as amended, it is exempt from paying income tax.

### Investments

Non-current investments are carried at cost. The carrying amount of investments is reviewed annually to ensure that they are not in excess of the recoverable amount of these investments. The recoverable amount is assessed from the quoted market value for shares in listed companies or the underlying net assets for other non-listed corporations.

### **Employee benefits**

Provision is made for the association's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be wholly settled within one year have been measured at the amounts expected to be paid when the liability is settled.

Employee benefits expected to be settled more than one year after the end of the reporting period have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may satisfy vesting requirements. Cash flows are discounted using market yields on high quality corporate bond rates incorporating bonds rated AAA or AA by credit agencies, with terms to maturity that match the expected timing of cash flows. Changes in the measurement of the liability are recognised in profit or loss.

### Goods and services tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of GST.

### Current and non-current classification

Assets and liabilities are presented in the statement of financial position based on current and non-current classification.

An asset is classified as current when: it is either expected to be realised or intended to be sold or consumed in the incorporated association's normal operating cycle; it is held primarily for the purpose of trading; it is expected to be realised within 12 months after the reporting period; or the asset is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period. All other assets are classified as non-current.

A liability is classified as current when: it is either expected to be settled in the incorporated association's normal operating cycle; it is held primarily for the purpose of trading; it is due to be settled within 12 months after the reporting period; or there is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period. All other liabilities are classified as non-current. Deferred tax assets and liabilities are always classified as non-current.

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE PERIOD ENDED 30 JUNE 2020

### Revenue and other income

The incorporated association recognises revenue as follows:

### Revenue from contracts with customers

Revenue is recognised at an amount that reflects the consideration to which the incorporated association is expected to be entitled in exchange for transferring goods or services to a customer. For each contract with a customer, the incorporated association: identifies the contract with a customer; identifies the performance obligations in the contract; determines the transaction price which takes into account estimates of variable consideration and the time value of money; allocates the transaction price to the separate performance obligations on the basis of the relative stand-alone selling price of each distinct good or service to be delivered; and recognises revenue when or as each performance obligation is satisfied in a manner that depicts the transfer to the customer of the goods or services promised.

Variable consideration within the transaction price, if any, reflects concessions provided to the customer such as discounts, rebates and refunds, any potential bonuses receivable from the customer and any other contingent events. Such estimates are determined using either the 'expected value' or 'most likely amount' method. The measurement of variable consideration is subject to a constraining principle whereby revenue will only be recognised to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognised will not occur. The measurement constraint continues until the uncertainty associated with the variable consideration is subsequently resolved. Amounts received that are subject to the constraining principle are recognised as a refund liability.

### Sales revenue

Events, fundraising and raffles are recognised when received or receivable.

#### Donations

Donations are recognised at the time the pledge is made.

### Grants

Grant revenue is recognised in profit or loss when the incorporated association satisfies the performance obligations stated within the funding agreements.

If conditions are attached to the grant which must be satisfied before the incorporated association is eligible to retain the contribution, the grant will be recognised in the statement of financial position as a liability until those conditions are satisfied.

### Interest

Interest revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

### Other revenue

Other revenue is recognised when it is received or when the right to receive payment is established.

### Cash and cash equivalents

Cash and cash equivalents comprises cash on hand, demand deposits and short-term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

### Impairment of non-financial assets

Non-financial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. Recoverable amount is the higher of an asset's fair value less costs of disposal and value-in-use. The value-in-use is the present value of the estimated future cash flows relating to the asset using a pre-tax discount rate specific to the asset or cash-generating unit to which the asset belongs. Assets that do not have independent cash flows are grouped together to form a cash-generating unit.

### Provisions

Provisions are recognised when the association has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

### Critical accounting judgements, estimates and assumptions

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements, estimates and assumptions on historical experience and on other various factors, including expectations of future events, management believes to be reasonable under the circumstances. The resulting accounting judgements and estimates will seldom equal the related actual results. The judgements, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities (refer to the respective notes) within the next financial year are discussed below.

### Coronavirus (COVID-19) pandemic

Judgement has been exercised in considering the impacts that the Coronavirus (COVID-19) pandemic has had, or may have, on the incorporated association based on known information. This consideration extends to the nature of the products and services offered, customers, supply chain, staffing and geographic regions in which the incorporated association operates. Other than as addressed in specific notes, there does not currently appear to be either any significant impact upon the financial statements or any significant uncertainties with respect to events or conditions which may impact the incorporated association unfavourably as at the reporting date or subsequently as a result of the Coronavirus (COVID-19) pandemic.

# NOTES TO THE FINANCIAL STATEMENTS

### FOR THE PERIOD ENDED 30 JUNE 2020

2         CASH AND CASH EQUIVALENTS         562,767           AMZ - Business Account         562,767           3         TRADE AND OTHER RECEIVABLES         562,767           3         TRADE AND OTHER RECEIVABLES         19,067           Cash Flow Boost Receivable         28,109         30,009           GST         3,009         50,276           4         OTHER ASSETS         3,009           CURRENT         9,0276         3,009           4         OTHER ASSETS         3,009           CURRENT         4,238         3,009           5         TRADE AND OTHER PAYABLES         4,238           5         TRADE AND OTHER PAYABLES         4,238           6         CURRENT         1,645           ANZ - Credit Card         1,645           ACCUNU RECEIVED IN ADVANCE         1,7102           2,020         375,000           442,473         17,102           2,020         375,000           442,473         17,102           2,020         375,000           465,488         465,488           6         PROVISIONS         465,488           NON-CURRENT         7,254           Provision for Annual Leave			NOTE	2020 \$
3 TRADE AND OTHER RECEIVABLES         562,767           CURRENT         19,097           Cash Flow Boost Receivable         19,097           Cash Flow Boost Receivable         28,100           GST         3,009           STRADE AND OTHER ASSETS         90,276           CURRENT         4,238           Prepayments         4,238           CURRENT         4,238           ANZ - Credit Card         1,645           Accounts Payable         1,645           Accounts Payable         6,7473           -2020         375,000           442,473         442,473           PAYG Withholding Payable         17,102           Superannuation Payable         2,758           MON-CURRENT         445,488           PROVISIONS         445,488           MON-CURRENT         7,154           Provision for Annual Leave         7,154           TACUMULATED SURPLUS         11,154           Met surplus         144,639	2	CASH AND CASH EQUIVALENTS		Ť
3         TRADE AND OTHER RECEIVABLES           CURRENT         19,067           Cash Flow Boost Receivable         28,180           GST         3,009           SQT         30,027           4         OTHER ASSETS           CURRENT         4,238           5         TRADE AND OTHER PAYABLES           CURRENT         4,238           5         TRADE AND OTHER PAYABLES           CURRENT         4,238           ANZ - Credit Card         1,645           Accounts Payable         1,645           Accounts Payable         1,645           Accounts Payable         1,645           Accounts Payable         1,645           ACOUNT RECEIVED IN ADVANCE         442,473           PAVG Withholding Payable         17,102           Superannuation Payable         2,758           ACOUNT PAYABLES         2,758           MON-CURRENT         465,488           PROVISIONS         7,154           NON-CURRENT         7,154           Provision for Annual Leave         7,154           TACUMULATED SURPLUS         7,154           Net surplus         144,639		ANZ - Business Account		562,767
CURRENT       19,071         Cash Flow Boost Receivable       28,100         GST       3,009         GST       3,009         CURRENT       50,276         CURRENT       4,238         Prepayments       4,238         CURRENT       4,238         MAZ - Credit Card       1,645         Accounts Payable       1,510         REVENUE RECEIVED IN ADVANCE       1,510         PAYG Withholding Payable       3,75,000         442,473       375,000         PAYG Withholding Payable       1,71,02         Superannuation Payable       2,758         MON-CURRENT       465,483         Provision for Annual Leave       7,154         Provision for Annual Leave       7,154         Monulated Supplus       1,144,631				562,767
Accounts Receivable     19,087       Cash Flow Boost Receivable     28,100       GST     3,009       GST     30,09       Function     50,276       A     70,276       A     70,276       A     4,238       Function     4,238       A     4,238       A     4,238       A     4,238       CURRENT     4,238       ANZ - Credit Card     1,645       Accounts Payable     1,645       Accounts Payable     6,747       - 2019     67,473       - 2020     375,000       AVG Withholding Payable     3,75,000       Superannuation Payable     2,758       AVG Withholding Payable     3,758       NN-CURRENT     445,488       A     4,758       AVG Withholding Payable     2,758       AVG Withholding Payable     2,758       A     465,488       A     7,154       Yorision for Annual Leave     7,154       Yorision for	3	TRADE AND OTHER RECEIVABLES		
Cash Flow Boost Receivable       24,100         GST       3,009         50,276       50,276         4       0THER ASSETS         CURRENT       4,238         5       TRADE AND OTHER PAYABLES         CURRENT       4,238         ANZ - Credit Card       1,645         Accounts Payable       1,645         COURE PAYABLES       1,645         CURRENT       1,645         Accounts Payable       1,645         Accounts Payable       1,645         Accounts Payable       1,645         Accounts Payable       1,7102         Value Received IN Advance       442,473         PAVG Withholding Payable       17,102         Superannuation Payable       2,758         MON-CURRENT       465,488         F       PROVISIONS         NON-CURRENT       7,154         Provision for Annual Leave       7,154         T,154       7,154         Met surplus       144,639		CURRENT		
GST       3,009         90,276       90,276         4       014ER ASSETS         CURRENT       4,238         7       RADE AND OTHER PAYABLES         CURRENT       4,238         ANZ - Credit Card       1,645         Accounts Payable       1,510         REVENUE RECEIVED IN ADVANCE       1         - 2019       67,473         - 2020       375,000         442,473       442,473         PAYG Withholding Payable       17,102         Superannuation Payable       2,758         G       PROVISIONS       2,758         MON-CURRENT       7,154         Provision for Annual Leave       7,154         7,154       7,154         Mons Current       7,154         Net surplus       144,639		Accounts Receivable		19,087
50,276           4         50,276           CURRENT         50,276           Prepayments         4,238           4,238         4,238           5         TRADE AND OTHER PAYABLES         4,238           CURRENT         1,645           ANZ - Credit Card         1,645           Accounts Payable         1,510           REVENUE RECEIVED IN ADVANCE         1           - 2019         67,473           - 2020         375,000           442,473         442,473           PAYG Withholding Payable         17,102           Superannuation Payable         2,758           MON-CURRENT         465,488           6         PROVISIONS         7,154           NON-CURRENT         7,154           Provision for Annual Leave         7,154           7,154         7,154           Met surplus         144,639		Cash Flow Boost Receivable		28,180
4       OTHER ASSETS         CURRENT       4,238         7       Prepayments       4,238         4,238       4,238         4,238       4,238         4,238       4,238         5       TRADE AND OTHER PAYABLES       4,238         CURRENT       1,645         ANZ - Credit Card       1,645         Accounts Payable       1,645         Accounts Payable       1,645         - 2019       67,473         - 2020       375,000         442,473       442,473         PAYG Withholding Payable       2,758         QUERINS       2,758         MON-CURRENT       465,488         PROVISIONS       7,154         NON-CURRENT       7,154         Provision for Annual Leave       7,154         7,154       7,154         Met surplus       144,639		GST		3,009
CURRENT       4.238         Prepayments       4.238         4.238       4.238         5       TRADE AND OTHER PAYABLES       4.238         CURRENT       1.645         ANZ - Credit Card       1.645         Accounts Payable       1.645         Accounts Payable       67,473         - 2019       67,473         - 2020       375,000         442,473       442,473         PAYG Withholding Payable       17,102         Superannuation Payable       2,758         MON-CURRENT       465,488         Provision for Annual Leave       7,154         7,154       7,154         Mathylic Supplus       14,639				50,276
Prepayments         4,238           4,238         4,238           4,238         4,238           5         TRADE AND OTHER PAYABLES         4,238           CURRENT          1,645           ANZ - Credit Card         1,645         1,510           ANZ - Credit Card         1,645         1,510           REVENUE RECEIVED IN ADVANCE         1,510         1,510           - 2019         67,473         375,000           - 2020         375,000         375,000           - 2020         375,000         442,473           PAYG Withholding Payable         17,102         345,488           6         PROVISIONS         445,488           F         Provision for Annual Leave         7,154           7,154         7,154         7,154           7,154         7,154         7,154           Mathematical Surplus         144,639         144,639	4	OTHER ASSETS		
4,238         5       TRADE AND OTHER PAYABLES         CURRENT       1,645         ANZ - Credit Card       1,645         Accounts Payable       1,510         REVENUE RECEIVED IN ADVANCE       1         - 2019       67,473         - 2020       375,000         442,473       442,473         PAYG Withholding Payable       17,102         Superannuation Payable       2,758         445,488       465,488         6       PROVISIONS         NON-CURRENT       7,154         Provision for Annual Leave       7,154         7,154       7,154         7,154       144,639		CURRENT		
5       TRADE AND OTHER PAYABLES         CURRENT		Prepayments		4,238
CURRENTANZ - Credit Card1,643Accounts Payable1,510CEVENUE RECEIVED IN ADVANCE67,473- 201967,473- 2020375,000422,473442,473PAYG Withholding Payable17,102Superannuation Payable2,758AtS ASS455,488PROVISIONS145,488Provision for Annual Leave7,1547,1547,154AtS ADMULATED SURPLUS144,639Not Surgition Surgitio				4,238
ANZ - Credit Card1,645Accounts Payable1,510 <b>REVENUE RECEIVED IN ADVANCE</b> 67,473- 201967,473- 2020375,000442,473442,473PAYG Withholding Payable17,102Superannuation Payable2,758465,488465,488PROVISIONS11,102Provision for Annual Leave7,1547,1547,1547,1547,154Matter SURPLUS144,639	5	TRADE AND OTHER PAYABLES		
Accounts Payable       1,510 <b>REVENUE RECEIVED IN ADVANCE</b> 67,473         - 2019       67,473         - 2020       375,000         442,473       442,473         PAYG Withholding Payable       17,102         Superannuation Payable       2,758         465,488       465,488         POVISIONS       1         NON-CURRENT       7,154         Provision for Annual Leave       7,154         7,154       7,154         7       ACCUMULATED SURPLUS         Net surplus       144,639		CURRENT		
REVENUE RECEIVED IN ADVANCE         - 2019       67,473         - 2020       375,000         - 2020       442,473         PAYG Withholding Payable       17,102         Superannuation Payable       2,758         - PAYG NOTN       465,488         PROVISIONS       11,102         Provision for Annual Leave       7,154         - 7,154       7,154         - 7,154       7,154         Mon-CURRENT       7,154         Provision for Annual Leave       7,154         - 7,154       7,154         - 7,154       144,639		ANZ - Credit Card		1,645
- 2019       67,473         - 2020       375,000         442,473       442,473         PAYG Withholding Payable       17,102         Superannuation Payable       2,758         465,488       465,488         PROVISIONS       1         NON-CURRENT       1         Provision for Annual Leave       7,154         7,154       7,154         7,154       1         Met surplus       144,639		Accounts Payable		1,510
- 2020375,000PAYG Withholding Payable17,102Superannuation Payable2,758465,488465,488PROVISIONS465,488NON-CURRENT7,154Provision for Annual Leave7,1547,1547,1547,15414,639		REVENUE RECEIVED IN ADVANCE		
442,473PAYG Withholding Payable17,102Superannuation Payable2,758465,488465,4886PROVISIONS465,488NON-CURRENT7,154Provision for Annual Leave7,1547,1547,1547,154144,639		- 2019		67,473
PAYG Withholding Payable17,102Superannuation Payable2,758465,488465,488PROVISIONS465,488NON-CURRENT7,154Provision for Annual Leave7,1547,1547,154Net surplus144,639		- 2020		375,000
Superannuation Payable2,758465,4886PROVISIONSNON-CURRENTProvision for Annual Leave7,1547,1547,1547,154144,639				442,473
465,4886PROVISIONSNON-CURRENTProvision for Annual Leave7,1547,1547,1547,154144,639		PAYG Withholding Payable		17,102
6PROVISIONSNON-CURRENTProvision for Annual Leave7,1547,1547,1547,154144,639		Superannuation Payable		2,758
NON-CURRENTProvision for Annual Leave7,1547,1547,1547ACCUMULATED SURPLUSNet surplus144,639				465,488
Provision for Annual Leave7,1547ACCUMULATED SURPLUSNet surplus144,639	6	PROVISIONS		
7 ACCUMULATED SURPLUS Net surplus 144,639		NON-CURRENT		
7 ACCUMULATED SURPLUS         Net surplus       144,639		Provision for Annual Leave		7,154
Net surplus144,639				7,154
	7	ACCUMULATED SURPLUS		
144,639		Net surplus		144,639
				144,639

### 8 EVENTS OCCURRING AFTER THE PERIOD

No matter or circumstances have arisen since the end of the fourteen month period which significantly affected or may significantly affect the operations of the association, the results of those operations or the state of affairs of the association in future financial years.

### 9 STATUTORY INFORMATION

The registered office and principal place of business of the association is: Grower Group Alliance (Inc) 3 Baron Hay Court, South Perth

### **COMMITTEE'S REPORT**

### FOR THE PERIOD ENDED 30 JUNE 2020

Your committee members submit the financial report of Grower Group Alliance (Inc) for the fourteen month period ended 30 June 2020.

### **Committee members**

The names of the committee members throughout the period and at the date of this report are:

- Kevin Goss (Chair)
- Erin Gorter (Vice Chair)

Nicole Batten (Member Director) – appointed on 3rd December 2019

- Dr Nathan Craig (Member Director)
- Jon Holmes (Member Director)
- Dr Kelly Manton-Pearce (Member Director)
- Chris Reichstein (Member Director)

Peter Roberts (Independent Director)

### **Principal activities**

The GGA was established in 2002 by a number of WA Grower Groups to develop a stronger connection with other groups in the network, researchers, funding bodies and industry.

The GGA facilitates opportunities for our members to work together in co-design grower driven network scale projects that secure investment for Grower Groups.

The GGA aims to increase the capabilities of Grower Groups across all primary production industries in WA to be able to lead and effectively engage in agricultural RD&E programs and processes through:

a) Training & workshops

- b) Networking events that connect Grower Groups with researchers, industry and agtech both locally and nationally
- c) Advice and information for Grower Groups and about working with Grower Groups
- d) An information hub and connector for groups, industry and research for increased collaboration
- e) Advocating the importance of Grower Groups in the agriculture industry and regional WA.

### **Significant changes**

No significant change in the nature of these activities occurred during the period.

### **Operating result**

The surplus of the Association for the period amounted to \$144,639.

Signed in accordance with a resolution of the members of the committee:

Kevin Goss Chairperson

Dated 12 August 2020

-

**Erin Gorter** Vice Chairperson

# STATEMENT BY MEMBERS OF COMMITTEE

The committee has determined that the association is not a reporting entity and that this special purpose financial report should be prepared in accordance with the accounting policies outlined in Note 2 to the financial statements.

In the opinion of the committee the financial report:

- 1. Presents fairly the financial position of Grower Group Alliance (Inc) as at 30 June 2020 and its performance for the period ended on that date.
- 2. At the date of this statement, there are reasonable grounds to believe that Grower Group Alliance (Inc) will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the committee and is signed for and on behalf of the committee by:

on

Kevin Goss Chairperson

Dated 12 August 2020

Em Ghs

**Erin Gorter** Vice Chairperson



Directors: Robert Campbell, CA, CPA, RCA, MSW Viral Patel, CA, CPA, FCCA (UK), RCA Alastair Abbott CA, RCA, M.FORENSIC ACCOUNTING

### AUDITOR'S INDEPENDENCE DECLARATION TO THE MEMBERS OF GROWER GROUP ALLIANCE (INC)

I declare that, to the best of my knowledge and belief, during the fourteen month period ended 30 June 2020 there has been:

(i) no contraventions of the auditor independence requirements of the Associations Incorporation Act 2015 (WA);

(ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Yours faithfully,

Viral Patel, CA, CPA Registered Company Auditor number 333615 ASIC Registered SMSF Auditor number 100075349 Director Australian Audit

Date: 12 August 2020



PO BOX 7465 CLOISTERS SQUARE PO WA 6850 | LEVEL 8, 251 ST GEORGES TERRACE PERTH, WA 6000 AUSTRALIA PHONE: (08) 9218 9922 | EMAIL: INFO@AUSAUDIT.COM.AU | WWW.AUSTRALIANAUDIT.COM.AU | ABN: 63 166 712 698

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DIRECTORS: ROBERT CAMPBELL, CA, CPA, RCA, MSW VIRAL PATEL, CA, CPA, FCCA (UI6), RCA Alastair Abbott Ca, RCA, M.FORENSIC ACCOUNTING

**INDEPENDENT AUDITOR'S REPORT** 

To the members of Grower Group Alliance (Inc)

**Report on the Audit of the Financial Report** 

#### Opinion

We have audited the financial report of Grower Group Alliance (Inc) (the Entity), which comprises the statement of financial position for the fourteen month period ended 30 June 2020, the profit and loss statement, statement of changes in equity and statement of cash flows for the period then ended, and notes to the financial statements, including a summary of significant accounting policies and the statement by the Members of the Committee.

In our opinion the accompanying financial report has been prepared in accordance with requirements of the *Associations Incorporation Act 2015 (WA)* including:

- a) giving a true and fair view of the Entity's financial position as at 30 June 2020, and of its financial performance and its cash flows for the period then ended; and
- b) complying with Australian Accounting Standards to the extent described in Note 1.

### **Basis for Opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Entity in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Emphasis of Matter – Basis of Accounting

We draw attention to Note 1 to the financial report, which describes the basis of accounting. The financial report has been prepared to assist the Entity to meet the requirements of the *Associations Incorporation Act 2015 (WA)*. As a result, the financial report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

### Responsibilities of Management and Those Charged with Governance for the Financial Report

Management is responsible for the preparation and fair presentation of the financial report and have determined that the basis of preparation described in Note 1 to the financial report is appropriate to meet the requirements of the *Associations Incorporation Act 2015 (WA)* and the needs of the members. The responsibility of Management also includes such internal control as management determines is necessary to enable the preparation and fair presentation of a financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.



PO BOX 7465 CLOISTERS SQUARE PO WA 6850 | LEVEL 8, 251 ST GEORGES TERRACE PERTH, WA 6000 AUSTRALIA PHONE: (08) 9218 9922 | EMAIL: INFO@AUSAUDIT.COM.AU | WWW.AUSTRALIANAUDIT.COM.AU | ABN: 63 166 712 698

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#### Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with Australian Auditing Standards, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or
  error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
  sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
  misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve
  collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Yours faithfully,

Viral Patel, CA, CPA Registered Company Auditor number 333615 ASIC Registered SMSF Auditor number 100075349 Director Australian Audit

Date: 12 August 2020

### **GGA HISTORY & JOURNEY**

The Grower Group Alliance (GGA) project was developed in 2002 by Grower Groups with a vision to progress collaboration, initially in the grains sector. It established to connect Grower Groups, increase capabilities of the groups across primary production industries in WA, and join with grower groups at the leading edge of RD&E in WA. Today the GGA has a vibrant, diverse, engaged network of over 50 constantly evolving groups across grains, livestock and horticulture, as well as emerging and niche sector stakeholders. The network comprises of formal voting members, aligned associate members and informal grower / NRM groups that are included as network participants as their capacity permits.

### 2002 - 2013

### 2014 - 2018

2019 Collaboration



GGA was originally funded by the Grains Research and Development Corporation (GRDC) and hosted at UWA, until 2013. From 2014, GGA was supported by the DPIRD through Royalties for Regions and hosted by GIWA. In 2018, the Grower Group network endorsed the GGA's submission to become a legal entity which was approved June 2018. Early 2019, GGA begins developing a collaboration with DPIRD which sets parameters for GGA Inc to work with DPIRD to increase research and innovation that is demand-driven and farmer led via Grower Groups, as well as the level of investment and capability in collaborative, agricultural research, innovation and on-farm application. Collaboration Agreement jointly signed 10 May 2019 with implementation from July 1, 2019. Focus of the first 6 months was relocation to new offices within DPIRD, recruiting and onboarding of the four DPIRD allocated staff, establishment of administration and structural procedures.

Project brokering gains traction. Mid March, Covid-19 disrupts operations as new team is forming. Onboarding of DPIRD staff continues with additional changes to original GGA staff team occurring. Despite the Covid context, Capacity Building delivery and network expansion with new members continues. GGA team momentum gains by June 2020 with Covid restrictions easing and access to DPIRD offices returns.



## ACKNOWLEDGEMENTS & THANK YOU

First and foremost, thanks go to our member Grower Groups and network for their continued engagement, patience and flexibility through both the GGA Inc transition and the unprecedented business context during Covid in 2020.

GGA Inc Board and Staff recognise that many network members have also had to pivot business process and commend all Grower Groups and industry partners for their continued input and engagement without which GGA couldn't drive business.

GGA Inc Board and staff acknowledge the Department of Primary Industries and Regional Development (DPIRD), in particular, the staff in the department who have championed Grower Groups and the GGA and worked with us to ensure the ongoing development of the network and the GGA as an entity. The collaboration has already helped GGA Inc establish itself and continues to work for the benefit of our network and the WA agricultural industry.

GGA Inc also wishes to acknowledge our major sponsor CBH Group for their continued significant financial sponsorship and alignment to our objectives in the Capacity Building work of GGA.

# CONTACT US

Grower Group Alliance Inc 3 Baron Hay Court, South Perth WA 6151 (08) 9368 3418 | www.gga.org.au | admin@gga.org.au @GGA\_WA



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