

ANNUAL REPORT

2021/2022



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Front cover photo courtesy of WaterSmart Dams project (Nik Callow, University of Western Australia) featuring the large circular dam at Merredin Dryland Research Institute holding 12 Olympic swimming pools of water. WaterSmart Dams is funded by the Future Drought Fund and Start Climate Resilience Fund, and is led by the Grower Group Alliance in collaboration with UWA, DPIRD and four grower groups.

CHAIR & CEO REPORT



Peter Roberts Chair, GGA

As Chair of the Grower Group Alliance (GGA), I commend the annual report and financial statements of our network. The 2021/22 financial year has been a watershed term for the GGA in regards to our increasing membership and the high level of investment the organisation has attracted into Western Australia.

With the welcome appointment of Rikki Foss to the role of Chief Executive Officer and the election of grower Greg Curnow to the Board, the GGA has continued to develop as an organisation to further attract and support this membership growth and investment.

Our purpose 'to grow together to make WA stronger', achieved through three investment 'pillars' of Build and Extend, Develop Capacity and Connect and Engage, continues to evolve in advancing our network, which has increased from 71 to 88 organisations (including more than 60 grower groups) in the past year.

I wish to sincerely thank these stakeholders for their continued support of the GGA. They enjoy the benefits and strengths of being part of the GGA network and these benefits ultimately flow through not only to their organisations but to their local businesses and regional centres.

I also recognise the valuable support provided to the GGA by the Department of Primary Industries and Regional Development (DPIRD) – underpinned by the DPIRD-GGA Collaboration agreement. This valued agreement has enabled the GGA to increase its provision of training and expertise and to support connection and engagement opportunities for our network.

This agreement also strengthens the ability of the GGA to attract significant investment into WA agriculture, including the substantial Australian Government funding delivered for the South-West WA Drought Resilience Adoption and Innovation Hub.

Additionally, the GGA appreciates and thanks its sponsor partners in CBH Group, Farmanco, Farm Weekly, and ProcessWorx. Their support is critical to the continued growth and recognition of the grower group network.

As Chair, I also wish to thank and recognise retiring director Nathan Craig for his contribution and passion for the grower group network. I wish Nathan well in his future endeavours.

I thank all GGA directors and staff for their professionalism and dedication to advancing the performance and recognition of the organisation.



Rikki Foss Chief Executive Officer, GGA

In 2021/22, the organisation's Strategic Plan was endorsed by the Board and it is important going forward that we ensure our activities reflect its priorities. This is critical given the dynamic nature of the context in which we operate, involving fast-paced change and forces at play that are increasingly interconnected and global. We still face traditional complexities including changes in government, changes in funding sources, or changes in stakeholders – all of which can impact the implementation of our strategy.

However, 'megatrends' that impact on a global scale are also having an increasing impact on our organisation and industry, presenting new challenges and opportunities. Right now is the time to seize those opportunities through the pursuit of innovation and transformational goals.

We know we will need to respond to the following issues impacting agriculture as we seek to make bold decisions together over the coming years. We need to feed more people globally to meet a significant increase in estimated future food demand. We must become more climate resilient. We must harness relentless innovation and disruption. We need to attract new skills and talent to solve new problems. We need to invest in our social licence to operate.

The growth and change at GGA in the last 12 to 18 months has been fast paced. However, we have maintained our focus on always ensuring we deliver what is best for the network and that we access funding that will ultimately be distributed to the network via capacity building initiatives, projects, innovation activities, extension, and adoption.

In 2021/22 the GGA captured funding from numerous grant opportunities that will advance our network and the WA agricultural sector. This was achieved with limited resources and a small team striving to deliver multiple objectives. It was also a time when both the new South-West Drought Resilience Adoption and Innovation Hub Director (Mark Holland) and I took up our positions. This was all while striving to focus on the best outcomes for the network, remaining relevant to our stakeholders, and navigating growing trends in areas including carbon, climate resilience, regenerative agriculture practices, and ag tech.

We now have a team of 16 highly skilled people. In August 2022 we welcomed five new starters and in November another GGA staff member will join us. This will enable us to increase our focus on extension and adoption and to strengthen our model to ensure innovation practices are adopted on the ground, with growers involved throughout the process. We will aim to complete the research cycle and achieve greater adoption of practices that will boost growers' profitability and sustainability.

To our team, I thank you for your effort and belief. We are all here because we are passionate about agriculture and are committed to a strong GGA network. If we continue to work together, we will be leaders in our field and the best in class both in terms of what we do and how we achieve it.

GGA BOARD

Under GGA's constitution (Rules) the Board of Directors has the power to direct and manage the affairs of the alliance, accountable to its members.

The Board of eight Directors comprises five member-elected Directors on staggered two-year terms, and the Board appoints another three Independent Directors to complement the skills mix. Independent Director appointments are ratified at the following Annual General Meeting (AGM). As with all company directors, GGA Directors take on fiduciary duties and responsibilities of the Association with their role. GGA's Board started the financial year 2021-2022 with two new Member-elected Directors. Kelly Pearce (Facey Group) was re-elected and Greg Curnow (SEPWA) was elected for a first term at the August 2021 AGM. The remaining five Board positions were unchanged.

Independent Directors, Peter Roberts and Erin Gorter continued as Chairman of the Board and Vice Chair respectively. GGA staff members Natalie Lee and Alison Maughan served as GGA Secretary and acting Chief Financial Officer respectively.

INDEPENDENT DIRECTORS

Chairperson and Independent Director Peter Roberts - Appointed September 25, 2018 Sub Committee - Remuneration



Formerly a farmer from Dunn Rock, Peter is a graduate of Harvard Agribusiness Seminars and the Australian Institute of Company Directors. Peter was

appointed as a GGA Independent Director in September 2018 and to GGA Chair in September 2020. Peter has extensive leadership experience as past Chair of the GRDC Western Panel from 2011-2018, past non-executive Director of Barley Australia, past Western Malting Barley Advisory Committee member, and past Chair of South East Premium Wheat Growers Association (SEPWA).

Vice Chairperson and Independent Director

Erin Gorter - Appointed December 13, 2018 Sub Committee – Remuneration, Risk and Finance



Erin Gorter has extensive experience in working with grower groups and was a driving force in managing two WA groups – Evergreen Farming and Southern Dirt. She is a rural industry consultant with Agvivo; a non-

executive Director of Meat & Livestock Australia Limited and its subsidiary companies; and manages all facets of the Ag4U Career Pipeline Program. Erin is a graduate of the Australian Institute of Company Directors Program and the Australian Rural Leadership Foundation program. Most recently in 2021, Erin was appointed to the Council for Australian Arab Relations.

Independent Director

Graham Smith - Appointed August 31, 2020 Sub Committee – Research and Innovation



Graham has a passion for helping farmers improve long-term viability and sustainability through improved research and innovation. He is an experienced chief

executive, having led the Institute of Environmental Science and Research, a stateowned science and technology organisation in New Zealand; Federated Farmers, New Zealand's high-profile farming group; and the multi-faceted commercialisation group at the University of South Australia.

MEMBER DIRECTORS

Dr. Nathan Craig (WMG)

Term: June 12, 2018 - AGM 2022 Sub Committee – Research and Innovation



Nathan Craig is the executive officer of West Midlands Group and has held positions with the South East Prime Lamb Achiever group in South Australia, and is a

former committee member of the Victorian No-till Farmers Association. He has strong experience in managing large-scale research and development projects as well as business and farm management.

Dr. Kelly Manton-Pearce (Facey Group)

Term: August 31, 2021 - AGM 2023 Sub Committee - Research and Innovation



Kelly Pearce has built a 20-year career in agricultural research with a focus on farming systems. At present, Kelly is a grain producer from Yealering and The Facey

Group Executive Officer. Kelly holds industry positions – Deputy Chair of the Western Australian Meat Industry Authority, Advisory Committee member of the Biosecurity Council of WA, and committee member of the Gene Technology Technical Advisory Committee. Kelly is a Graduate of the Australian Institute of Company Directors, a Research Fellow with the Australian Farm Institute, a 2012 Nuffield Scholar, and is currently completing a Masters in IP Law.

Debbie Gillam (MIG)

Term: August 31, 2020 - AGM 2022 Sub Committee – Remuneration, Risk and Finance



Debbie Gillam is a grower member of the Mingenew Irwin Group (MIG) and a former MIG project staff member which has provided her understanding of

the roles, issues, and relevance of grower groups and challenges faced by farmers. She's been involved with local community groups such as the Dongara District High School Board, P&C, and Irwin District Charity Ball. She is a graduate of the Leadership WA Signature Leaders Program and is currently completing the Australian Institute of Company Directors course.

Nicole Batten (YFIG)

Term: December 3, 2019 - AGM 2022 Sub Committee - Risk and Finance, Research and Innovation



Nicole Batten is Director of Batten Farms, Yuna, a graduate of the Australian Institute of Company Directors and a graduate of the Leadership WA

Signature Leaders Program. A passionate advocate for the agricultural industry and sustainable rural communities, she holds several board roles including being a member of the WA Biosecurity Council, Yuna Farm Improvement Group Secretary, Shire of Chapman Valley councilor, and Rabobank Client Council Member. Previous roles include Advisory Group member for the National Centre for Farmer Health and former National & WA Chairperson of Rural Edge.

Greg Curnow (SEPWA)

Term: August 31, 2021 - AGM 2023 Sub Committee - Research and Innovation



A grain grower from Esperance, Greg has enjoyed a long association as a member of the South East Premium Wheat Growers Association (SEPWA). He

first joined the SEPWA Executive Committee in 2008, serving as Vice President from 2011 to 2015, President from 2015 to 2018, and Treasurer until he stood down from the Executive Committee in 2021 as part of SEPWA's succession process to allow for renewal. Greg has since taken on the role of Chair of SEPWA's R&D subcommittee and is currently completing the Australian Institute of Company Directors course.



OUR PURPOSE, VISION, AND STRATEGIC OBJECTIVES

GGA is in a unique and potentially catalytic position to drive innovation investment from the ground up, be at the forefront of innovation and adoption and shape the future for the benefit of all producers.

We believe:

Build

and

Extend

Develop

Capacity

Connect

and

Engage

- In sustainable production and that's why building and extending innovative research, development and extension in Western Australia is vital for growers' prosperity.
- That developing the capacity of a diverse and connected network of grower groups enables producers, families, and communities to thrive.
- In the power of collaboration and ecosystems where building deep relationships and mutually rewarding partnerships with industry makes an enormous difference.

OUR PURPOSE

To grow together to make Western Australia stronger

OUR VISION

A producer-led system of agricultural innovation, adoption and collaboration



Develop and implement a producerled research and development model, focussed on innovation and adoption by:

- Ensuring research and development hits the right places at the right times
- Mobilising incremental projects that deliver place-based innovation research and adoption
- Delivering programs and projects that have an enduring, system-wide impact

4. Support professional development of grower groups to lead and achieve their objectives through:

- Benchmarking grower groups to inform our capacity building activities
- Supporting groups to adapt to corporate sustainability mega-trends
- GGA and grower groups being identified as practice and change leaders

6. Engage with industry to develop innovation and adoption opportunities through:

- Linking grower groups with innovators, business support and investors (and vice versa)
- Diverse and mutually rewarding stakeholder relationships that reflect true partnership

Broker impactful programs and investment that sustainably increases production profitability through:

- Accelerating collective action through
 multi stakeholder partnerships
- Articulating our sustainable agriculture goals and priorities
- Prioritising innovations which help growers become climate resilient

5. Build a thriving and diverse network of grower groups in Western Australia to enhance:

- Vital intersection between grower groups, industry and all levels of government
- Peer-to-peer exchange and collaborative possibilities
- Collaboration to accelerate innovation and adoption
- Engaging grower groups to shape and develop strategies that address long term issues

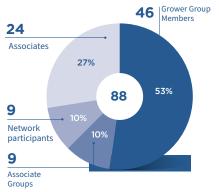
3. Understand research and development priorities, and influence the selection of projects and outcomes through:

- Using the scale of the GGA network to influence research and development
- Grower groups sharing in prioritysetting
- Aligning the GGA network efforts to drive and embed transformative change

IMPACT SNAPSHOT

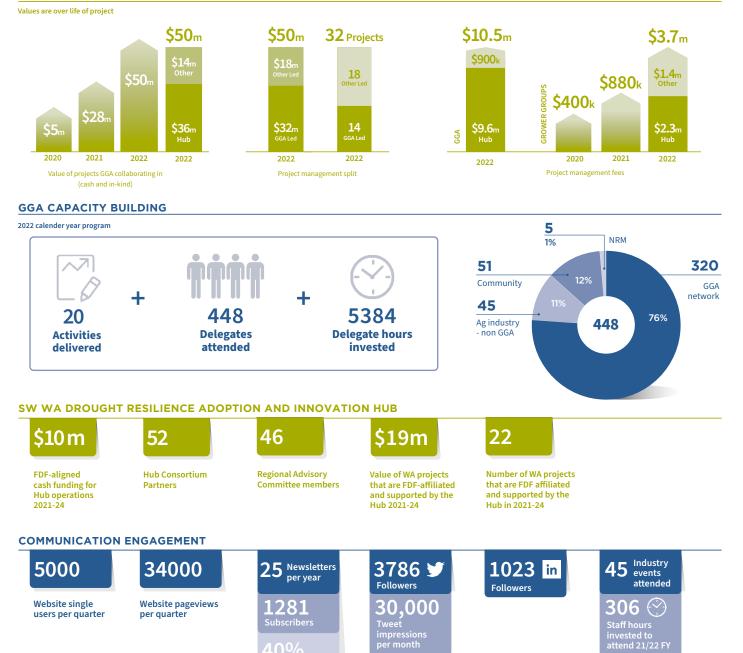
GGA NETWORK







GGA PROJECTS



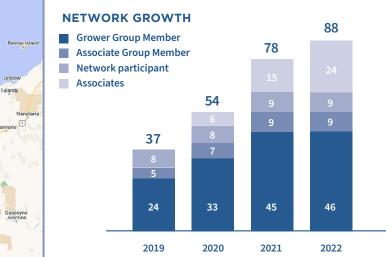
THE GROWER GROUP ALLIANCE NETWORK

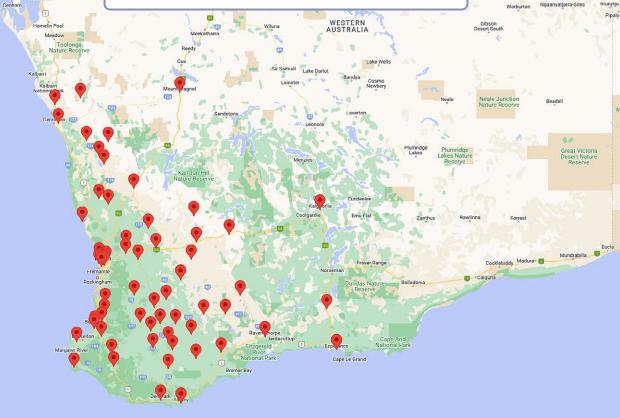
The Grower Group Alliance is a thriving statewide network of over 60 farmer-led local grower groups with a collective producer membership base exceeding 4000 WA farm enterprises.

Groups join the network to participate in collaborative R&D opportunities, gain high-level privileges within the GGA Capacity Building program and strengthen their industry connections.

Although traditionally comprised of broadacre grain and livestock enterprises, the GGA network is constantly evolving. Groups operate across all sectors of the agriculture industry at all different levels of scale and purposes related to their stakeholder community. Interaction within the network provides agricultural leaders and influencers from across WA the opportunity for cross-sector exchange, enriching divergent thinking, collective innovation through inclusive thinking, and impactful collaboration projects.

Continual growth and diversification of the GGA network delivers on strategy 5 of the GGA Strategic Plan, which aims to build a stronger network of grower groups in WA to ensure relevant representation.





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GROWER GROUP ALLIANCE NETWORK

GROWER GROUP MEMBERS (VOTING RIGHTS)

Agricultural Women Wheatbelt East Association for Sheep Husbandry Excellence **Evaluation & Production** Certified Organic Biodynamic Western Australia **Compass Agricultural Alliance** Corrigin Farm Improvement Group Esperance Zone Innovation Group Facey Group Far Eastern Agricultural Research Group Fitzgerald Biosphere Group Future Food Producers Group Gascoyne Catchments Group Gillamii Centre Kimberley Pilbara Cattlemen's Association LIEBE Group Lower South West Grower Group Merredin & Districts Farm Improvement Group Mingenew Irwin Group Moora Miling Pasture Improvement Group Morawa Farm Improvement Group Mortlock Ag Focus Group Mullewa Dryland Farmers Initiative Noongar Land Enterprise Group North Stirlings Pallinup Natural Resources Northern Agri Group Nyabing Farm Improvement Group O'Connor Research Group Oil Mallee Association of Australia Ravensthorpe Agricultural Initiative Network Society of Precision Agriculture Australia South East Premium Wheat Growers Association Southern Dirt Incorporated Southern Rangelands Pastoral Alliance Stirlings to Coast Farmers Sweeter Banana Co-operative Three Springs Farm Innovation Network Toodyay Agricultural Alliance Turf Growers Association of Western Australia WA Hemp Growers' Co-op Ltd WA No-Tillage Farmers Assoc WA Regenerative Livestock Producers West Midlands Group Western Australian Lot Feeders Association Western Beef Association Wheatbelt Integrity Group Women in Farming Yuna Farm Improvement Group

ASSOCIATE GROUP MEMBERS (NON-VOTING)

Broomehill Cropping Group Bruce Rock Land Conservation District Committee Dumbleyung Land Conservation District Committee Holt Rock Group Jerdacuttup Top Crop and Pasture Improvement Group Lakes Grower Group Lakes Information & Farming Technology Living Farm Grower Group Northern Australia Crop Research Alliance Pty Ltd

ASSOCIATE MEMBERS (NON-VOTING)

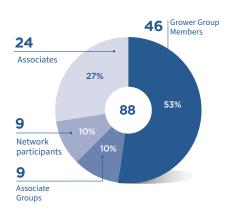
AgZero 2030

Australian Association of Agricultural Consultants Bee Industry Council WA Central Wheatbelt Biosecurity Association Gascoyne Food Council Gate 2 Plate Goldfields Nullarbor Rangelands Biosecurity Association Grain Industry Association of Western Australia Julianne Hill Peel Harvey Biosecurity Group Rural Edge South West Catchments Council Southern Biosecurity Group Southern Forests Community Landcare Southern Forests Food Council Torbay Catchment Group TrialCo Pty Ltd vegetablesWA WA Citrus WA Future Food Network Wagin Woodanilling Landcare Zone Western Australian Livestock Research Council RegenWA Northern Biosecurity Group

NETWORK PARTICIPANTS (NON-MEMBERS)

Bugs & Biology Carnamah Land Conservation District Committee East Wagin Top Crop Group Evergreen Farming Munglinup Local Farmer Group Neridup Soil Conservation Group North Mallee Farm Improvement Group The Sheep's Back Wandering Productivity Group

GGA NETWORK COMPOSITION



The GGA Network comprises:

- 46 Grower Group Members incorporated not-for-profit grower groups. This class of membership holds exclusive voting rights.
- 9 Associate Group Members grower groups, either not incorporated or 'for profit' grower groups. No voting rights.
- 24 Associate Members Non-grower group organisations or individuals that have strategic alliances or dealings with GGA stakeholders in the R&D space. No voting rights.
- 9 Network Participants groups with a relationship to GGA prior to GGA incorporation or groups onboarding into the Network. No voting rights.

Membership metrics as of 16 September 2022.

GGA MANAGEMENT

Chief Executive Officer Rikki Foss

Appointed November 2021



Rikki is responsible for execution of the GGA Board corporate strategy, fulfillment of all GGA contracted obligations, and

steering daily operations. This scope includes resourcing, team recruiting and leadership, contract performance and reporting, and building the highest level strategic relationships at a state and national level.

Hub Project Manager Kellie-Jane Pritchard Appointed September 2021



Kellie-Jane works within the Hub project and is responsible for developing and managing project

collaboration and implementation for our stakeholders. Kellie-Jane is based out of the DPIRD Bunbury office.

Hub Innovation Manager Dr Jo Wisdom

Appointed August 2022



Jo works across the whole of GGA with a majority focus on the Hub project. Jo is responsible for driving innovation-

related research projects within the Hub project and forging GGA's broader involvement with innovation and extension initiatives in the WA agriculture ecosystem.

Finance & Administration Manager Alison Maughan Appointed April 2020



Alison is responsible for monitoring GGA's day-to-day financial scope includes management of all

contracted project finances, internal and external receivables and payables plus processes under our DPIRD-GGA Collaboration financial agreement. On placement from DPIRD, Alison works out of the DPIRD Bunbury office.

Hub Director & Program Broker Mark Holland

Appointed January 2020



collaboration agreement. This involves wide engagement within the GGA network and agriculture industry at a state and national level. As assigned Director for the Drought and Innovation Hub, Mark also leads GGA's largest contracted project.

Hub Stakeholder & **Communications Manager** Natalie Lee

Appointed July 2021



Natalie has also served as Secretary on the GGA Board for part of the last

Hub Innovation Manager Maddison McNeil Appointed November 2021

Maddison works within the Hub project to help drive

the uptake of new innovations at a farm and local level. She works towards improved drought

resilience via relevant knowledge transfer to increase on-farm adoption.

Stakeholder and **Communications Manager** Kallista Bolton

Appointed March 2020



Kallista manages overarching GGA communications and stakeholder engagement. This scope includes all

GGA corporate communications plus some brokered project communications, membership to the GGA network, sponsors, key strategic relationships, and delivery of GGA's extensive capacity building program.

Project Manager Alison Lacey

Appointed November 2021



Alison works across extension projects co-ordinating delivery of contracted work,

collaborating and building relationships with project partners within the GGA network and external agriculture ecosystem. On placement from DPIRD. Alison is based out of the DPIRD Narrogin office.

Hub Monitoring, Evaluation & Learning Manager & Adopt. Officer Theo Nabben

Appointed August 2022



He is responsible for measuring and evaluating all projects to ensure we deliver high-performance outcomes. Within

Theo works across

dual role capacity.

the whole of GGA in a

the Hub, he is working in the adoption space to drive uptake of innovations at a farm and local level with a focus on improved drought resilience adoption.

Team Assistant Sharon Keeler Appointed November 2021



administration support for the GGA team with a majority focus on supporting the Drought and

Innovation Hub team members. Sharon supports with detailing, scheduling, communications and overall co-ordination to assist with the smooth delivery of GGA

Hub Knowledge Broker Tanya Kilminster

Appointed April 2020



Tanya works within the Hub project to lead and translate engagement and collaboration between industry

stakeholders to develop resilience to climate change. Tanya works out of DPIRD's Merredin Dryland Research Institute which is also the official SW WA Hub headquarters.

Project Manager Daniel Kidd Appointed September 2022



Daniel works across both the GGA R&D and Hub projects delivery of contracted work,

relationships with project partners within the GGA network and external agriculture ecosystem.

Grains Research, Development & **Extension Comms. Manager** Amber Atkinson

Appointed August 2021



Amber is the communications team member delivering GGA's obligations for a specific project

service contract for DPIRD, with the scope of providing innovative and cut-through communications services to drive industry engagement with DPIRD's Grains Research, Development and Extension work.

Program Broker Michelle Condy Appointed February 2020



across GGA R&D and extension projects co-ordinating delivery of contracted work,

relationships with project partners within the GGA network and external agriculture ecosystem. Michelle is on of Margaret River and is currently on maternity leave.



Communications Officer

Appointed August 2022

Kaelen Ruland

supporting delivery omni-channel

corporate and project communications, giving support to capacity building and stakeholder engagement events as well as monitoring of metrics for performance reporting.



CAPACITY BUILDING

The GGA capacity building program is fundamental in building the human capital of the GGA network.

The program delivers on strategies 4 and 6 of the GGA Strategic Plan, supporting the professional development of grower groups to effectively lead and achieve their objectives whilst providing engagement with industry to explore innovation and adoption opportunities.

Activities featured in the annual training program are tailored to the needs of the GGA network informed by an end of year capacity building needs survey to GGA stakeholders. Many activities are open to wider industry participation, which provides the numbers necessary to deliver group learning activities, enhances the learning experience and supports development of broad industry relationships and linkages.



Planfarm Academy Introduction to Agronomy course

Working with Planfarm, grower groups have been offered subsidised access by both GGA and Planfarm to the Planfarm Academy Introduction to Agronomy course. This will support staff and committee of grower groups with any knowledge gaps, enabling them to better deliver in their assigned work role. Twelve delegates from the network engaged in the training course.



Governance Podcast

This six-episode podcast provides on-demand access to governance training for new recruits

to grower group committees, and serves as a refresher for those more experienced. Content is based on a one-day intensive workshop delivered by governance expert Peter Fitzpatrick. Over 380 listeners engaged with the Podcast in 2022, totalling over 280 hours invested in governance capacity building.

Membership Strategy Webinar Series

A new initiative, this two-part webinar series supported groups to evaluate their current membership strategy and learn about modern membership models. Six hours of technical content was delivered by membership expert Belinda Moore in two half-day webinars held in February. Sponsored by CBH, the event was open to regional community not-for-profit groups and GGA members. 58 delegates attended the first webinar and 63 delegates the second webinar.



Human Resources Health Check

Working with Processworx, GGA has provided a suite of 26 commonly used human resourcerelated template documents for grower groups, and the opportunity to engage Processworx at a subsidised rate for a one-on-one training call to assist with the templates and conduct an audit of the group's staff related processes, with a follow-up action plan provided. Four groups opted into the consult. More than a dozen groups have utilised the templates.

Lift Off Training & Networking Retreat

'Lift Off' was a new two-day training and networking retreat concept in 2022 aiming to bring together Executive Officers and staff from grower groups for networking and training across highpriority needs, as identified by our annual capacity building survey. Plans to run in person in February were disrupted by Covid-19. Content turned to online delivery, and 26 delegates engaged in the two-day program.



Partnering for Growth Course Subsidy

This program involved a GGA subsidy to engage in a five-week online course covering the pathway to develop key business relationships, delivered by Dixon Partnering Solutions. Five groups participated in a March intake geared towards those already operating a commercial food brand or keen to transition into this type of production. Two groups completed a July intake geared towards developing partnerships with funders, sponsors and project collaborators.



Research and Development Plan Subsidy

GGA has provided nine grower groups with a 75% subsidy to have a Research and Development plan written for their group in conjunction with industry consultant Agknowledge. The consultants will be working one-on-one with the groups during the end of 2022 and the beginning of 2023. The outcome will be more groups in the network having clarity on their research priorities and being prepared to engage in the funding and tendering process.

GGA CAPACITY BUILDING METRICS

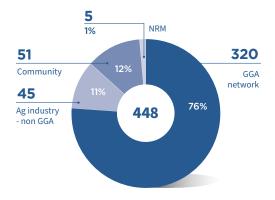


Activities delivered





Hours invested in attendance



CAPACITY BUILDING



Growing Leaders Scholarship 2022

In its fifth year of operation and sponsored by the CBH Group, the aim of the Growing Leaders Scholarship is to build a pool of growers ready to take on leadership positions in the grains industry. The program places up to two scholars into the Leadership WA 10-month Signature Leadership Program, which is valued at \$15,500 per participant. The 2022 scholars were Alaina Smith and Ben Cripps.



Governance Workshop

An essential one-day workshop for volunteers, committee and staff of not-for-profits seeking to build skills and knowledge in best practice governance and lead their community group with high impact, confidence and compliance. With Covid-19 disruptions, the workshop was run online in May by governance expert Peter Fizpatrick. Sponsored by CBH the event was open to the wider regional community not-for-profit sector as well as the GGA network's 18 delegates.

Chairs AGM Summit

Anchored around GGA's AGM in 2022, the Chairs Summit was comprised of a hospitality event for voting GGA member group Chairs, followed by a high-level strategic update from GGA. The event was attended by a dozen Chairs and aimed to cultivate stronger links between the most active R&D groups in the network.

Reading Financial Statements Workshop

Part of our 2022 governance training program, this workshop was a new initiative catering for volunteers, committee and staff of not-for-profits whose roles include reading financial statements and evaluating financial performance. The workshop was sponsored by CBH and was open to the wider regional community not-for-profit sector as well as the GGA network, which saw 28 delegates participating.



Business Models Masterclass

Part of the governance training program, this halfday masterclass was a new initiative supporting groups to review or build a business model, a critical piece of any group's strategic plan. Delivered by consultants BDO, content covered the 10 key parts to a business model. Sponsored by CBH, the masterclass was open to the wider regional community not-for-profit sector. 27 delegates participated in the masterclass and five in a technical follow-up session.



'Going Places' Study Tour North

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Mapped out over four days, the study tour covered over 1,400 km between Perth and Geraldton, showcased 15 diverse agricultural industry sites, and provided participants with a high-impact professional development experience boosting technical knowledge and strengthening industry relationships. 15 delegates participated in the tour. Plans to run a study tour every second year are being considered.

FMD Extension and Preparedness Seminar

Attended by 26 delegates, GGA facilitated a Foot and Mouth and Lumpy Skin Disease extension session and preparedness briefing. Led by DPIRD's Bruce Mullan, the session comprised technical knowledge from DPIRD's chief veterinarian and insights from Dr Kelly Pearce from prior experiences overseas, and how grower groups could expect to be involved in an on-ground FMD response strategy. FMD resources were curated and distributed.



Good to Great Public Speaking Workshop

This workshop supports groups to improve the quality of their public speaking skills, communicate with higher impact, and achieve more cut-through with their stakeholders. Content covered the anatomy of a good speech, engagement techniques, and elements of polished delivery, including power points. Delivered by renowned ag industry speaking coach Esther Price, the workshop was attended by 26 delegates split between the GGA network and industry.



Frost Study Tour (SA/Victoria)

Subsidised through a GRDC study tour grant, GGA collaborated with DPRID to facilitate a frost extension experience over 3 days and 10 sites through South Australia and Victoria. Attended by 18 delegates, in-kind co-ordination for the tour was provided by DPIRD and GGA. The 14 growers that participated originated mostly from the southern part of WA and were accompanied by staff from GGA, Facey Group and DPIRD's Frost Research Scientist, Brenton Leske.

COMMUNICATION ENGAGEMENT



Website single users per quarter



34000









BROKERED PROGRAMS

The GGA Brokered Programs deliver on strategies two and six of the GGA Strategic Plan. GGA is currently collaborating on delivery of R,D & E brokered programs valued to WA at \$50m (cash and in kind) with a portfolio split of \$36m Hub projects and \$14m all other projects outlined below.



Measuring Harvester Losses in Western Australia

This investment will quantify the losses in each of the major grains crops in the Western Region and create a benchmark for losses, rather than relying on anecdotal evidence or farmer-collected data.

Funder: GRDC Project Lead: GGA Grower Groups: Facey Group, Stirlings to Coast Farmers, LIEBE Group Other Partners: Kondinin Group, DPIRD, Primary Sales Project Life: 5/10/2021 – 31/1/2023



Hands-On Precision Agriculture Training

This national project will be delivered by a consortium of Precision Agriculture researchers, educators and farming systems groups. A combination of methods, informed by feedback from groups, will be used to deliver hands on PA training to growers.

Funder: GRDC Project Lead: SPAA

Grower Groups: Bruce Rock Land Conservation District Committee, Corrigin Farm Improvement Group, Facey Group, Fitzgerald Biosphere Group, Lakes Information & Farming Technology (LIFT), LIEBE Group, Mingenew Irwin Group, Southern Dirt Incorporated, West Midlands Group, Women in Farming Inc, Yuna Farm Improvement Group

Other Partners: GCG, FarmLink, Rural Directions

Project Life: 1/12/2019 - 31/12/2022



WA Farm Data Sharing

The project will help growers make more sophisticated investment decisions using their own farm data.

Funder: Food Agility CRC Project Lead: DPIRD Grower Groups: Esperance Zone Innovation Group (EZI) Other Partners: Curtin University, Food Agility CRC Project Life: 1/7/2021 – 30/6/2024



Australian Agrifood Data Exchange Phases 2&3 (Benchmarking)

Aims are to produce an interconnected data highway making it possible to share, reuse and combine data, connecting multiple data sources towards finding correlations and solutions to assist producers.

Funder: MLA Project Lead: KPMG Other Partners: DPI NSW, APPF, AgVic, Charles Sturt University Project Life: 1/7/2021 – 1/12/2022



Best Practice Grain Storage Workshops

GGA will provide communications support and link primary contractor, Primary Business Candid Consulting Services, to 24 grower groups to deliver best practice grain storage management.

Funder: GRDC

Project Lead: Primary Business Other Partners: Kondinin Group, DPIRD Project Life: 18/5/2021 – 30/9/2024



Closing the Economic Yield Gap of Grain Legumes in WA

The project will carry out farm-scale trials under grower conditions/situations to demonstrate the optimum agronomy practices for the different grain legume species.

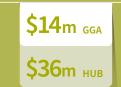
Funder: GRDC Project Lead: GGA

Grower Groups: Corrigin Farm Improvement Group, Facey Group, Gillamii Centre, LIEBE Group, Merredin & Districts Farm Improvement Group (MADFIG), Mingenew Irwin Group, Ravensthorpe Agricultural Initiative Network (RAIN), South East Premium Wheat Growers Association (SEPWA), Stirlings to Coast Farmers, WA No-Tillage Farmers Assoc (WANTFA), West Midlands Group, Yuna Farm Improvement Group, Lakes Information & Farming Technology (LIFT) Other Partners: DPIRD, Farmanco

Project Life: 26/10/2021 – 4/4/2025

BROKERED PROGRAMS METRICS







Grower groups partnering in projects



Other partners in projects

BROKERED PROGRAMS



Frost, Now and in the Future: applying current knowledge to inform grower decision making to mitigate the impact of frost, now and in the future

This project coordinates service providers and facilitates the extension of information to ensure growers have the knowledge, confidence and ability to minimise the impact of frost.

Funder: GRDC

Project Lead: GGA

Grower Groups: Facey Group, Far Eastern Agricultural Research Group (FEAR), Fitzgerald Biosphere Group, Holt Rock Group, Lakes Information & Farming Technology (LIFT), Merredin & Districts Farm Improvement Group (MADFIG), South East Premium Wheat Growers Association (SEPWA), Southern Dirt Incorporated, Stirlings to Coast Farmers Other Partners: DPIRD, Garen Knell, ConsultAg Project Life: 8/12/2020 – 30/6/2022



Frost Study Tour SA/VIC

Provide interstate frost extension experience for growers/grower group staff to improve capacity for frost management and strengthen the local WA community support network.

Funder: GRDC Project Lead: GGA Grower Groups: Facey Group, South East Premium Wheat Growers Association (SEPWA) Other Partners: DPIRD Project Life: 1/5/2022 – 31/12/2022



Sheeplinks FEED365 (All Year Livestock Forage Systems)

The FEED365 project will engage sheep producers and allied industries to re-design livestock forage systems for grazing all-yearround in Mediterranean environments to create resilient sheep production systems

Funder: MLA

Project Lead: DPIRD Grower Groups: Association for Sheep Husbandry Excellence Evaluation & Production Inc (ASHEEP), Facey Group, Merredin & Districts Farm Improvement Group (MADFIG), WA Regenerative Livestock Producers, West Midlands Group, Wagin Woodanilling Landcare Zone

Project Life: 1/5/2021 - 30/12/2025



Soilborne Pathogen Identification and Management Strategies For Winter Cereals

Soil Pathogen workshops for growers and advisers to ID key pathogens and implement strategies to minimise their impact.

Funder: GRDC

Project Lead: FarmLink

Grower Groups: West Midlands Group, South East Premium Wheat Growers Association (SEPWA), Southern Dirt Incorporated, Stirlings to Coast Farmers, LIEBE Group, Merredin & Districts Farm Improvement Group (MADFIG) Other Partners: GBCG,DDLS Soil Pathologists, DPIRD

Project Life: 1/12/2019 – 30/6/2023



Extension Services for DPIRD (Grains)

Provision of a GGA communication specialist for the delivery of DPIRD PID communications strategy and plan, and will include the design, writing & development of R&D project extension materials.

Funder: DPIRD Project Lead: GGA Project Life: 1/6/2021 - 30/6/2023



National Extension Skills Training Program

Collaborating with the National Grower Group Collective to drive participation in a fully funded extension skills training program for the grower group community nationwide. In 2021 the first cohort included 14 WA delegates and ran over nine months. A second intake has been offered in 2022 for a short course, 3-day workshop in Adelaide.

Funder: National Landcare Program Project Lead: Ag Excellence Alliance (SA) Other Partners: AgInnovate, National Grower Group Collective Project Life: 1/1/2019 – 30/6/2023

SOUTH-WEST WA DROUGHT RESILIENCE ADOPTION AND INNOVATION HUB

HUB VISION

Thriving producers and communities adapting to our variable environment

HUB MISSION

Be a connected and trusted partner, building pathways to accelerate innovation and adoption

The South-West WA Drought Resilience Adoption and Innovation Hub (SW WA Hub) is harnessing the power of collaboration to enhance drought resilient practices and accelerate innovation and adoption.

Funded by the Australian Government's \$5 billion Future Drought Fund (FDF), it is already having on-the-ground impact, including through the capture and re-investment of funding and grants that directly benefit local farmers and the WA agricultural industry.

The SW WA Hub has also completed a comprehensive priority setting process which will ensure that future drought resilience and innovation projects in the region are increasingly targeted to reflect local priorities.

Led by the GGA, the Hub utilises and leverages the power of the grower group network 'hub and spoke' model to facilitate greater innovation from 'the ground up'.

Grower groups are among the Hub's more than 50 consortium partners, which represent all sectors of the WA agricultural supply chain and are providing cash and in-kind co-contributions.

Priority setting

The Hub has produced comprehensive situational analyses for its four agro-ecological zones: Southern Rangelands, Mid West & Gascoyne Coastal, Wheatbelt and South West.

The analyses identified topics for drought resilience projects which have been workshopped with the Hub's four Regional Advisory Committees (RACs) and are being ground truthed with farmers through the Hub's eight Regional Node Leads.

RACs comprise 46 skills-based representatives of agricultural industries for the Hub's four agro-ecological zones. Regional Node Leads are organisations which facilitate the two-way flow of information between the Hub and farmers. The SW WA Hub will establish a First Nations Advisory Committee. Aboriginal people are important Hub stakeholders and partners.

On-the-ground impact

In addition to the \$8 million initially awarded by the FDF to the GGA to lead the SW WA Hub, the GGA/Hub has received additional funding that it has re-invested into targeted initiatives.

This includes funding to facilitate the Hub's 'innovation expansion' and grants for initiatives that boost local capacity – such as the employment of a Regional Soil Coordinator, Adoption Officers and an Innovation Manager.

The Hub team also provided information, guidance and co-design opportunities to many stakeholders that applied for FDF grant opportunities in 2021/22.

The Hub strongly facilitated many of these projects and leads the collaborative \$4 million WaterSmart Dams project funded by the FDF and State Government.

A total of 22 Australian Government-funded projects involving the Hub have hit the ground in the SW WA region or are soon to commence.

The Hub's involvement in these projects (worth \$19 million, including co-contributions) ranges from the Hub being the lead organisation through to it being in regular contact with project representatives and communicating outcomes.

Innovation expansion

In 2022, the Australian Government provided the GGA with \$2.5 million to enable the Hub to expand its remit beyond drought resilience, to also include agricultural innovation. However, drought resilience remains a core priority.

As part of a competitive grant opportunity for SW WA Hub partners, the Hub has leveraged this funding to attract an additional \$2.5m in in-kind contributions for 10 innovative projects. The Hub is also exploring where it should best focus its innovation efforts among four available areas – digital agriculture, biosecurity, climate resilience and export of premium food and agricultural produce.

Guiding the Hub in its efforts is Joanne Wisdom, who has recently joined the team as Innovation Manager.

Adoption officers

The Australian Government awarded \$9m to the Hubs in 2022 to enable them to employ adoption officers.

Joining the SW WA Hub recently are Hub Monitoring, Evaluation and Learning and Adoption Officer Theo Nabben, and Adoption Officer Maddison McNeil. Julianne Hill will take up the position of Hub Adoption Manager in November 2022.

The team will work with farmers and their communities to enable them to pick up the relevant tools, knowledge and support provided by the Hub and other organisations.

Regional Soil Coordinator

The Australian Government provided funding enabling scientist Jenni Clausen to be appointed to the role of SW WA Hub Regional Soil Coordinator, as part of a \$3 million national investment.

Based at SoilsWest at Murdoch University, Ms Clausen is delivering best practice soil information to growers and industry organisations and is supporting the National Soil Strategy.





This project received funding from the Australian Government's Future Drought Fund



SOUTH-WEST WA DROUGHT RESILIENCE ADOPTION AND INNOVATION HUB

HUB STEERING COMMITTEE

GGA has a steering committee to oversee the SW WA Hub project governance. In 2021/22 this comprised two GGA representatives and three industry representatives chosen for their experience and broad understanding of the WA agricultural context.



Erin Gorter - Chair *GGA Independent Director & Vice Chair*



Graham Smith GGA Independent Director



Mark Sweetingham Research Scientist and Consultant-(Agriculture & Food)



Rohan Prince DPIRD, Director of Horticulture and Irrigated Agriculture



Michael Robertson CSIRO, Director of Agriculture and Food

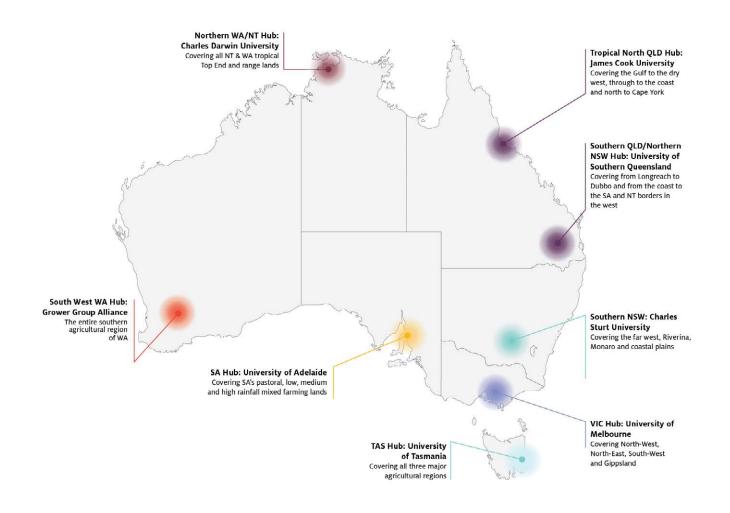
GGA/SW WA HUB PROJECT CONTRACTS

| Project Name | Project Type | Project Lead | Project Description |
|--|-----------------------|--|--|
| South-West WA Drought Resilience Adoption and Innovation Hub | Hub project | GGA | The project will support networks of key stakeholders to work together, to plan and undertake co- designed and demand-driven drought resilience RDEA&C. |
| Adoption Officers | Capacity Building | GGA/SW WA Hub | Adoption Officers will facilitate the adoption of project findings throughout the network. |
| Innovation Broker | Capacity Building | GGA/SW WA Hub | Provide assessment of issues and opportunities for specific industries or regions and match possible innovation/technology options between stakeholders and agrifood innovation partners. |
| Regional Soil Coordinator | Capacity Building | GGA/SW WA Hub | The Regional Soil Coordinator will provide opportunities for networks for researchers, primary producers and community groups to work together to enhance drought resilient practices. |
| WaterSmart Dams | Drought Resilience | GGA/SW WA Hub | Better understand how dams can function in dry years, and through co-design develop new farm water planning tools to create more drought-resilient farm enterprises and regional communities. |
| Modern soil moisture monitoring to improve irrigation management | Drought Resilience | GGA/SW WA Hub | This project will establish on-farm demonstration sites at growers' properties in WA, Northern Territory, and Victoria to build their capacity to strategically implement soil moisture monitoring. |
| Revitalising the drought resilience of WA's Southern Rangelands | Drought Resilience | DPIRD | This project collaboratively implements and demonstrates mature drought resilience strategies and land and drought management practices of pastoralists in WA's Southern Rangelands. |
| Innovation Hub Expansion - Enabling activities | Innovation | GGA/SW WA Hub | This project will facilitate a move beyond being Drought Hubs to deliver on one or more of the four innovation priorities identified within the National Agricultural Innovation Agenda. |
| Reducing technical barriers for malting barley market access using innovative technology | Innovation | Australian Export Grains Innovation Centre | This project will generate value to barley growers, barley breeders and the entire barley industry by supporting a faster pathway to market and market acceptance of new higher yielding barley varieties. |
| Paddock level carbon benchmarking | Innovation | Farmanco | Development and implementation of Clean Energy Australia-approved University of Melbourne GAF10.4 (and future updated versions of the same) Carbon Calculator within a cloud-based data capture and benchmarking platform. |
| Agtech decoded: growers critically analysing the role of new technology in on-farm decision making | Innovation | Liebe Group | The objective of this project will be to critically assess the ability of modern data analytics to address farming system challenges and improve in-season decision making when faced with a variable climate. This will involve monitoring 14 paddocks that have been set up with modern soil moisture and weather monitoring technology, and combining this with CSIRO technology and digital farm records to deliver decision making information to growers quickly and succinctly. |
| Avondale First People's Traditional Produce Innovation and Manufacturing Hub | Innovation | Noongar Land Enterprise Group | The Avondale First People's Traditional Produce Innovation and Manufacturing Hub ('Avondale Hub'), a commercially viable not-for-profit organisation, will support existing and aspiring Noongar and other Aboriginal and Torres Strait Islander traditional produce entrepreneurs to develop and grow traditional produce businesses. |
| Developing automated technology to assess natural capital on pastoral leases | Innovation | Southern Rangelands Pastoral Alliance | This project will develop automated technologies for the assessment of the natural capital elements of biodiversity and soil organic carbon to remove the current human requirements which impact resources, time and costs. It will digitise the measurement, management and processing of these natural capital elements through the establishment of an in-field methodology with readily available devices. |
| Drone-mounted species recognition system | Innovation | Southern Rangelands Pastoral Alliance | This project aims to use a drone mounted species recognition system to locate and visually record feral animal species that contribute negatively to total grazing pressure. |
| Implementing improved vineyard floor management for premium grape production in a warm and dry Mediterranean climate. | Innovation | The University of WA | This project partners with Wines of Western Australia, the Agricultural Produce Commission (Table Grapes), and directly with at least four leading WA growers, to test and demonstrate whether cover crops can be used in vineyards to address this challenge. |

As of 13 September 2022. Additionally, three Innovation Expansion grants and two Combined Hub Grants are in the contracting stage.

SOUTH-WEST WA DROUGHT RESILIENCE ADOPTION AND INNOVATION HUB

NATIONAL HUB MAP

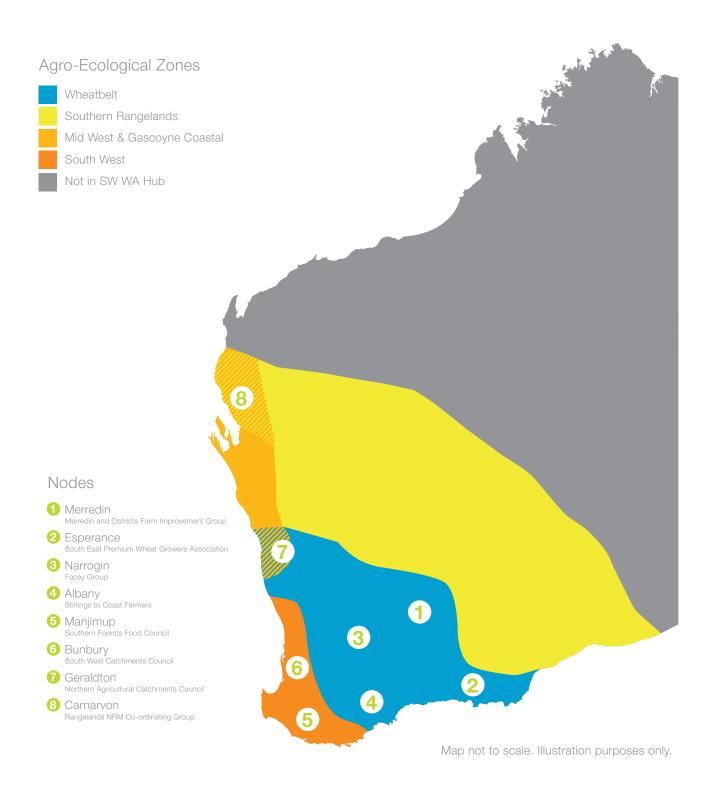


REGIONAL ADVISORY COMMITTEES

The South-West WA Drought Resilience Adoption and Innovation Hub has appointed Regional Advisory Committees (RACs), which comprise skills-based representatives of agricultural industries for each of four agro-ecological zones in the area covered by the Hub. Through their knowledge and expertise, they will provide guidance to the Hub on priority issues impacting the drought and climate resilience of farming systems, their industries and communities.

| Southern Rangelands | South West | Mid West & Gascoyne Coastal | Wheatbelt |
|-----------------------------------|---|--|---|
| Laurene Bonza (Chair) | • Julia Easton (Chair) | • Paul Shain (Chair) | • Rod Birch (Chair) |
| Kari-Lee Falconer Rob Sudmeyer | Kelly HillNeil Lantzke | Annie van BlommesteinChristine Zaicou-Kunesch | Vanessa StewartAndrew Fletcher |
| Amanda Day | James BowieDean Thomas | Candy Hudson Bronwyn Walsh | Jo Wheeler Karl O'Callaghan |
| Ashley Bell Alan Peggs | John Ruprecht | Bronwyn WalshZora Singh | Karl O'CallaghanRob Grima |
| Phil Vercoe Esther Price | Megan Ryan Bruce Mullan | Michael Considine Dan Kuzmicich | Nik CallowHeidi Mippy |
| Richard Marver | Esther Price | David Timmel | Bronwyn Clarke |
| Greg Brennan Margi Weir | Zora SinghCatherine O'Keefe | Amir AbadiNeil Lantzke | |
| 0 | Larry JorgensenBronwyn Walsh | Doriana MangiliManus Stockdale | |

SOUTH-WEST WA DROUGHT RESILIENCE ADOPTION AND INNOVATION HUB



SW WA DROUGHT RESILIENCE ADOPTION AND INNOVATION HUB













22

FDF-aligned cash funding for Hub operations 2021-24 Hub Consortium Partners

Regional Advisory Committee members Value of WA projects that are FDF-affiliated and supported by the Hub 2021-24 Number of WA projects that are FDF affiliated and supported by the Hub in 2021-24

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GGA STRATEGIC PARTNERSHIPS

DPIRD - GGA COLLABORATION AGREEMENT





GGA's major strategic operational WA partnership continues to be with DPIRD, via a formal DPIRD-GGA collaboration agreement first executed in May 2019.

The initial term of the collaboration was over four-years, from May 2019 – May 2023 and valued at \$4.3 million. From November 2021, this was extended to a six-year term with a revised value of \$7.3 million (over the whole life of the agreement) with a new expiry of May 2025.

The DPIRD investment over the six-year term, consists of approximately 30% cash, and the balance a mix of resources, support services and four assigned staff.

GGA's performance under the collaboration agreement is monitored by a Collaboration Council with regular periodical reporting to KPIs.

By capitalising on DPIRD's research capability, the collaboration will continue to focus on lifting investment further into on-ground innovation



and adoption practices that will lead to practice change for the benefit of WA agriculture.

To date, the agreement has provided immense opportunities for grower groups and their extended farmer-driven networks and is strengthening links between grower groups, their members, research providers and agribusiness.

COLLABORATION FEATURES

- Total State Government investment of \$7.3m over six years
- GGA Inc. retains independence under a skillsbased and representative Board
- GGA is co-located with DPIRD in Perth accessible to grower groups and industry

The DPIRD investment split:

- 30% cash resources for GGA operations
- 70% DPIRD staff, resources and support services operating under GGA management

COLLABORATION OUTCOME AREAS Network projects:

Network projects:

Working with grower groups to design grower driven, network-scale projects and attract investment from strategic partners to drive research and innovation in WA agriculture

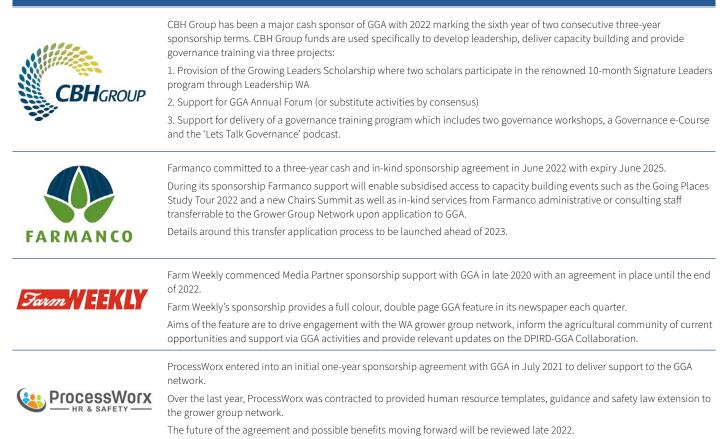
Benchmarking & building:

Supporting groups to be fit, strong and sustainable by delivering training and development in a systematic, strategic way

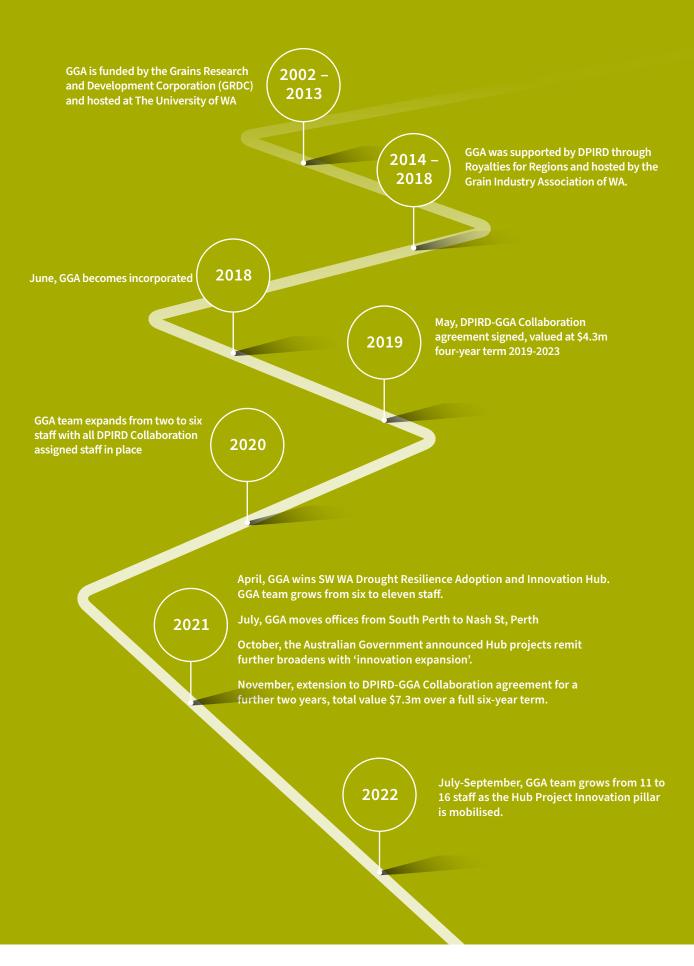
Technology and innovation:

Facilitate opportunities for groups by linking grower groups with innovators and the agtech industry to ensure emerging innovations are relevant to WA farmers

GGA SPONSORS



GGA TIMELINE



PROFIT AND LOSS STATEMENT

| | 2022 | 202 |
|---|-----------|-----------|
| ncome | | |
| Activity and Event Income | | |
| Sponsorships | 47,871 | 43,50 |
| Ticket Sales | 35,081 | 38,88 |
| Total Activity and Event Income | 82,952 | 82,38 |
| Direct Income | | |
| Applied R,D & E | 506,167 | 90,00 |
| DPIRD COMMS | 126,286 | |
| Drought Hub | 1,827,572 | |
| Bushfire Recovery Program | 100,000 | |
| Regional Soils Coordinator | 156,690 | |
| Water Smart Dams Project | 139,065 | |
| Drought Hub Ag Innovation | 88,422 | |
| Total Direct Income | 2,944,201 | 90,00 |
| In-Direct Income | | |
| Applied R,D & E | 83,250 | 165,82 |
| Benchmark & Build | - | 3,00 |
| Project Admin Income Project Admin Income (Internal) | 566,199 | |
| Total Project Admin Income | 566,199 | |
| DPIRD Support | | |
| DPIRD Funding - Annual (Cash) | 467,645 | 349,82 |
| DPIRD Reimbursement (Cash Support Services) | 271,203 | 288,23 |
| DPIRD In-Kind (Non Cash - Rent & Utilities) | 31,800 | 31,80 |
| DPIRD In-Kind (Non Cash - Wages) | 478,234 | 355,35 |
| DPIRD In-Kind (Non Cash Support Services) | 21,197 | 14,58 |
| DPIRD In-Kind (Oncosts for Non Cash Wages) | 102,638 | 105,04 |
| Total DPIRD Support | 1,372,716 | 1,144,84 |
| Other Income | | |
| ATO - Cash Flow Boost (CFB) | - | 17,07 |
| Parental Leave Funds | - | 13,57 |
| Interest Income | 183 | 1 |
| Total Other Income | 183 | 30,65 |
| Total Income | 5,049,500 | 1,516,714 |
| | | |

GROWER GROUP ALLIANCE (INC) ABN 65 816 357 099

PROFIT AND LOSS STATEMENT

| | 2022 | 2021 |
|---|-----------------------------|---------|
| xpenditure | | |
| Activity and Event Costs | | |
| Advertising & Promotion | 783 | 3,830 |
| Contract Costs - Other | 57,507 | 138,739 |
| Travel & Accommodation Costs | 2,857 | 7,926 |
| Venue Hire & Catering | 22,662 | 18,848 |
| Activity and Event Miscellaneous Expense | 1,692 | 1,359 |
| Sub Contractors | 15,916 | 1,335 |
| Total Activity and Event Costs | 101,417 | 182,877 |
| Direct Expenses | | |
| Contract costs - Other | 1,229,167 | 3,000 |
| Contract costs - Technical | 56,880 | 71,800 |
| Event Costs | 6,535 | 865 |
| Project Communication costs | 10,825 | - |
| Staffing costs | 18,485 | |
| Travel Costs | 25,549 | 2,418 |
| Project Admin Expenses (Internal) | 566,199 | - |
| In-Direct Expenses Contract costs - Other | 170,844 | 6,000 |
| Contract costs - Technical | 17,700 | 76,300 |
| Miscellaneous Costs | 115 | _ |
| Project Communication costs | 323 | 15 |
| Travel Costs | 4,463 | 2,877 |
| Total In-Direct Expenses | 193,444 | 85,192 |
| Board & Committees | | |
| Board Contract Services (Strategy, Professional Development) | 34,933 | 2,180 |
| Board Meetings (Chair Honorarium, Meeting Costs, Catering and Meeting Reimbursements) | 40,026 | 36,635 |
| Board Superannuation | 2,273 | 2,151 |
| Total Board & Committees | 77,231 | 40,966 |
| Employment/ Staffing Costs | | |
| Annual Leave Provision | 26,870 | 9,301 |
| PD & Conferences & Seminars | 30,210 | 2,400 |
| Staff Expense | 22,768 | 7,103 |
| Superannuation - Employees | 90,138 | 24,095 |
| Travelling Expenses | 2,238 | 1,400 |
| Wages - Employees | 944,916 | 268,879 |
| Wages - Employees Total Employment/ Staffing Costs | 944,916 1,117,140 | |

PROFIT AND LOSS STATEMENT

| | 2022 | 202 |
|---|-----------------|-----------------------|
| | | |
| Administrative Expenses Accountancy Fees | 25,100 | 5,88 |
| Advertising & Promotion | 2,475 | 2,13 |
| Audit Fees | 1,610 | 1,56 |
| Bank and Credit Card Charges | 370 | 29 |
| Bookkeeping Fees | 2,069 | 66 |
| | · · · | |
| Insurance | 8,119 (31) | 4,30 |
| Interest paid | . , | |
| Legal Expenses Total Administrative Expenses | 7,276 46,988 | 1,66 16,5 7 |
| | | |
| Motor Vehicle Expenses | 01 | 7 |
| Cleaning | 91 | 7 |
| Fuel & Oil | 125 | 25 |
| Parking | 89 | 17 |
| Total Motor Vehicle Expenses | 305 | 50 |
| Office Costs | | |
| Computer Software & Support & Website | 5,345 | 17,22 |
| Photocopying & Printer | - | 16 |
| Stationery & Supplies (Postage, Couriers) | 2,151 | 76 |
| Subscriptions | 8,725 | 3,95 |
| Telephone + Mobile | - | 25 |
| Total Office Costs | 16,221 | 22,37 |
| Project & Program Development Costs | | |
| Program Development Consumables (Travel, Catering, Venue Hire) | 944 | 2,56 |
| Program Development Design & Scoping | 65,469 | 75,82 |
| Total Project & Program Development Costs | 66,413 | 78,38 |
| Group Network Expenses | | |
| Network Advertising & Promotion | - | 20 |
| Network Catering | 15 | |
| Network Industry Events | 740 | 3,85 |
| Network Memberships | - | 2 |
| Network Travel & Accommodation | 763 | 2,96 |
| Total Group Network Expenses | 1,518 | 7,04 |
| DPIRD In-Kind Expenses | | |
| DPIRD In-Kind (Non Cash Support Services) | 21,197 | 14,58 |
| DPIRD In-Kind (Non Cash - Rent) | 24,996 | 25,00 |
| DPIRD In-Kind (Non Cash - Utilities includes cleaning, overheads) | 6,804 | 6,80 |
| DPIRD In-Kind (Non Cash-Wages) | 478,234 | 355,35 |
| DPIRD In-Kind (On Costs for Non Cash-Wages) | 102,638 | 105,04 |
| Total DPIRD In-Kind Expenses | 633,868 | 506,77 |
| Total Expenditure | 4,168,187 | 1,331,95 |
| | | 104 75 |
| et Surplus | 881,314 | 184,75 |

BALANCE SHEET

AS AT 30 JUNE 2022

| | 30 JUN 2022 | 30 JUN 2021 |
|---|------------------|---------------------|
| ssets | | |
| Current Assets | | |
| Cash and Cash Equivalents | | |
| ANZ - Business Account | 2,086,893 | 2,981,024 |
| ANZ - Drought Hub 8834 | 3,357,650 | |
| ANZ - GGA Term Deposit | 300,000 | |
| ANZ - Drought Hub Term Deposit | 1,000,000 | |
| ANZ - Innovation Hub | 500,000 | |
| Total Cash and Cash Equivalents | 7,244,543 | 2,981,02 |
| Trade and Other Receivables | | |
| Accounts Receivable | 16,111 | 171,73 |
| Total Trade and Other Receivables | 16,111 | 171,738 |
| Other Current Assets | 17.070 | 7.07 |
| Prepayments Total Other Current Assets | 17,078 17,078 | 7,97 7,97 |
| Total Current Assets | | |
| lotal Current Assets | 7,277,731 | 3,160,73 |
| Total Assets | 7,277,731 | 3,160,739 |
| abilities | | |
| Current Liabilities | | |
| ANZ - Credit Card | 9,798 | 4,459 |
| ANZ - AU CC 456480XXXXX1607 | 8,818 | |
| Provision for Annual Leave | 43,324 | 16,454 |
| Trade and Other Payables | | |
| Accounts Payable | 177,979 | 96 |
| GST Payable | 233,910 | 206,452 |
| PAYG Withholding Payable | 82,275 | 15,88 |
| Superannuation Payable | 6,829 | 2,58 |
| Total Trade and Other Payables | 500,992 | 225,874 |
| Total Current Liabilities | 562,932 | 246,78 |
| Other Current Liabilities | | |
| Revenue Received in Advance | | |
| DPIRD - 2019 | - | 79,530 |
| DPIRD - 2020 | - | 13,11 |
| DPIRD - 2021 | - | 375,00 |
| DPIRD - 2022 | 375,000 | |
| Drought Hub | 2,172,428 | 2,000,00 |
| Drought Hub Adoption Officers Variation | 375,000 | |
| DPIRD COMMS | 29,594 | 116,910 |
| Agrifutures | 126,000 | |

BALANCE SHEET

AS AT 30 JUNE 2022

| Regional Soils Coordinator | 30,810 | |
|-----------------------------------|-----------|----------|
| Innovation Hub | 411,578 | |
| WaterSmart Dams | 1,754,094 | |
| WA Farm Data Sharing Project | 19,583 | |
| Yield Gap Grain Legume | 210,000 | |
| Total Revenue Received in Advance | 5,504,088 | 2,584,55 |
| Total Other Current Liabilities | 5,504,088 | 2,584,55 |
| otal Liabilities | 6,067,021 | 2,831,34 |
| t Assets | 1,210,710 | 329,39 |
| mber's Funds | | |
| etained Surplus | 1,210,710 | 329,39 |
| otal Member's Funds | 1,210,710 | 329,39 |

GROWER GROUP ALLIANCE (INC) ABN 65 816 357 099

STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 30 JUNE 2022

| 2022 | 2021 |
|-----------|--------------------------------------|
| | |
| 329,397 | 144,639 |
| | |
| 881,314 | 184,758 |
| 881,314 | 184,758 |
| 1,210,710 | 329,397 |
| | 329,397 881,314 881,314 |

GROWER GROUP ALLIANCE (INC) ABN 65 816 357 099

STATEMENT OF CASH FLOWS

| | 2022 | 2021 |
|--|-----------|-------------|
| Operating Activities | | |
| Cash receipts from other operating activities | 5,006,863 | 3,743,786 |
| Cash payments from other operating activities | (743,345) | (1,325,529) |
| Net Cash Flows from Operating Activities | 4,263,519 | 2,418,257 |
| Net Cash Flows | 4,263,519 | 2,418,257 |
| Cash and Cash Equivalents | | |
| Cash and cash equivalents at beginning of period | 2,981,024 | 562,767 |
| Net change in cash for period | 4,263,519 | 2,418,257 |
| Cash and cash equivalents at end of period | 7,244,543 | 2,981,024 |

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2022

Summary of Significant Accounting Policies

This financial report is a special purpose financial report prepared to satisfy the financial reporting requirements of the Associations Incorporation Act 2015. The Committee has determined that the Grower Group Alliance (Inc) is not a reporting entity.

The financial statements have been prepared in accordance with the following accounting policies disclosed below which the Board has determined are appropriate to meet the needs of the members. Such accounting policies are consistent with the previous period unless stated otherwise.

The financial statements have been prepared on an accruals basis and are based on historical costs unless otherwise stated in the notes. The accounting policies that have been adopted in the preparation of these statements are as follows:

AASB 101: Presentation of Financial Statements AASB 107: Cash Flow Statements AASB 108: Accounting Policies, Change in Accounting Estimate and Errors AASB 1031: Materiality AASB 1048: Interpretation of Standards AASB 1054: Australian Additional Disclosures

The following is a summary of the material accounting policies adopted by Grower Group Alliance (Inc) in the preparation of the financial report.

i. The financial report was prepared on accrual basis of accounting, including the historical cost convention and the going concern assumption.

iii. The requirement of accounting standards and other professional reporting requirements in Australia do not have mandatory applicability to the association because it is not a 'reporting entity'.

The following significant accounting policies have been adopted in the preparation of these financial statements.

Income Tax

As the incorporated association is a resource development in terms of subsection 50-5 of the Income Tax Assessment Act 1997, as amended, it is exempt from paying income tax.

Impairment of Non-Financial Assets

Non-financial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount.

Recoverable amount is the higher of an asset's fair value less costs of disposal and value-in-use. The value-in-use is the present value of the estimated future cash flows relating to the asset using a pre-tax discount rate specific to the asset or cash-generating unit to which the asset belongs. Assets that do not have independent cash flows are grouped together to form a cash-generating unit.

Project Admin Income (Internal)

The Drought Hub Director is seconded from GGA into the Drought Hub for a portion of his FTE from 16 December 2021 and his applicable portion of FTE has been charged to the Drought Hub by GGA since then. Additionally, another charge has been made to the Drought Hub by GGA for the same Hub Director for the portion of his salary and on-cost attributable to his DPIRD salary following the resignation of the previous project director. This is to realise the opportunity cost of his contribution (salary) in the Hub that is not available for GGA.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2022

Revenue and Other Income

The incorporated association recognises revenue as follows:

Revenue from contracts with customers

Revenue is recognised at an amount that reflects the consideration to which the incorporated association is expected to be entitled in exchange for transferring goods or services to a customer. For each contract with a customer, the incorporated association: identifies the contract with a customer; identifies the performance obligations in the contract; determines the transaction price which takes into account estimates of variable consideration and the time value of money; allocates the transaction price to the separate performance obligations on the basis of the relative stand-alone selling price of each distinct good or service to be delivered; and recognises revenue when or as each performance obligation is satisfied in a manner that depicts the transfer to the customer of the goods or services promised.

Variable consideration within the transaction price, if any, reflects concessions provided to the customer such as discounts, rebates and refunds, any potential bonuses receivable from the customer and any other contingent events. Such estimates are determined using either the 'expected value' or 'most likely amount' method. The measurement of variable consideration is subject to a constraining principle whereby revenue will only be recognised to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognised will not occur. The measurement constraint continues until the uncertainty associated with the variable consideration is subsequently resolved. Amounts received that are subject to the constraining principle are recognised as a refund liability.

Sales revenue

Events, fundraising and raffles are recognised when received or receivable.

Donations

Donations are recognised at the time the pledge is made.

Grants

Grant revenue is recognised in profit and loss when the incorporated association satisfies the performance obligations stated within the funding agreements of the grant. If conditions are attached to the grant which must be satisfied before the incorporation association is eligible to retain the contribution, the grant will be recognised in the statement of financial position as a liability until those conditions are satisfied. The recognition is made under either AASB 15 or AASB 1058, whichever criteria apply for each grant.

Interest

Interest revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

In-Kind Contributions

The total In-Kind contribution as recognised in the financial statements is \$633,838. All In-Kind contributions are provided by DPIRD as part of the DPIRD-GGA Collaboration Agreement. All In-Kind revenue recognised also has a corresponding expense amount.

Other revenue

Other revenue is recognised when it is received or when the right to receive payment is established.

Employee Provisions

Provision is made for the association's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be wholly settled within one year have been measured at the amounts expected to be paid when the liability is settled.

Employee benefits expected to be settled more than one year after the end of the reporting period have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may satisfy vesting requirements. Cash flows are discounted using market yields on high quality corporate bond rates incorporating bonds rated AAA or AA by credit agencies, with terms to maturity that match the expected timing of cash flows. Changes in the measurement of the liability are recognised in profit or loss.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2022

Provisions

Provisions are recognised when the association has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

Cash on Hand

Cash and cash equivalents comprises cash on hand, demand deposits and short-term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

Accounts Receivable and Other Debtors

Accounts receivable and other debtors include amounts due from members as well as amounts receivable from donors. Receivables expected to be collected within 12 months of the end of the reporting period are classified as current assets. All other receivables are classified as non-current assets.

Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of GST.

Accounts Payable and Other Payables

Accounts payable and other payables represent the liability outstanding at the end of the reporting period for goods and services received by the association during the reporting period that remain unpaid. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

Critical accounting judgements, estimates and assumptions

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements, estimates and assumptions on historical experience and on other various factors, including expectations of future events, management believes to be reasonable under the circumstances. The resulting accounting judgements and estimates will seldom equal the related actual results. The judgements, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities (refer to the respective notes) within the next financial year are discussed below.

Coronavirus (COVID-19) pandemic

Judgement has been exercised in considering the impacts that the Coronavirus (COVID-19) pandemic has had, or may have, on the incorporated association based on known information. This consideration extends to the nature of the products and services offered, customers, supply chain, staffing and geographic regions in which the incorporated association operates. Other than as addressed in specific notes, there does not currently appear to be either any significant impact upon the financial statements or any significant uncertainties with respect to events or conditions which may impact the incorporated association unfavourably as at the reporting date or subsequently as a result of the Coronavirus (COVID-19) pandemic.

COMMITTEE'S REPORT

FOR THE YEAR ENDED 30 JUNE 2022

Your committee members submit the financial report of Grower Group Alliance (Inc) for the year ended 30 June.

Committee

The names of the committee Members throughout the year and at the date of this report are:

Peter Roberts (Chair) Erin Gorter (Vice Chair) Graham Smith (Independent Director) Dr Kelly Manton-Pearce (Member Director) Nicole Batten (Member Director) Dr Nathan Craig (Member Director) Debbie Gillam (Member Director) Greg Curnow (Member Director)

Principal activities

The GGA was established in 2002 by a number of WA grower groups to develop a stronger connection with other groups, researchers, funding bodies and industry.

GGA's recent scope spans facilitating collaboration in the Research, Development and Extension (R,D&E) project arena, plus delivering a needs-tailored capacity building program supporting stakeholders to achieve higher impact and engage in the R,D&E arena.

Within current R,D&E deliverables, GGA facilitates stakeholder collaboration and co-design of grower driven, network scale R,D & E projects that secure investment for grower groups.

Within current capacity building deliverables, GGA aims to increase the capabilities and the connections of grower groups across all primary production industries through:

a) Training workshops, learning and leadership experiences

b) Networking events connecting grower groups to researchers, industry and agtech locally and nationally

c) Acting as a connector for industry and grower groups on accessing WA grower groups for collaboration

d) Provision of resources for groups, industry and researchers enabling increased collaboration by grower groups in the R,D&E arena

e) Advocating the importance and impact for the agriculture industry of partnering with grower groups

Significant changes

No significant-change in the nature of these activities occurred during the year.

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Peter Roberts Chair

Dated: 24/8 122

Erin Gorter Vice Chair

Dated: 24/8/22

STATEMENT BY MEMBERS OF COMMITTEE

FOR THE YEAR ENDED 30 JUNE 2022

The committee has determined that the association is not a reporting entity and that this special purpose financial report should be prepared in accordance with the accounting policies outlined in the notes to the financial statements.

In the opinion of the committee the financial report:

1. Presents fairly the financial position of Grower Group Alliance (Inc) for the year ended 30 June and its performance for the period ended on that date.

2. At the date of this statement, there are reasonable grounds to believe that Grower Group Alliance (Inc) will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the committee and is signed for and on behalf of the committee by:

Peter Roberts Chair Dated: 24/ g | 22

on -

Erin Gorter Vice Chair

Dated: 24/8/22,

DIRECTORS:

ROBERT CAMPBELL RCA, CA VIRAL PATEL RCA, CA Alastair Abbott RCA, CA Chassey Davids RCA, CA



AUDITOR'S INDEPENDENCE DECLARATION TO THE MEMBERS OF GROWER GROUP ALLIANCE (INC)

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2022 there has been:

(i) no contraventions of the auditor independence requirements of the Associations Incorporation Act 2015 (WA);

(ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Yours faithfully,

Viral Patel, CA, CPA Registered Company Auditor number 333615 Director Australian Audit

Date: 30 August 2022



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DIRECTORS:

ROBERT CAMPBELL RCA, CA VIRAL PATEL RCA, CA Alastair Abbott RCA, CA Chassey Davids RCA, CA



INDEPENDENT AUDITOR'S REPORT To the members of Grower Group Alliance (Inc) Report on the Audit of the Financial Report

Opinion

We have audited the financial report of Grower Group Alliance (Inc) (the Entity), which comprises the statement of financial position as at 30 June 2022, the statement of income and expenditure, statement of changes in equity and statement of cash flows for the period then ended, and notes to the financial statements, including a summary of significant accounting policies and the statement by the Members of the Committee.

In our opinion the accompanying financial report has been prepared in accordance with requirements of the *Associations Incorporation Act 2015 (WA)* including:

- a) giving a true and fair view of the Entity's financial position as at 30 June 2022, and of its financial performance and its cash flows for the period then ended; and
- b) complying with Australian Accounting Standards to the extent described in Note 1.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Entity in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter – Basis of Accounting

We draw attention to Note 1 to the financial report, which describes the basis of accounting. The financial report has been prepared to assist the Entity to meet the requirements of the *Associations Incorporation Act 2015 (WA)*. As a result, the financial report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

Responsibilities of Management and Those Charged with Governance for the Financial Report

Management is responsible for the preparation and fair presentation of the financial report and have determined that the basis of preparation described in Note 1 to the financial report is appropriate to meet the requirements of the *Associations Incorporation Act 2015 (WA)* and the needs of the members. The responsibility of Management also includes such internal control as management determines is necessary to enable the preparation and fair presentation of a financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.



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Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with Australian Auditing Standards, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain
 audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of
 not detecting a material misstatement resulting from fraud is higher than for one resulting
 from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations,
 or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Yours faithfully,

Viral Patel, CA, CPA Registered Company Auditor number 333615 Director Australian Audit

Date: 30 August 2022

ACKNOWLEDGEMENTS

GGA wishes to acknowledge the numerous stakeholders vital in our operations and advancement:

Grower groups and our broader membership for continued engagement and investment in developing the GGA Network.

The Hon. Alannah MacTiernan MLC, Minister for Regional Development; Agriculture and Food; Hydrogen Industry. Also the leadership team at the Department of Primary Industries and Regional Development (DPIRD), for their support in maximising the potential of the DPIRD–GGA Collaboration agreement.

Operational staff at DPIRD for their continued positive optimisation of our working relationship and goal of improved outcomes in the WA agriculture ecosystem. Our Sponsors; the CBH Group, Farm Weekly, ProcessWorx, and Farmanco for their investment in developing stakeholder value within the GGA Network.

All other GGA business partners that invest and collaborate to deliver value and make a positive impact on the WA agriculture industry.



CONTACT US

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