

# ANNUAL REPORT

2022/2023



### CONTENTS

- 1 CHAIR & CEO REPORT
- 2 GGA BOARD
- 4 OUR PURPOSE, VISION & STRATEGIC OBJECTIVES
- 6 IMPACT SNAPSHOT
- 8 THE GROWER GROUP ALLIANCE NETWORK
- **10 GGA STRATEGIC PARTNERSHIPS**
- 12 GGA MANAGEMENT
- 14 CAPACITY BUILDING
- 16 BROKERED PROGRAMS
- 18 SOUTH-WEST WA DROUGHT RESILIENCE ADOPTION AND INNOVATION HUB
- 24 GGA TIMELINE
- 25 FINANCIALS
- **35 COMMITTEE'S REPORT**
- **36 STATEMENT BY MEMBERS OF COMMITTEE**
- 37 AUDITOR'S INDEPENDENCE DECLARATION
- 38 INDEPENDENT AUDITOR'S REPORT
- 41 ACKNOWLEDGEMENTS

Cover photo: taken by Kallista Bolton at McAlpine Farm, Buntine during GGA 2022 study tour.

A A A

### **CHAIR & CEO REPORT**



Peter Roberts Chair, GGA

On behalf of the Board of Directors of Grower Group Alliance Inc. (GGA), I have great pleasure in presenting to you the annual report and audited financial statements for the year ending June 30, 2023.

The Board set the path early in 2023 to ensure our key strategic focus was on value, strength, and our future. It is important we continue to add value to the network, further strengthen our core, build for the future by remaining relevant and viable, and model an innovation mindset in everything we do. The Board and Management of GGA see that leadership models are evolving around us and within our network and it is important for leaders and future leaders to recognise the significance of these shifts. These movements encourage us to adopt better connection, greater collaboration, creative thinking, and to lean forward with courage. These attributes epitomise the GGA brand.

As an organisation we foster connections with members and industry, we encourage and have demonstrated the power of collaboration, we embrace creativity, and we are taking courageous steps toward making a producer-led system of innovation, adoption, and extension a reality.

The growth in the scale of the GGA combined with the increasing complexity in regulatory and governance oversight, means the directors' commitment to GGA is becoming increasingly onerous and time consuming. GGA is extremely fortunate in its quality of directors, and I thank my fellow directors for their ongoing dedication to the organisation and for undertaking their fiduciary duty as directors in a very professional manner. Their diligence and oversight as directors have positioned GGA well for the future with a strong direction, and healthy financial position.

The successful operational plan that has delivered the growth and financial well-being of the organisation has only been made possible by the dedication and professionalism of the excellent management and operational team led by our CEO, Rikki Foss. I wish to convey my appreciation and congratulations to Rikki and the team for the annual result.

I would particularly like to express my gratitude and best wishes to retiring directors Kelly Pearce and Greg Curnow. Their contributions to GGA both as directors and as grower group member participants has been outstanding. The Board recognises Kelly as the inaugural chair of GGA, giving many years of leadership and guidance at both a board and operational level, through the many iterations of the organisation. The Board and Management wish Both Kelly and Greg well in the future.

The ongoing state government collaboration with GGA through DPRID provides GGA the vital base line operational funding that underpins our activities, and enables the organisation to provide you, our members, the opportunity to collaborate, grow and be involved in the research investment system in agricultural WA. I wish to thank the state government of WA for the ongoing commitment to our organisation and our sector. To our sponsors, stakeholders and investment partners I convey my appreciation for the continued support that enables the growth for the benefit of our members.

Finally, and most importantly, I express my appreciation and thanks to our members. GGA exists and strives to work for the benefit of all our members, and achieve the best outcome possible as a collective.

I trust the annual report conveys that confidence and purpose.



**Rikki Foss** Chief Executive Officer, GGA

GGA has continued to add value to the network in 2022/23, transforming our business at pace, and this year we have been determined to build and strengthen relationships one conversation at a time, unlocking the collective intelligence of our ag community to co-design the future for agriculture.

Connection has been a key focus with members, industry partners, board, and staff, and enhancing stakeholder engagement continues to be a priority around the way we do business. The positive outcomes achieved for the network in 2022/23 demonstrate the results of improved collaboration and teamwork.

GGA's scope spreads across three key pillars of impact work. Our research and development projects are part of discovering transformational innovation. Our extension and adoption programs empower our community for change and completes the research cycle. Our capacity building program develops the skills of our industry and our partnerships bring together collective resources enabling transformational change.

Throughout the last financial year GGA has successfully tendered for and negotiated four new projects boosting the current value of 'active projects' we are collaborating in, to a new portfolio value high of \$60m (up from \$50m last year).

Linked to this portfolio growth and of particular importance, was a substantial jump in the forward project management fees brokered going directly to grower groups as revenue over the life of these projects. This increased to \$9.3m this year, up for the fourth consecutive year from \$400K (2020), \$880K (2021) and \$3.7M in 2022. This continued upward growth is now showing the impact of GGA's work, providing downstream benefits directly for GGA member groups collaborating with GGA on project delivery.

The GGA member network also continues to thrive, now with 89 organisations (up from 37 in 2019), which span the entire state from Kununurra in the north, to Esperance in the south. This growth, and diversity of the network representing stakeholders from all sectors of WA agriculture ensures that the GGA network remains vibrant, relevant and provides quality peer-to peer knowledge exchange.

At a national context, through the Federal Government's Future Drought Fund, the South-West WA Drought Resilience Adoption and Innovation Hub project, GGA has facilitated the formation of regional advisory committees and nodes across WA involving grower groups and associated stakeholders ensuring the on-ground priorities are influencing investment scoping.

At a state context, GGA has representation in the new state government WA Agricultural Research Collaboration at both executive and operational levels. GGA's involvement in this new WA initiative provides the opportunity to leverage a substantial increased investment into WA agriculture building long term agricultural research capacity in the university sector.

As a major strategic pillar, GGA continues to develop the human capital of the network delivering over 20 operational skills building activities throughout the year which have been attended by over 600 delegates this calendar year. Among this was GGA's flagship event Forum23, which attracted 186 delegates comprising of network members, growers, industry, and government.

GGA's growth and breadth wouldn't be possible without an agile, vibrant team and I thank them all for their commitment, passion, expertise, and teamwork. The GGA network we serve is highly valued and respected and we are very proud to be a part of supporting the impact it brings to the industry.

# GGA BOARD

### Under GGA's constitution (Rules) the Board of Directors has the power to direct and manage the affairs of the alliance, accountable to its members.

The Board of eight Directors comprises five memberelected Directors on staggered two-year terms, and the Board appoints another three Independent Directors to complement the skills mix.

Independent Director appointments are ratified

### at the following Annual General Meeting (AGM). As with all company directors, GGA Directors take on fiduciary duties and responsibilities of the Association with their role.

Following the 2022 AGM, GGA's Board started with two re-elected Member Directors and one vacancy. Nicole Batten (Yuna Farm Improvement Group) and Debbie Gillam (Mingenew Irwin Group) were re-elected through to AGM 2024. The Board subsequently filled the casual vacancy with Chris Wyhoon (WA Regenerative Livestock Producers group) which will be up for ratification at the 2023 AGM. The remaining five Board positions were unchanged. Independent Directors, Peter Roberts and Erin Gorter, continued as Chairman of the Board and Vice Chair respectively. GGA staff member Maddison McNeil served as GGA Secretary.

### INDEPENDENT DIRECTORS

Chairperson and Independent Director Peter Roberts - Appointed September 25, 2018 Sub Committee - People and Culture



Formerly a farmer from Dunn Rock, Peter is a graduate of Harvard Agribusiness Seminars and the Australian Institute of Company Directors. Peter was

appointed as a GGA Independent Director in September 2018 and to GGA Chair in September 2020. Peter has extensive leadership experience as past Chair of the GRDC Western Panel from 2011-2018, past non-executive Director of Barley Australia, past Western Malting Barley Advisory Committee member, and past Chair of South East Premium Wheat Growers Association (SEPWA).

### Vice Chairperson and Independent Director

*Erin Gorter - Appointed December 13, 2018* Sub Committee – People & Culture, Finance & Risk



Erin, an exvperienced professional, has worked with groups like Evergreen Farming and Southern Dirt. She consults in rural and regional industries, serves as a non-executive director at Australian

Grain Technologies, and developed Ag4U Career Pipeline Program. A graduate of the Australian Institute for Company Directors and Australian Rural Leadership Program, Erin was also appointed to the Centre for Agricultural Economics and Development and chairs the Mt Burdett Rural and Regional Advancement Foundation committee.

### **Independent Director**

**Graham Smith -** Appointed August 31, 2020 **Sub Committee** – Research and Innovation



Graham has a passion for helping farmers improve long-term viability and sustainability through improved research and innovation. He is an experienced chief

executive, having led the Institute of Environmental Science and Research, a stateowned science and technology organisation in New Zealand; Federated Farmers, New Zealand's high-profile farming group; and the multi-faceted commercialisation group at the University of South Australia.

### **MEMBER DIRECTORS**

### Dr. Kelly Manton-Pearce (Facey Group)

Term: August 31, 2021 - AGM 2023 Sub Committee - Research and Innovation



Kelly Pearce has built a 20-year career in agricultural research with a focus on farming systems. At present, Kelly is a grain producer from Yealering and The Facey

Group Executive Officer. Kelly holds industry positions – Deputy Chair of the Western Australian Meat Industry Authority, Advisory Committee member of the Biosecurity Council of WA, and committee member of the Gene Technology Technical Advisory Committee. Kelly is a Graduate of the Australian Institute of Company Directors, a Research Fellow with the Australian Farm Institute, a 2012 Nuffield Scholar, and is currently completing a Masters in IP Law.

### CASUAL VACANCY



**Chris Wyhoon (WARLP)** Term: December 7, 2022 - AGM 2024 (for ratification AGM 2023)

### Debbie Gillam (MIG)

Term: August 31, 2020 - AGM 2022 Sub Committee – People & Culture, Finance & Risk



Debbie Gillam is a grower member of the Mingenew Irwin Group (MIG) and a former MIG project staff member which has provided her understanding of

the roles, issues, and relevance of grower groups and challenges faced by farmers. She has been involved with local community groups such as the Dongara District High School Board, P&C, and Irwin District Charity Ball. She is a graduate of the Leadership WA Signature Leaders Program and is currently completing the Australian Institute of Company Directors course.

### Nicole Batten (YFIG)

Term: December 3, 2019 - AGM 2022 Sub Committee - Finance and Risk, Research and Innovation



Nicole Batten is Director of Batten Farms, Yuna, a graduate of the Australian Institute of Company Directors and a graduate of the Leadership WA Signature Leaders

Program. A passionate advocate for the agricultural

industry and sustainable rural communities, she holds several board roles including being a member of the WA Biosecurity Council, Yuna Farm Improvement Group Secretary, Shire of Chapman Valley councillor, and Rabobank Client Council Member. Previous roles include Advisory Group member for the National Centre for Farmer Health and former National & WA Chairperson of Rural Edge.

### Greg Curnow (SEPWA)

Term: August 31, 2021 - AGM 2023 Sub Committee - Research and Innovation



A grain grower from Esperance, Greg has enjoyed a long association as a member of the South East Premium Wheat Growers Association (SEPWA). He first joined the SEPWA Executive

Committee in 2008, serving as Vice President from 2011 to 2015, President from 2015 to 2018, and Treasurer until he stood down from the Executive Committee in 2021 as part of SEPWA's succession process to allow for renewal. Greg has since taken on the role of Chair of SEPWA's R&D subcommittee and is currently completing the Australian Institute of Company Directors course.



















GGA is in a unique and potentially catalytic position to drive innovation investment from the ground up, be at the forefront of innovation and adoption, and shape the future for the benefit of all producers.

### OUR PURPOSE

To grow together to make Western Australia stronger

### **OUR VISION**

A producer-led system of agricultural innovation, adoption and collaboration



### OUR BELIEFS

- We believe in sustainable production and that's why building and extending innovative research, development and extension in Western Australia is vital for growers' prosperity.
- We believe that developing the capacity of a diverse and connected network of grower groups enables producers, families, and communities to thrive.
- We believe in the power of collaboration and ecosystems where building deep relationships and mutually rewarding partnerships with industry makes an enormous difference.

#### Build and Extend 1. Develop and implement a producerled research and development model, focussed on innovation and adoption by: Ensuring research and development hits the right places at the right times

Develop

Capacity

Connect

and

Engage

- Mobilising incremental projects that deliver place-based innovation research and adoption
- Delivering programs and projects that have an enduring, system-wide impact
- 4. Support professional development of grower groups to lead and achieve their objectives through:
- Benchmarking grower groups to inform our capacity building activities
- Supporting groups to adapt to corporate sustainability mega-trends
- GGA and grower groups being identified as practice and change leaders
- 6. Engage with industry to develop innovation and adoption opportunities through:
- Linking grower groups with innovators, business support and investors (and vice versa)
- Diverse and mutually rewarding stakeholder relationships that reflect true partnership

- 2. Broker impactful programs and investment that sustainably increases production profitability through:
- Accelerating collective action through
   multi stakeholder partnerships
- Articulating our sustainable agriculture goals and priorities
- Prioritising innovations which help growers become climate resilient
- 5. Build a thriving and diverse network of grower groups in Western Australia to enhance:
- Vital intersection between grower groups, industry and all levels of government
- Peer-to-peer exchange and collaborative possibilities
- Collaboration to accelerate innovation and adoption

Engaging grower groups to shape and

develop strategies that address long

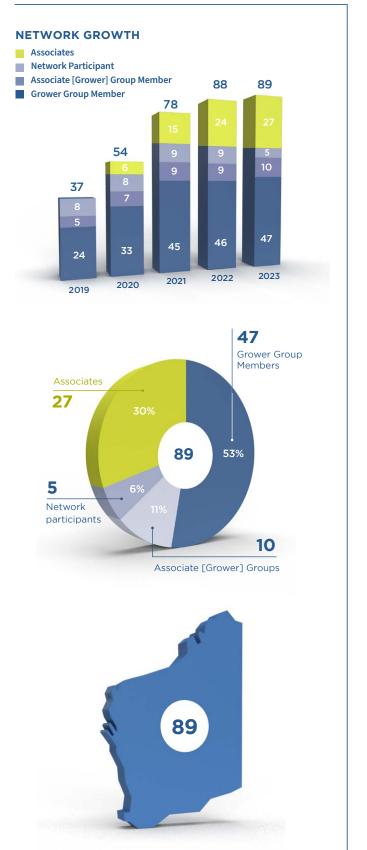
- 3. Understand research and development priorities, and influence the selection of projects and outcomes through:
  - Using the scale of the GGA network to influence research and development
- Grower groups sharing in prioritysetting
- Aligning the GGA network efforts to drive and embed transformative change

term issues



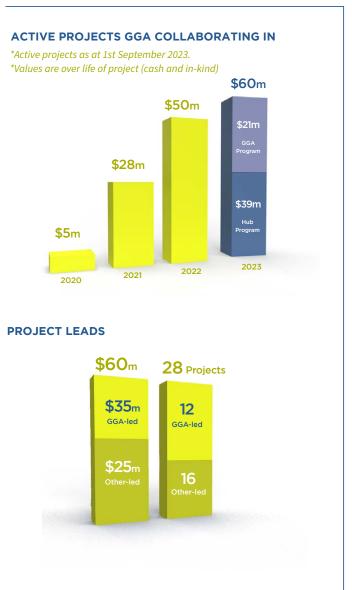
## IMPACT SNAPSHOT

### **NETWORK**



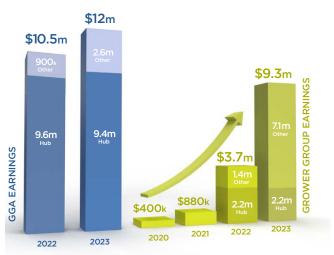
**GGA** network organisations

### PROJECTS

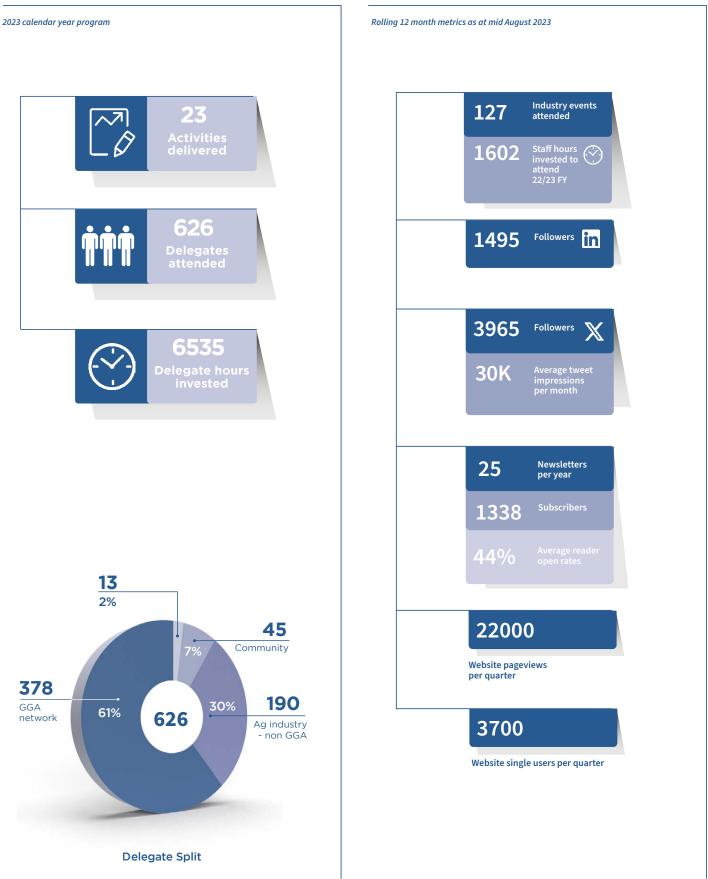


### FORWARD PROJECT MANAGEMENT FEES BROKERED

\*Spread over life of active projects [currently 2021-2028]



### CAPACITY BUILDING



**COMMUNICATION ENGAGEMENT** 

### THE GROWER GROUP ALLIANCE NETWORK

The Grower Group Alliance is a thriving statewide network of over 60 farmer-led local grower groups with a collective producer membership base exceeding 4000 WA farm enterprises.

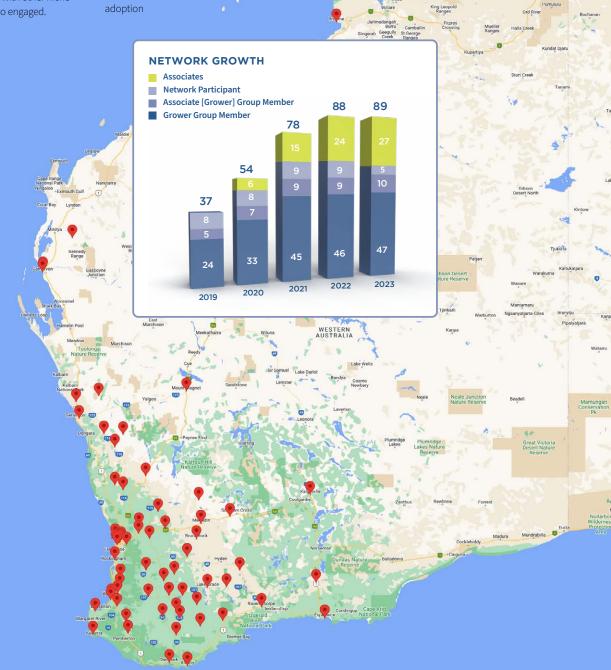
GGA network groups operate at different levels of scale and purpose related to their own membership community needs and priorities. Groups join the GGA network to participate in collaborative R,D, E & A opportunities, gain highlevel access to the GGA Capacity Building program and strengthen their industry connections.

Whilst founded by broadacre grain groups, the GGA network has evolved over the last two decades. Today member groups span grain, livestock and horticulture groups with other niche agricultural sector enterprises also engaged.

Interaction within the network provides agricultural leaders and influencers from across WA the opportunity for cross-sector exchange, enriching divergent thinking, collective innovation through inclusive thinking, and impactful collaboration projects.

Growth and diversification of the GGA network delivers on strategy five of the GGA Strategic Plan, which aims to build a thriving and diverse network of grower groups in Western Australia to provide:

- Vital intersection between grower groups, industry, and all levels of government
- Peer-to-peer exchange and collaborative . possibilities
- Collaboration to accelerate innovation and adoption



### **GROWER GROUP ALLIANCE NETWORK**

### GROWER GROUP MEMBERS (VOTING RIGHTS)

Agricultural Women Wheatbelt East (AWWE) Association for Sheep Husbandry Excellence **Evaluation & Production Inc (ASHEEP)** Certified Organic Biodynamic Western Australia Inc (COBWA) **Compass Agricultural Alliance** Corrigin Farm Improvement Group Esperance Zone Innovation Group (EZI) Facev Group Far Eastern Agricultural Research Group (FEAR) Fitzgerald Biosphere Group Future Food Producers Group Gascoyne Catchments Group Gillamii Centre Hills Orchard Improvement Group Kimberley Pilbara Cattlemen's Association Liebe Group Lower South West Grower Group Merredin and Districts Farm Improvement Group (MADFIG) **Mingenew Irwin Group** Moora Miling Pasture Improvement Group Morawa Farm Improvement Group Mortlock Ag Focus Group Mullewa Dryland Farmers Initiative Noongar Land Enterprise Group North Stirlings Pallinup Natural Resources Northern Agri Group Nyabing Farm Improvement Group O'Connor Research Group Oil Mallee Association of Australia Ravensthorpe Agricultural Initiative Network (RAIN) Society of Precision Agriculture Australia (SPAA) South East Premium Wheat Growers Association (SEPWA) Southern Dirt Incorporated Southern Rangelands Pastoral Alliance Stirlings to Coast Farmers Sweeter Banana Co-operative Three Springs Farm Innovation Network (3FIN) Toodyay Agricultural Alliance Turf Growers Association of Western Australia (Inc.) WA Hemp Growers' Co-op Ltd WA No-Tillage Farmers Assoc (WANTFA) WA Regenerative Livestock Producers West Midlands Group Western Australian Lot Feeders Association Western Beef Assoc Inc Wheatbelt Integrity Group (WIG) Women in Farming Inc Yuna Farm Improvement Group

### ASSOCIATE GROWER GROUP MEMBERS (NON-VOTING)

Broomehill Cropping Group Bruce Rock Land Conservation District Committee Dumbleyung Land Conservation District Committee Holt Rock Group Jerdacuttup Top Crop and Pasture Improvement Group Lakes Grower Group Lakes Information & Farming Technology (LIFT) Living Farm Grower Group Lower Blackwood Land Conservation District Committee (LCDC) Northern Australia Crop Research Alliance Pty Ltd (NACRA)

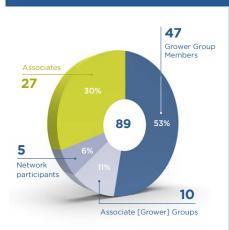
### ASSOCIATE MEMBERS (NON-VOTING)

AgZero 2030 Australian Association of Agricultural Consultants (AAAC WA) Bee Industry Council WA (BICWA) Carnarvon Rangelands Biosecurity Association Inc Central Wheatbelt Biosecurity Association Eastern Wheatbelt Biosecurity Group Gascoyne Food Council Inc Gate 2 Plate Inc. Goldfields Nullarbor Rangelands Biosecurity Association Inc Grain Industry Association of Western Australia Inc (GIWA) Julianne Hill Northern Biosecurity Group Inc. Peel Harvey Biosecurity Group RegenWA **Rural Edge** South West NRM Southern Biosecurity Group Southern Forests Community Landcare Southern Forests Food Council Torbay Catchment Group TrialCo Pty Ltd vegetablesWA WA Citrus WA Future Food Network Wagin Woodanilling Landcare Zone Western Australian Livestock Research Council (WALRC) Wines of WA

### NETWORK PARTICIPANTS (NON-MEMBERS)

East Wagin Top Crop Group Munglinup Local Farmer Group Neridup Soil Conservation Group North Mallee Farm Improvement Group Wandering Productivity Group

### GGA NETWORK COMPOSITION



### The GGA Network comprises:

- **47** Grower Group Members incorporated not-for-profit grower groups. This class of membership holds exclusive voting rights.
- 10 Associate Group Members grower groups, either not incorporated or 'for profit' grower groups. No voting rights.
- 27 Associate Members Non-grower group organisations or individuals that have strategic alliances or dealings with GGA stakeholders in the R&D space. No voting rights.
- 5 Network Participants groups with a relationship to GGA prior to GGA incorporation. No voting rights.

\*Membership metrics as at 31 August 2023

# **GGA STRATEGIC PARTNERSHIPS**

### **DPIRD - GGA COLLABORATION AGREEMENT**





### GGA's major strategic operational WA partnership continues to be with DPIRD, via a formal DPIRD-GGA collaboration agreement first executed in May 2019.

The initial term of the collaboration was over four-years, from May 2019 – May 2023 and valued at \$4.3 million. From November 2021, this was extended to a six-year term with a revised value of \$7.3 million (over the whole life of the agreement) with a new expiry of May 2025.

The DPIRD investment over the six-year term, consists of approximately 30% cash, and the balance a mix of resources, support services and four assigned staff.

GGA's performance under the collaboration agreement is monitored by a Collaboration Council with regular periodical reporting to KPIs.

By capitalising on DPIRD's research capability, the collaboration will continue to focus on lifting investment further into on-ground innovation



and adoption practices that will lead to practice change for the benefit of WA agriculture.

To date, the agreement has provided immense opportunities for grower groups and their extended farmer-driven networks and is strengthening links between grower groups, their members, research providers and agribusiness.

### **COLLABORATION FEATURES**

- Total State Government investment of \$7.3m over six years
- GGA Inc. retains independence under a skillsbased and representative Board
- GGA is co-located with DPIRD in Perth accessible to grower groups and industry

### The DPIRD investment split

- 30% cash resources for GGA operations
- 70% DPIRD staff, resources and support services operating under GGA management

#### **COLLABORATION OUTCOME AREAS**

#### Network projects

Working with grower groups to design grower driven, network-scale projects and attract investment from strategic partners to drive research and innovation in WA agriculture

### Benchmarking & building

Supporting groups to be fit, strong and sustainable by delivering training and development in a systematic, strategic way

#### Technology and innovation

Facilitating opportunities for groups by linking grower groups with innovators and the agtech industry to ensure emerging innovations are relevant to WA farmers

### **GGA SPONSORS**



CBH Group has been a major cash sponsor of GGA with 2023 marking the seventh year of a three consecutive multi-year sponsorship terms. CBH Group funds are used specifically to develop leadership, deliver capacity building and provide governance training via three projects:

1. Provision of the Growing Leaders Scholarship where two scholars participate in the renowned 10-month Signature Leaders program through Leadership WA

2. Support for GGA Annual Forum (or substitute activities by consensus)

3. Support for delivery of a governance training program which includes two governance workshops, a Governance e-Course and the 'Lets Talk Governance' podcast.



Farmanco committed to a three-year cash and in-kind sponsorship partnership in June 2022, expiring in June 2025. During this sponsorship, Farmanco support will enable subsidised access to capacity-building events such as a GGA led study tour [Going Places 2022] alternated with GGA Forum and a new Chairs Summit. Part of the partnership comprises an in-kind program to GGA. Made transferrable by GGA to network members. In-kind services from Farmanco's suite of administrative or consulting staff, are awarded to selected applicants in six monthly programs to enable new initiative activation or temporary back-fill for operational resources.



Farm Weekly commenced a Media Partner annual sponsors partnership with GGA in late 2020 with a renewed agreement in place each year until mid 2024. Farm Weekly's sponsorship provides a full-colour, double-page GGA feature in its newspaper each quarter. The feature aims to drive engagement with grower groups, inform the agricultural community of current opportunities via GGA activities, and provide relevant updates on the DPIRD-GGA Collaboration.



## GGA STRATEGIC PARTNERSHIPS

### WA AGRICULTURAL RESEARCH COLLABORATION



### WA AGRICULTURAL RESEARCH COLLABORATION

The Grower Group Alliance (GGA) is among seven founding participants in the WA Agricultural Research Collaboration launched in July 2023. The new research collaboration aims to reinvigorate WA's research, development and extension capabilities by applying cuttingedge science to WA's unique challenges and opportunities.

GGA takes a place alongside six other collaboration partners including the Department of Primary Industries and Regional Development (DPIRD), Australia's national science agency CSIRO, and WA universities: Curtin, Edith Cowan, Murdoch and the University of Western Australia.

GGA's Chair Peter Roberts serves as the GGA representative on the WA Agricultural Research Collaboration Steering Committee and GGA has relevant subject matter expert delegates involved in each of the program planning committees.

Initially, the collaboration scope of work will focus on a series of six program focus areas including:

- Northern Agriculture
- Grains Transformation
- Climate Resilience
- Agricultural Technologies
- Aboriginal Participation
- Capacity Building and Extension



[L-R] Cecilia (Cec) McConnell - Deputy Director General Primary Industries Development of DPIRD, Peter Roberts - GGA Chair, Hon Jackie Jarvis MLC Minister for Agriculture and Food; Forestry; Small Business, Dr Kelly Pearce - Director, Western Australian Agricultural Research Collaboration, Heather Brayford - Director General at DPIRD



Middle: Governance training June 2023, Narrogin made available via CBH sponsorship.

Bottom: Chairs Summit dinner made available via Farmanco sponsorship.

# **GGA MANAGEMENT**

### **Chief Executive Officer** Rikki Foss

Appointed November 2021



Rikki is responsible for execution of the GGA Board corporate strategy, fulfilment of all GGA contracted obligations, and

steering daily operations. This scope includes resourcing, team recruiting and leadership, contract performance and reporting, and building the highest level strategic relationships at a state and national level.

### **Hub Project Manager** Kellie-Jane Pritchard Appointed September 2021



Kellie-Jane works within the SW WA Hub project and is responsible for developing and managing project

collaboration and implementation for our stakeholders. Kellie-Jane is based out of the DPIRD Bunbury office.

### Hub Innovation Manager Dr Jo Wisdom Appointed August 2022



Jo works across the whole of GGA with a majority focus on the SW WA Hub project. Jo is responsible for driving innovation-

related research projects within the Hub project and forging GGA's broader involvement with innovation and extension initiatives in the WA agriculture ecosystem.

### **Hub Director & Program Broker** Mark Holland

Appointed January 2020



for the South-West WA Drought Resilience Adoption & Innovation Hub, Mark leads delivery

of GGA's largest project. Mark also leads GGA project tendering and oversees fulfillment of the DPIRD-GGA collaboration agreement. These duties involve wide engagement with the agriculture industry at a state and national level.

**Program Broker** Michelle Condy Appointed February 2020

> Michelle works across GGA R&D and extension projects co-ordinating delivery of contracted work,

collaborating and building relationships with project partners within the GGA network and external agriculture ecosystem. Michelle is on placement from DPIRD, is based out of Margaret River.

#### **Communications Officer** Kaelen Ruland Appointed August 2022

Kaelen works across the overarching GGA communications, supporting delivery of our day-to-day omni-channel

corporate and project communications, giving support to capacity building and stakeholder engagement events as well as monitoring of metrics for performance reporting.

**Project Manager** Alison Lacey Appointed November 2021

program.



Stakeholder and

Appointed March 2020

some brokered project

Kallista Bolton

**Communications Manager** 

Kallista manages

overarching GGA

communications

and stakeholder

engagement. This

scope includes all

GGA corporate communications plus

communications, membership to

strategic relationships, and delivery

of GGA's extensive capacity building

the GGA network, sponsors, key

GGA R&D and extension projects co-ordinating delivery of contracted work,

Alison works across

collaborating and building relationships with project partners within the GGA network and external agriculture ecosystem. On placement from DPIRD, Alison is based out of the DPIRD Narrogin office.

**Team Assistant** Sharon Keeler Appointed November 2021



support for the GGA team with a focus on supporting the SW WA Hub members. Sharon supports with

Sharon provides

administration

detailing, scheduling, communications and overall co-ordination to assist with the delivery of GGA operations.

### Hub Knowledge Broker Tanya Kilminster

Appointed April 2020



Tanya works within the SW WA Hub project to lead and translate engagement and collaboration

between industry stakeholders to develop resilience to climate change. Tanya works out of DPIRD's Merredin Dryland Research Institute which is also the official SW WA Hub headquarters.

### **Project Manager** Daniel Kidd Appointed September 2022



Daniel works across both the GGA R&D and SW WA Hub projects coordinating delivery of contracted work,

collaborating and building relationships with project partners within the GGA network and external agriculture ecosystem.

**Communications Officer** Adrianna Jakimowicz Appointed 24 July 2023



Adrianna is GGA's Grains Communications Officer assisting with communications activities that deliver

on GGA's obligations for a specific project service contract for DPIRD. As part of the DPIRD's Grains Research, Development and Extension work, she supports the division with a suite of communications services.



**Grains RD&E Communications Manager** Amber Atkinson Appointed August 2021 Currently on parental leave.



**Finance Manager** Tim Lee November 2022- August 2023

**Hub Adoption Manager** Julianne Hill Appointed November 2022



Julianne works within the SW WA Hub project managing the drive of the uptake of new

innovations at a farm and local level for improved drought resilience via relevant knowledge transfer to improve on-farm adoption. Julianne is based out of the DPIRD Bunbury office.

### **Hub Adoption Officer** Maddison McNeil Appointed August 2022



She works towards improved drought resilience via relevant knowledge transfer to increase on-farm adoption. Maddison also serves as Board Secretary for the GGA.

Hub MEL Manager & **Adoption Officer** Theo Nabben Appointed August 2022



Theo works across the whole of GGA in a dual role capacity. He is responsible for measuring and evaluating projects

to ensure we deliver high-performance outcomes. Within the SW WA Hub, he is working in the adoption space to drive uptake of innovations at a farm and local level with a focus on improved drought resilience adoption.













# CAPACITY BUILDING

### The GGA capacity building program is fundamental in building the human capital of the GGA network.

The program delivers on strategies four and six of the GGA Strategic Plan, supporting the professional development of grower groups to effectively lead and achieve their objectives whilst providing engagement with industry to explore innovation and adoption opportunities.

Activities featured in the annual training program are tailored to the needs of the GGA network informed by an end of year capacity building survey completed by GGA stakeholders. Many activities are open to wider industry participation, which provides the numbers necessary to deliver group learning activities, enhances the learning experience and supports development of broad industry relationships and linkages.



### RDE&A Plan (75% subsidy) '23

Under this activity, GGA has provided a total of seven grower groups a 75% subsidy to have a Research, Development, Extension and Adoption (R.D.E &A) plan developed for their group by industry consultant Agknowledge who worked with two groups during the end of 2022 and five through 2023. The outcome will be more groups in the GGA network will have identified RDE&A priorities aligned to their member needs and are better positioned to respond to funding opportunities.

### **Benchmarking App Tool**

Following a two-year development process with six grower groups, and a \$53,000 investment, the GGA grower group benchmarking app was launched at the 2022 AGM. This modern tool enables member grower groups to measure their operations and identify capacity and skill gaps relative to peers in a secure, private way with the third-party hosted digital benchmarking app. Adoption of benchmarking will also provide GGA a holistic network scale view of issues and trends to be aware of and mitigate. A member tutorial covering the benefits, purpose, and use of the tool was run in March for members. Extension and adoption of the new GGA tool remains ongoing.



### **Reading Financial Statements Workshop**

Returning for a second time as part of our governance training series, this workshop catered for volunteers, committee and staff of not-for-profits whose roles include reading financial statements and evaluating financial performance. The workshop was sponsored by CBH and was open to the wider regional community as well as the GGA network, which saw 32 delegates participate.



### 'Cooee Call'

'Cooee Calls' is an experimental new GGA network initiative aimed at supporting staffed voting grower group members, with a private collegiate forum to discuss common challenges, cultivate inter-group Executive Officer links, and provide a direct line of communication to the GGA CEO. Held twice a year, the May call discussed cyber-security trends and issues and the scheduled November call is planned to feature content around a new 'policy and process' template pack for groups. The calls are being attended by up to a dozen delegates depending on availability.



### Australian Marketing Institute training rebates

A new initiative in 2023, GGA offered up to ten GGA member delegates a \$100 total rebate on completion of any of three professional

### GGA CAPACITY BUILDING METRICS



**Activities delivered** 

Delegates



Hours invested in attendance development training opportunities delivered by the Australian Marketing Institute. The choices for 2023 have included Podcasting and Creating Authority (May), Copywriting and Content creation (September) and Email (including digital newsletter) Marketing (November). Opt-in has been limited, most likely due to high training costs despite GGA rebates offered.



### Governance - 1 Day Workshop

In its sixth year of delivery by governance expert Peter Fitzpatrick, this is an essential one-day workshop sponsored by CBH as part of our governance training series. The workshop is aimed at volunteers, committees and staff of not-forprofits seeking to build skills and knowledge in best practice governance and lead their community group with high impact, confidence, and compliance. Following Covid disruptions, 2023 saw a return to an in-person format, open to the wider regional community not-for-profit sector and delivered in Narrogin attended by 21 delegates.



#### **Growing Leaders Scholarship**

In its sixth year of operation and sponsored by the CBH Group, the aim of the Growing Leaders Scholarship is to build a pool of growers ready to take on leadership positions in the grains industry. The program places up to two scholars into the renowned Leadership WA 10-month Signature Leadership Program, which is valued at \$16,445 per participant. The 2023 scholars were Simon Wallwork and Julie Freeman who now join an alumni totalling 12 that have been developed through this program.



### CAPACITY BUILDING



#### Leadership Training Intensive

Following a ranking as the fourth highest priority for the GGA network in the annual survey, this new initiative catered for delegates who had some form of leadership within their scope of work. Eleven participants joined Jeanette Long from AgConsulting Co for a face-to-face, twoday, grower group-centric leadership training experience, designed to boost impact of staff and committee members serving within the GGA network context.



### Strategic Plan (75% subsidy) '23

In a repeat of a 2021 program, GGA will provide up to six grower groups with a 75% subsidy [in the 23/24 financial year] to work with a specialist ag industry consultant to prepare or update their groups' strategic plan. This activity supports groups to ensure they have fundamental stakeholder priorities and business documents in place to navigate changes in board members and staff, providing continuity and clarity in priorities through succession.

### Governance e-course

Run again for a third year as part of the CBHsponsored governance training series, this 12-hour e-course delivered by governance instructor Caroline Robinson, supports new or experienced committee members and staff of not-for-profit groups through six easy-paced modules delivered over six weeks. Open to regional volunteer community groups, the 2023 cohort had 47 delegates participate.

**COMMUNICATION ENGAGEMENT** 



#### Lift Off '23

Returning for a second year, and its first in-person delivery, 'Lift Off' was a two-day training and networking retreat bringing together over 40 staff and operational volunteer delegates from the GGA network. A 'closed' GGA network-only event, Lift Off aims to start the year building collaborative internal links between groups and GGA staff, deliver training across high-priority skill sets (as identified by our annual member survey) and provide operational updates from partners such as GRDC and MLA.



### **Planfarm Academy Introduction to Agronomy**

Repeating from good opt-in numbers in 2022, GGA network groups have been offered 50% discounted access to the Planfarm Academy Introduction to Agronomy course for twelve months in financial year 2023/24.Identified as a need in the annual member survey, this course supports staff of groups with any knowledge gaps, enabling them to better deliver in their assigned work role.



#### **Chairs Summit**

Built around GGA's AGM, the Chairs Summit comprises a hospitality event for voting GGA

member group Chairs, followed by a high-level strategic update from GGA the next morning prior to the GGA AGM. The event is attended by leaders within the GGA network and aims to cultivate stronger operational links between the most active grower groups in the network as well as senior GGA staff.



### **GGA Member Login tutorials**

Aiming to boost use of GGA's expanding range of digital resources, GGA has facilitated monthly group zoom tutorials plus 60 individual coaching calls supporting members through the website login process to access restricted member resources. Pre-recorded tutorials were also produced and housed for on-demand tutorials in the member resources section of the GGA website. Member login is a precursor step to the use of the new grower group benchmarking app.



#### **GGA Forum23**

GGA's flagship event, the 19th Forum was held in a face-to-face format in July at the Joondalup Resort. Designed to connect the GGA network with the wider industry, GGA Forum builds vital crossindustry links and forges opportunities for GGA network groups to engage with industry to shape the future of agriculture.

Well attended by 186 individual registrations across the 'Welcome Cocktail Party' (110 delegates) and the 'Conference Day' (168 delegates), ten information sessions explored the current industry challenges, what lies ahead, a showcase of the work underway, and insights into what's new.

#### 7 Industry Newsletters 3965 1495 in 3700 22000 per year attended Followers Followers Website pageviews Website single 13381602 (~ 30,000 users per quarter per quarter invested to attend 22/23 |

# CAPACITY BUILDING CONTINUED



### 'Let's talk governance' Podcast - 2023 episodes

Three new episodes were added in 2023 to an existing six-episode podcast launched in 2021. Fully sponsored by CBH as part of our governance training series, the resource provides on-demand access to governance training for new recruits to grower group committees, and serves as a refresher for those more experienced. Since its launch in 2021 over 600 unique listeners have made over 1000 downloads of the podcast episodes which translates to approximately 500 hours listening time of governance training content, of which around 200 listening hours occurred in 2023.

#### **Grant Writing Masterclass**

Twenty-six delegates joined this grant writing training delivered over two half days in May 2023 which aimed to improve groups' ability to secure funds to execute activities aligned to their members' priorities. Delivered by Anna Dixon, content covered the technical grant writing process, identification of grant funding sources, and preparedness for future grant submissions.

### **HUB DELIVERED ACTIVITIES**



#### **Extension & Adoption Training Program**

New in 2023, the South-West WA Drought Resilience Adoption and Innovation Hub's extension and adoption team delivered a six-part training program designed for participants ready to take their skills to a higher level to support on-farm adoption. Format comprised two in-person workshops and four online, with 59 individual delegates engaging across the series of six workshops. The delegate split comprised 41 delegates (69%) from 22 different GGA network groups, 16 delegates (27%) from the general agriculture industry, and 2 (3%) from non-GGA member NRM groups. Collective time invested by delegates totaled 532 hours in training.

### SW WA Hub 'Science to Practice' Forum Workshop (Manjimup)

The South-West WA Drought Resilience Adoption and Innovation Hub team hosted a one-day workshop and field day in Manjimup attended by 45 delegates, as a networking and extension event following the the Future Drought Fund's (FDF) Science to Practice Forum. The FDF Science to Practice event is a national online conference showcasing tools and practices across Australia that are helping farmers prepare for future drought and showcases activities led by the FDF and Australia's eight Drought Resilience Adoption and Innovation Hubs.



**Hub Study Tour - South Australia** 

As a new initiative in 2023, the SW WA Drought Resilience, Adoption and Innovation Hub led a five-day study tour to South Australia looking at broadacre innovation as part of an 'exchange experience' for growers & researchers with the SA Hub. The focus of the sites visited was to build drought resilience knowledge and to connect producers and researchers engaged with the South Australian Hub with participants to widen their community of practice. Around 15 delegates participated.

### **BROKERED PROGRAMS**

The GGA Brokered Programs deliver on strategies two, and six of the GGA Strategic Plan. GGA is currently collaborating on delivery of R,D, E & A active projects valued to WA at \$60m (cash and in kind) with a portfolio split of \$39m Hub projects and \$21m all other projects outlined below.



### Sheeplinks FEED365 (All Year Livestock Forage Systems)

The FEED365 project will engage sheep producers and allied industries to re-design livestock forage systems for grazing all-year-round in Mediterranean environments to create resilient sheep production systems. **Funder:** DPIRD, MLA

Project Lead: DPIRD

**Grower Groups:** Association for Sheep Husbandry Excellence Evaluation & Production Inc (ASHEEP), Merredin & Districts Farm Improvement Group (MADFIG), WA Regenerative Livestock Producers, West Midlands Group, Wagin Woodanilling Landcare Zone , Stirlings to Coast Farmers

**Project Life:** 1/5/2021 – 30/12/2025

#### **Extension Services for DPIRD (Grains)**

Provision of a GGA communication specialist for the delivery of DPIRD PID communications strategy and plan, and will include R&D project extension materials design, writing & development of materials. Funder: DPIRD Project Lead: GGA Project Life: 1/6/2021 – 30/6/2025



#### WA Farm Data Sharing

This project aims to help growers make more sophisticated investment decisions using their own farm data. Initially the model will assess an optimal liming strategy, however could later be adapted to soil amelioration investments, insurance evaluations, property valuations or securing banking loans.

Funder: Food Agility CRC Project Lead: DPIRD

Grower Groups: Esperance Zone Innovation Group (EZI) Other Partners: AxisTech, Curtin University,

Food Agility CRC **Project Life:** 1/7/2021 – 31/3/2025

#### **Emerge Program**

This project is a collaborative effort between CSIRO and GGA to connect producers with the innovation system. The objective of the 'Emerge Program' grants project is to facilitate the development of ideas that will help WA farmers and the agri-food sector prosper in hotter, drier climates, and build greater resilience to more frequent and prolonged droughts.

Funder: CSIRO Project Lead: GGA Project Life: 15/5/2023 - 14/3/2024



### Pilot Water Quality Testing Tech Scouting Project

This project will define producer needs and scout global technology provision to target new technology to simplify and encourage on-farm water quality testing **Funder:** Agrifutures **Project Lead:** GGA **Other Partners:** UWA Beanstalk AgriEutures

**Other Partners:** UWA, Beanstalk, AgriFutures **Project Life:** 30/3/2023 – 7/5/2024

### **BROKERED PROGRAMS**



### Closing the Economic Yield Gap of Grain Legumes in WA

This comprehensive project will combine extension, trials, technical and economic analysis to support growers to access the benefits of grain legumes in crop rotations moving forward. The project will carry out farm-scale trials under grower conditions/ situations to demonstrate the optimum agronomy practices for the different grain legume species.

### Investor: GRDC

### Project Lead: GGA

Grower Groups: Corrigin Farm Improvement Group, Facey Group, Gillamii Centre, Liebe Group, Merredin & Districts Farm Improvement Group (MADFIG), Mingenew Irwin Group, Ravensthorpe Agricultural Initiative Network (RAIN), South East Premium Wheat Growers Association (SEPWA), Stirlings to Coast Farmers, WA No-Tillage Farmers Assoc (WANTFA), West Midlands Group, Yuna Farm Improvement Group, Lakes Information & Farming Technology (LIFT)



National Extension Skills Training Program

Soilborne Pathogen ID and Management Strategies for Winter Cereals

decision making to mitigate the impact of frost, now and in the future

V2 Measuring Harvest Losses in the Western Region 2022/23 Season

Australian AgriFood Data Exchange Phases 2&3 (Benchmarking)

V1 Measuring Harvester Losses in Western Australia

Frost, now and in the future: Applying current knowledge to inform grower

Hands on Precision Ag Training

COMPLETED PROJECTS

\$60m portfolio.

**Project Name** 

#### RiskWi\$e

The National Risk Management Initiative (NRMI) known as Riskwi\$e, is a GRDC initiative that aims to understand and improve risk-reward outcomes for Australian grain growers through participatory action research (PAR). Investor: GRDC

### Project Lead: CSIRO

Grower Groups: Corrigin Farm Improvement Group, Facey Group, Liebe Group, West Midlands Group, Mingenew Irwin Group, Stirlings to Coast Farmers, South East Premium, Wheat Growers Association (SEPWA)], WA No-Tillage Farmers Assoc (WANTFA) Other Partners: CSIRO, GGA, DPIRD, UWA Project Life: 2/3/2023 – 20/3/2028



### Best Practice Grain Storage Extension This project supports connecting grower groups and growers with extension support around on-farm grain storage capacity and best practice grain storage procedures to help growers maximise grain quality retention and seed germination. A GRDC funded project, GGA is collaborating with GRDC Stored Grain project lead Primary Business as national lead and Ben White as the WA based on ground project partner. Investor: GRDC

Project Lead: Primary Business Other Partners: Kondinin Group, DPIRD Project Life: 18/5/2021 – 30/9/2024 Other Partners: DPIRD, Farmanco Project Life: 26/10/2021 – 4/4/2025



HUB LED PROJECTS \*Full list of HUB related projects from page 20



# South West Drought Resilience Innovation and Adoption Hub

The project will support networks of key stakeholders to work together, to plan and undertake co-designed and demand driven drought resilience research, development, extension, adoption and commercialisation (RDEA&C).

Funder: FDF (DAFF)

Project Lead: GGA

### GGA network groups sub-contracted as

**Nodes:** Merredin & Districts Farm Improvement Group (MADFIG), South East Premium Wheat Growers Association (SEPWA), Facey Group, Stirlings to Coast Farmers, Southern Forests Food Council

Project Life: 16/6/2021 - 30/6/2024



### Water Smart Dams

Better understand how dams can function in dry years and through co-design develop new farm water planning tools to create more drought-resilient farm enterprises and regional communities.

Funder: DAFF Innovation Grants Project Lead: GGA

Grower Groups: Southern Dirt Incorporated, Compass Agricultural Alliance, Merredin & Districts Farm Improvement Group (MADFIG), Fitzgerald Biosphere Group Other Partners: DIPRD, UWA Project Life: 22/3/2022 – 30/9/2025

### ACTIVE PROJECT METRICS



Frost Study Tour SA/Vic



The eight projects tabled below [valued at \$5.5m] that GGA has been collaborating in, were completed in reporting period 1st Sept 2022 – 1st Sept 2023, and therefore not reflected in the 'Active Projects'

30

Start date End date

1/12/2019 31/12/2022

1/12/2019 30/6/2023

8/12/2020 1/7/2023

15/10/2021 31/1/2023

1/11/2022 30/6/2023

30/6/2023

1/12/2022

31/12/2022

1/1/2019

1/7/2021

1/5/2022

wer groups



Other partners in projects

## SOUTH-WEST WA DROUGHT RESILIENCE ADOPTION AND INNOVATION HUB

### HUB VISION

Thriving producers and communities adapting to our variable environment

### HUB MISSION

Be a connected and trusted partner building pathways to accelerate innovation and adoption

#### The South-West WA Drought Resilience Adoption and Innovation Hub (SW WA Hub) is harnessing collaboration to enhance drought resilient practices and accelerate innovation and adoption.

Funded by the Australian Government's Future Drought Fund (FDF), the SW WA Hub is led by the GGA which was announced as the lead of the Hub in April 2021.

The SW WA Hub is playing a unique role in the agricultural ecosystem by bringing together agribusiness, academics, government and producers.

It utilises and leverages the power of the GGA grower group network 'Hub and spoke' model to facilitate greater innovation from 'the ground up' – with the aim of helping farmers increase their resilience to the significant climate change occurring in the South-West WA region.

Grower groups are among the Hub's more than 50 Consortium Partners, which represent all sectors of the WA agricultural supply chain and are providing cash and in-kind co-contributions.

### **Targeted projects**

The SW WA Hub has assisted multiple stakeholders who have applied for FDF grant rounds, significantly strengthening applications and helping to ensure that targeted local projects have been funded in the last two years.

At the end of 2022/2023, the Australian Government and FDF had funded 29 projects in South-West WA aligning with the Hub program that are worth more than \$23 million, including co-contributions.

Many of these projects reflect local drought resilience priorities the Hub has identified through a comprehensive and consultative process. These priorities were identified through situation analyses commissioned by the SW WA Hub, and then augmented and ranked by the Hub's Regional Advisory Committees before being ground truthed with end users through the Hub's Regional Node Leads.

During the FDF grant rounds, the Hub supported applicants with advice about alignment with priorities; interpretation of grant guidelines; best practice monitoring, evaluation and learning (MEL); and adoption and extension.

It also linked applicants with similar project ideas applying for grants – resulting in fewer and richer applications to the FDF, and a higher success rate.

From 18 winning projects in the national \$13 million Extension and Adoption of Drought Resilience Farming Practices Grants program, seven collaborative projects worth \$4.6 million will undertake activities or extend information in WA.

### **Extension and adoption**

The SW WA Hub team is delivering activities that provides value to stakeholders including grower groups – such as extension and adoption (E&A) training in 2023 which attracted 175 registrations.

The Hub has awarded bursaries to university students requiring them to undertake E&A activities and initiated a Drought Resilience and Innovation Challenge with students from the WA Agriculture Colleges.

It is also planning study tours for producers – focusing on innovative approaches to drought resilience.

### **Project outcomes**

GGA/SW WA Hub projects are generating tangible outcomes aimed at improving drought resilience, innovation and adoption.

Researchers from a SW WA Hub innovation project led by the Department of Primary Industries and Regional Development (DPIRD) observed that biodegradable mulch increased soil moisture levels, compared with areas of bare soil, at table and wine grape sites in the Swan Valley, Frankland and Margaret River.

This and other project outcomes were showcased at the FDF's annual online Science to Practice Forum, which showcased more than 50 projects funded by the FDF.

These 50 projects were selected for the event from a suite of more than 140 projects generated by Drought Resilience Adoption and Innovation Hubs and other FDF programs.

### Manjimup workshop

In support of the FDF Science to Practice Forum, the SW WA Hub hosted a successful face-to-face workshop at Manjimup showcasing precision agtech and water management outcomes from projects supported by the FDF or the SW WA Hub.

A total of 45 producers and industry representatives attended the SW WA Hub Science to Practice Forum Workshop, which was supported by the Southern Forests Food Council and the South West Catchments Council – the SW WA Hub's Manjimup and Bunbury Regional Node Leads.

### Transformational program

At the end of 2022/2023, the SW WA Hub was planning a 'transformational program' grant round for Hub Consortium Partners.

This is a larger program of work for projects that will result in transformational change of agricultural systems resulting in improved resilience to drought and climate change.



This project received funding from the Australian Government's Future Drought Fund



# SOUTH-WEST WA DROUGHT RESILIENCE ADOPTION AND INNOVATION HUB

### HUB STEERING COMMITTEE

GGA has a steering committee to oversee the SW WA Hub project governance. In 2022/23 this comprised of two GGA representatives and two industry representatives chosen for their experience and broad understanding of the WA agricultural context.



**Erin Gorter - Chair** *GGA Independent Director & Vice Chair* 



GGA Independent Director



Mark Sweetingham Research Scientist and Consultant -(Agriculture & Food)



**Rohan Prince** DPIRD, Director of Horticulture and Irrigated Agriculture

### SW WA HUB OPERATIONAL PROGRAMS - FDF, DAFF & AGRIFUTURES FUNDED [DROUGHT HUB RELATED]

Project Name	Project Type	Project Lead	Project Description
South-West WA Drought Resilience Adoption and Innovation Hub	Hub project	GGA	The project will support networks of key stakeholders to work together, to plan and undertake co- designed and demand-driven drought resilience RDEA&C.
Adoption Officers	Capacity Building	GGA/SW WA Hub	Adoption Officers will facilitate the adoption of project findings throughout the network.
Innovation Broker	Capacity Building	GGA/SW WA Hub	Provide assessment of issues and opportunities for specific industries or regions and match possible innovation/technology options between stakeholders and agrifood innovation partners.
Regional Soil Coordinator	Capacity Building	GGA/SW WA Hub	The Regional Soil Coordinator will provide opportunities for networks for researchers, primary producers and community groups to work together to enhance drought resilient practices.
Innovation Hub Expansion - Management activities	Innovation	GGA/SW WA Hub	This project will facilitate a move beyond being Drought Hubs to deliver on one or more of the four innovation priorities identified within the National Agricultural Innovation Agenda.

Acronyms: DAFF - Department of Agriculture, Fisheries and Forestry (DAFF), FDF - Future Drought Fund (FDF)







Highlights from the Hub Study Tour to South Australia run from 17-22 September 2023.

# SOUTH-WEST WA DROUGHT RESILIENCE ADOPTION AND INNOVATION HUB

### SW WA DROUGHT HUB RELATED PROJECTS [DAFF AND AGRIFUTURES FUNDED]

Project Name	Project Type	Project Lead	Project Description
DAFF Innovation Grants			
Digital edge: Next generation agribusiness analytics for the Eastern Wheatbelt	Innovation	Curtin University	Deploying the next generation of agribusiness models aimed at improving climate resilience in the eastern wheatbelt of WA by targeting profitability and sustainability at paddock, farm and farm enterprise scale
Supporting the adoption of biodegradable mulch technology in vegetable and perennial fruit enterprises	Innovation	DPIRD	Demonstrating a novel, semi-commercialised Sprayable Biodegradable Polymer Membrane (SBPM) developed by CSIRO.
Value added lupin exports	Innovation	DPIRD	Establishment of an incorporated lupin value-adding syndicate to advance the production and export of lupin food ingredients, finished food products and concentrated livestock feeds.
Reducing technical barriers for malting barley market access using innovative technology	Innovation	Australian Export Grains Innovation Centre	This project will generate value to barley growers, barley breeders and the entire barley industry by supporting a faster pathway to market and market acceptance of new higher yielding barley varieties.
Paddock level carbon benchmarking	Innovation	Farmanco	Development and implementation of Clean Energy Australia-approved University of Melbourne GAF10.4 (and future updated versions of the same) Carbon Calculator within a cloud-based data capture and benchmarking platform.
Agtech decoded: growers critically analysing the role of new technology in on-farm decision making	Innovation	Liebe Group	The objective of this project will be to critically assess the ability of modern data analytics to address farming system challenges and improve in-season decision making when faced with a variable climate. This will involve monitoring 14 paddocks that have been set up with modern soil moisture and weather monitoring technology, and combining this with CSIRO technology and digital farm records to deliver decision making information to growers quickly and succinctly.
Avondale First People's Traditional Produce Innovation and Manufacturing Hub	Innovation	Noongar Land Enterprise Group	The Avondale First People's Traditional Produce Innovation and Manufacturing Hub ('Avondale Hub'), a commercially viable not-for-profit organisation, will support existing and aspiring Noongar and other Aboriginal and Torres Strait Islander traditional produce entrepreneurs to develop and grow traditional produce businesses
Developing automated technology to assess natural capital on pastoral leases	Innovation	Southern Rangelands Pastoral Alliance	This project will develop automated technologies for the assessment of the natural capital elements of biodiversity and soil organic carbon to remove the current human requirements which impact resources, time and costs. It will digitise the measurement, management and processing of these natural capital elements through the establishment of an in-field methodology with readily available devices.
Drone-mounted species recognition system	Innovation	Southern Rangelands Pastoral Alliance	This project aims to use a drone mounted species recognition system to locate and visually record feral animal species that contribute negatively to total grazing pressure.
Implementing improved vineyard floor management for premium grape production in a warm and dry Mediterranean climate.	Innovation	The University of WA	This project partners with Wines of Western Australia, the Agricultural Produce Commission (Table Grapes), and directly with at least four leading WA growers, to test and demonstrate whether cover crops can be used in vineyards to address this challenge.
Drought Resilience Innova	tion Grants	Program – Ideas (	Grant
Wheatbelt Drought Resilience Small to Medium Enterprise Planning	Drought resilience	Wheatbelt Business Network	Wheatbelt Drought Resilience Small to Medium Enterprise Planning.
A Sustainable Weather Certificate Industry project	Drought resilience	Arquus Pty Ltd	A Sustainable Weather Certificate Industry project.
The Benefits of Shelter Belts	Drought resilience	Murdoch University	The benefits of shelter belts.
Drought Resilience Innova	tion Grants	Program – <u>Innova</u>	tion Grant
WaterSmart Dams	Drought Resilience	GGA/SW WA Hub	Better understand how dams can function in dry years, and through co-design develop new farm water planning tools to create more drought-resilient farm enterprises and regional communities.
Kondinin Group Drought Resilience for Agriculture Research Extension and Adoption program	Drought resilience	Aspermont Limited	Kondinin Group Drought Resilience for Agriculture Research Extension and Adoption program.
Cross hub collaboration FD	F		
Managing Rangelands for drought resilience	Drought resilience	Northern Hub	Establishing demonstration sites across Australia to showcase technologies and techniques that use mapping to improve rangeland management.
Fast tracking WA and NT to align with nutritional feed base mapping advancements at a national level'	Drought resilience	Northern Hub	Testing and refining the Cibo Labs satellite-based biomass monitoring platform in WA and NT, allowing pastoralists to manage grazing pressure and future-proof properties against changing climatic conditions
Modern soil moisture monitoring to improve irrigation management	Drought Resilience	GGA/SW WA Hub	This project will establish on-farm demonstration sites at growers' properties in WA, Northern Territory, and Victoria to build their capacity to strategically implement soil moisture monitoring.

# SOUTH-WEST WA DROUGHT RESILIENCE ADOPTION AND INNOVATION HUB

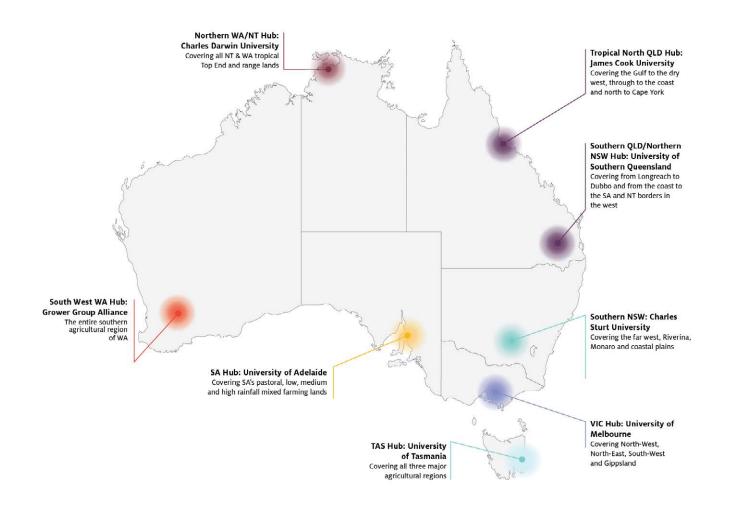
### [CONTINUED]

Project Name	Project Type	Project Lead	Project Description
Extension & Adoption Drou	ight Resilier	ce Farming Pract	ices Grants
Up-skilling farming communities with landscape rehydration infrastructure and farm system solutions for drought resilience	Extension & Adoption	The Mulloon Institute Limited	Working across five states with land managers and NRM professionals, to increase adoption of landscape rehydration practices. Mounting evidence suggest these practices are proven to re-establish landscape functions & enable producers to make better use of rainfall and improve drought resilience.Farming communities will be upskilled, through mentorship and peer support groups, with natural infrastructure and farm system solutions.
De-risking the seeding program. Adoption of key management practices for the success of dry and early sown crops	Extension & Adoption	AG Excellence Alliance Incorporated	Partnering with fifteen prominent Grower Groups and four Drought Hubs, the project will aim to deliver a program that accelerates the adoption of strategic dry and early sown crop management approaches. Each group will tailor activities to meet the knowledge, experience, and needs of their member bases and local communities by providing a legacy through developed extension networks, resources, information to initiate, practice adoption across 2 million hectares of arable land. This will help mitigate the impacts of increasingly erratic seasonal rainfall and, consequently, improve drought resilience of cropping systems.
Cropping Resilience 2025 - Delivering lasting large-scale practice change by building capacity and infrastructure for adoption of soil health drought resilience cropping practices	Extension & Adoption	Soils for Life Pty Ltd	The project supports building capacity and infrastructure for large-scale practice change and adoption of drought resilience practices to improve soil health in cropping systems. Trusted farmer-led and NRM organisations will engage with farmers in 3 key cropping regions in WA, Victoria and Queensland. An integrated approach will be used, including peer-to-peer learning, national awareness raising and the establishment and strengthening of networks with more than 3,600 farmers.
Better Making and Use of Hay and Silage - Mitigating drought and season variability effects for WA livestock industry	Extension & Adoption	Western Beef Association	TopFodder (TF) program will up-skill dairy, beef and sheep producers on making, storing and feeding silage, enabling these producers to improve the quality of traditionally produced hay, which further improve the quality feed for their stock in times of drought. The Rumen8-Beef software will be used in training on efficient hay/silage allocation. Project activities will cover a vast area 1,000 km wide between Geraldton and Esperance that supports approximately 800,000 head of cattle, eight million head of sheep and the entire WA dairy industry.
Adoption & extension of digital weather and soil moisture monitoring technologies to drive climate-resilient farming practices in the SW Agricultural region of WA	Extension & Adoption	Stirlings to Coast Farmers	The project will promote adoption of digital weather and soil moisture monitoring technologies to drive climate- resilient farming practices in the South-West agricultural region of Western Australia. With 60 grower groups and approximately 4,000 WA farming enterprises, the project aims to promote adoption effectively across cover the South-West Western Australia. This encompasses approximately 25 million hectares across broadacre grains and livestock (sheep, cattle), viticulture, dairy and vegetable/fruit producers.
Expanding Adoption of Bee Friendly Farming Best Practices to strengthen drought resilience of Australia's pollinator- dependent crops	Extension & Adoption	The Wheen Bee Foundation Limited	Using proven, science-based Bee Friendly Farming (BFF) Certification program to help farmers in pollinator- dependent industries, such as nuts, avocado, berries, and stone fruits, to protect, preserve and promote pollinator health on their farms. This will improve drought resilience by bolstering food security, biodiversity and ecosystem health. The project aims to double the area of BFF Certified farmland nationally from 100,000 ha by 31 May '25. Promotions, such as field days, will increase practice awareness and adoption and practice change.
Managing water in a changing climate extension toolkit, facilitating best practice water management by WA pork and poultry producers		Pork Innovation WA	Increasing adoption of best practice water management in the Western Australia pig and poultry production systems to improve resilience to drought. Producers will be supported, through extension programs, to improve their knowledge and management of the impacts of poor water quality, including marginally saline water, on the health and productivity of their stock and, consequently the drought resilience of their farms.
Long-term Trials of Drough	nt Resilient F	arming Practices	Grants
Novel approaches to build drought resilience	Drought resilience	CRC for High Performance Soils	Evaluating novel approaches to build drought resilience in farming systems and soils through capitalising on an established network of long-term trials.
Diversity in pastures	Drought resilience	Deakin University	Investigating diversity in pastures to build resilience and support 365 days of feed production in southern temperate grazing enterprises.
Agrifurures Innovation Gra	nt		
Pilot Water Quality Testing Tech Scouting Project	Innovation	GGA	This project will define producer needs and scout global technology provision to target new technology to simplify and encourage on-farm water quality testing
Drought Resilient Soils & L	andscapes (	Grants Program	
Improving sowing opportunities for increased farm resilience in a changing climate	Drought resilience	CSIRO	Demonstrating the impacts on drought resilience of practices involving early sowing and optimal soil water storage. The program spans regions in WA, Vic, SA and NSW. In partnership with the Australian Government's Future Drought Fund, CSIRO and the Bureau of Meteorology released the second prototype of the Climate Services for Agriculture Platform in December 2021. The platform enables farmers to see historical and future climate that could impact their farm, based on their location and what they produce
Drought resilient landscapes with profitable native shrub and legume systems across southern Australia	Drought resilience	CSIRO	Drought resilient landscapes with profitable native shrub and legume systems across southern Australia
Making Every Drop Count	Drought resilience	Mingenew Irwin Group	Making Every Drop Count - Below and Above Ground Targeted Soil Moisture Conservation from Paddock to Landscape
Revitalising the drought resilience of WA's Southern Rangelands	Drought Resilience	DPIRD	This project collaboratively implements and demonstrates mature drought resilience strategies and land and drought management practices of pastoralists in WA's Southern Rangelands.

As of 13 September 2023. Additionally, three Innovation Expansion grants and two Combined Hub Grants are in the contracting stage.

## SOUTH-WEST WA DROUGHT RESILIENCE ADOPTION AND INNOVATION HUB

### NATIONAL HUB MAP



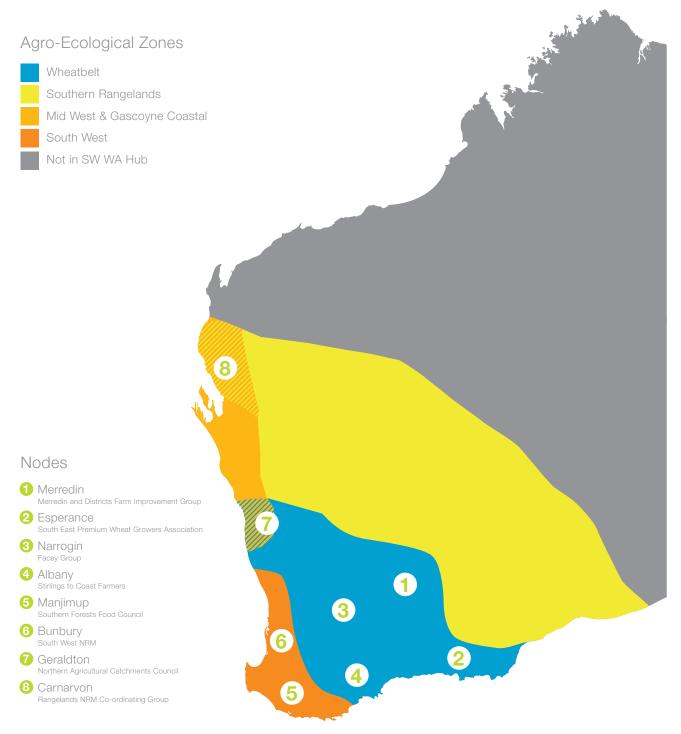
### **REGIONAL ADVISORY COMMITTEES**

The South-West WA Drought Resilience Adoption and Innovation Hub has appointed Regional Advisory Committees (RACs), which comprise skills-based representatives of agricultural industries for each of the four agro-ecological zones in the area covered by the Hub. Through their knowledge and expertise, they provide guidance to the Hub on priority issues impacting the drought and climate resilience of farming systems, their industries and communities.

	Southern Rangelands		South West		Mid West & Gascoyne Coastal		Wheatbelt
•	Laurene Bonza (Chair)	•	Julia Easton (Chair)		Paul Shain (Chair)	•	Rod Birch (Chair)
•	Kari-Lee Falconer	•	Kelly Hill	•	Annie van Blommestein	•	Vanessa Stewart
•	Rob Sudmeyer	•	Neil Lantzke	•	Christine Zaicou-Kunesch	•	Andrew Fletcher
•	Amanda Day	•	James Bowie	•	Candy Hudson	•	Jo Wheeler
•	Ashley Bell	•	Dean Thomas	•	Bronwyn Walsh	•	Karl O'Callaghan
•	Alan Peggs	•	John Ruprecht	•	Zora Singh	•	Rob Grima
•	Phil Vercoe	•	Bruce Mullan	•	Michael Considine	•	Nik Callow
•	Esther Price	•	Esther Price	•	Dan Kuzmicich	•	Heidi Mippy
•	Richard Marver	•	Zora Singh	•	David Timmel	•	Bronwyn Clarke
•	Greg Brennan	•	Catherine O'Keefe	•	Neil Lantzke		
•	Margi Weir	•	Larry Jorgensen	•	Doriana Mangili		
		•	Bronwyn Walsh	•	Manus Stockdale		



**South-West WA** Drought Resilience Adoption and Innovation Hub



### **KEY METRICS - SOUTH-WEST WA DROUGHT RESILIENCE ADOPTION AND INNOVATION HUB**

44

\$10m





\$28m

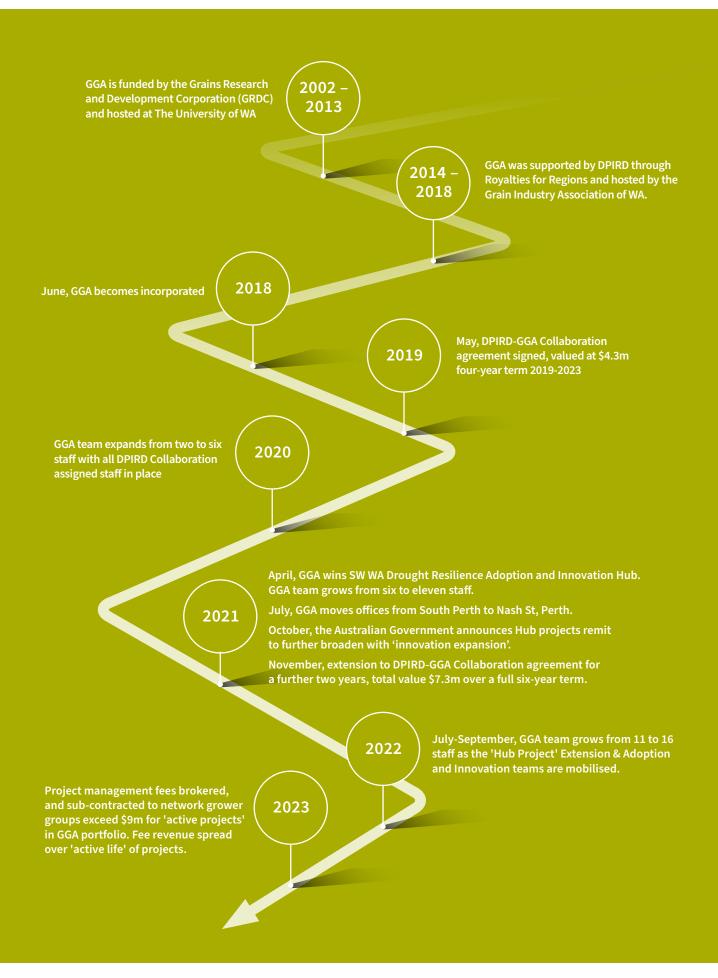


FDF-aligned cash funding for Hub operations 2021-24

Hub Consortium Partners

Regional Advisory Committee members Value of Drought Hub related grants led by or including South West WA participants as at 1 September 2023 [tabled on pages 21-22] Number of Drought Hub related grants led by or including South West WA participants as at 1 September 2023 [tabled on pages 21-22].

### GGA TIMELINE



### FOR THE YEAR ENDED 30 JUNE 2023



	2023	202
ncome		
Activity and Event Income		
Sponsorships	86,443	47,87
Ticket Sales	41,413	35,08
Total Activity and Event Income	127,856	82,95
Direct Income		
Applied R,D & E	78,533	506,16
Benchmark & Build	3,000	
DPIRD COMMS	105,978	126,28
Drought Hub	3,204,664	1,827,5
Bushfire Recovery Program	-	100,00
Regional Soils Coordinator	158,252	156,6
Water Smart Dams Project	2,145,424	139,0
Drought Hub Ag Innovation	581,363	88,4
Pilot Water Quality Testing Tech Scouting Project	125	
Drought Hub Adoption Officers	375,000	
National Risk Mgt Initiative (RiskWise)	1,019,534	
Yield Gap Grain Legume	314,387	
Harvester Losses	96,579	
Emerge	12,978	
Agrifutures	126,180	
Total Direct Income	8,221,997	2,944,2
In-Direct Income Applied R,D & E Total In-Direct Income		83,2 <b>83,2</b>
Project Admin Income		
Project Admin Income (Internal)	1,045,659	566,1
Total Project Admin Income	1,045,659	566,1
DPIRD Support		
DPIRD Funding - Annual (Cash)	450,000	467,6
DPIRD Reimbursement (Cash Support Services)	254,941	271,2
DPIRD In-Kind (Non Cash - Rent & Utilities)	31,800	31,8
DPIRD In-Kind (Non Cash - Wages)	379,359	478,2
DPIRD In-Kind (Non Cash Support Services)	55,866	21,1
DPIRD In-Kind (Oncosts for Non Cash Wages)	106,421	102,6
Total DPIRD Support	1,278,387	1,372,7
Other Income		
nterest Income	8,721	18
otal Other Income	8,721	18
tal Income	10,682,619	5,049,50
ss Income	10,682,619	5,049,50

FOR THE YEAR ENDED 30 JUNE 2023

Staffing costs

Travel Costs

Total In-Direct Expenses



	2023	202
xpenditure		
Activity and Event Costs		
Advertising & Promotion	2,950	78
Contract Costs - Other	35,065	57,50
Travel & Accommodation Costs	36,925	2,8
Venue Hire & Catering	64,815	22,6
Activity and Event Miscellaneous Expense	534	1,6
Activity and Event Staffing Costs In-Kind	273	
Staffing Costs	263	
Total Activity and Event Costs	140,825	85,5
Direct Expenses		
Event Costs	14,756	6,5
Contract costs - Technical	(22,058)	56,8
Project Communication Costs	82,231	10,8
Staffing Costs	405	18,4
Travel Costs	77,115	25,5
Project Admin Income (Internal)	1,045,659	566,1
Capital Expenses - Tools	51,100	
UWA Distribution	1,173,318	
DH UWA (X-Hub 1) In Kind	57,200	
DH UWA (X-Hub 1) Soil Moisture Monitoring	177,300	
DH X-Hub 2 Rangelands	10,000	
DH X-Hub 4	109,568	
DH Subscriptions	49	
Payments to Grower Groups (Service Agreement)	3,098,151	533,7
Payments to Other Parties - Service Agreement	1,399,182	269,9
DH Steering Committee Meetings	3,085	
Study Tours	832	
Consultants	141,746	
Advertising & Promotion	4,688	
PD & Conferences & Seminars	11,558	
Computer Software & Support & Website	2,355	
Miscellaneous Costs	90	
Contract costs - Other	64,569	425,5
Total Direct Expenses	7,502,900	1,913,6
In-Direct Expenses		
Contract costs - Other	-	170,8
Contract costs - Technical	10,000	17,7
Miscellaneous Costs	-	1
Project Communication costs	-	3

233

10,233

-

-

4,463

193,444

### FOR THE YEAR ENDED 30 JUNE 2023



2022

2023

	2023	202.
pard & Committees		
Board Contract Services (Strategy, Professional Development)	25,982	34,93
Board Meetings (Chair Honorarium, Meeting Costs, Catering and Meeting Reimbursements)	25,211	40,02
Board Project Travel & Accommodation (Partnership Meetings)	6,432	
Board Superannuation	2,837	2,27
Total Board & Committees	60,462	77,23
Annual Leave Provision Payroll Tax	53,117 49,422	26,87
nployment/ Staffing Costs Annual Leave Provision	53,117	26,87
PD & Conferences & Seminars	21,788	30,21
Staff Expense	14,799	22,76
Sub Contractors	73,732	15,91
Superannuation - Employees	158,684	90,13
Travelling Expenses	7,872	2,23
Wages - Employees	1,537,631	944,91

FOR THE YEAR ENDED 30 JUNE 2023



	2023	202
Administrative Expenses		
Accountancy Fees	34,125	25,10
Advertising & Promotion	3,463	2,47
Audit Fees	15,390	1,61
Bank and Credit Card Charges		37
	3,361	
Bookkeeping Fees	8,511	2,06
Insurance	19,099	8,11
Interest paid	-	(3.
Legal Expenses Total Administrative Expenses	77,394 161,342	7,27 <b>46,9</b> 8
Total Administrative Expenses	101,342	40,90
Motor Vehicle Expenses		
Cleaning	12	ç
Fuel & Oil	267	12
Parking	339	8
Other Motor Vehicle Expenses	457	
Total Motor Vehicle Expenses	1,076	3(
Office Costs		
Computer Software & Support & Website	3,080	5,34
Photocopying & Printer	2,120	
Stationery & Supplies (Postage, Couriers)	2,008	2,1
Subscriptions	12,785	8,72
Telephone + Mobile	1,520	-,
Total Office Costs	21,513	16,22
Project & Program Development Costs		
Program Development Consumables (Travel, Catering, Venue Hire)	253	94
Program Development Design & Scoping	38,615	65,46
Total Project & Program Development Costs	38,868	66,41
Group Network Expenses		
Network Advertising & Promotion	655	
Network Catering	-	1
Network Consumables	225	
Network Industry Events	107	74
Network Travel & Accommodation	1,270	70
Total Group Network Expenses	2,257	1,51
DPIRD In-Kind Expenses		
DPIRD In-Kind (Non Cash Support Services)	55,866	21,19
DPIRD In-Kind (Non Cash - Rent)	24,996	24,99
DPIRD In-Kind (Non Cash - Utilities includes cleaning, overheads)	6,804	6,80
DPIRD In-Kind (Non Cash-Wages)	379,359	478,23
DPIRD In-Kind (On Costs for Non Cash-Wages)	106,421	102,63
	573,446	633,80
Total DPIRD In-Kind Expenses		
Total DPIRD In-Kind Expenses Total Expenditure	10,429,965	4,168,18

### **Net Surplus**

# **BALANCE SHEET**

AS AT 30 JUNE 2023



	30 JUN 2023	30 JUN 202
sets		
Current Assets		
Cash and Cash Equivalents		
ANZ - Business Account	3,126,150	2,086,89
ANZ - Drought Hub 8834	1,210,264	3,357,65
ANZ - GGA Term Deposit	301,754	300,00
ANZ - Drought Hub Term Deposit	1,006,737	1,000,00
ANZ - Innovation Hub	1,330,636	500,00
ANZ - GGA Savings Account	287,917	
Total Cash and Cash Equivalents	7,263,460	7,244,54
Trade and Other Receivables		
Accounts Receivable	823,906	16,11
Total Trade and Other Receivables	823,906	16,11
Other Current Assets		
Prepayments	23,302	17,07
Total Other Current Assets	23,302	17,07
Total Current Assets	8,110,668	7,277,73
Fotal Assets	8,110,668	7,277,73
abilities		
Current Liabilities		
ANZ - Credit Card	738	9,79
ANZ - AU CC 456480XXXXX1607	(8)	8,81
Provision for Annual Leave	96,441	43,32
Trade and Other Payables		
Accrued Wages	973	
Accounts Payable	144,689	177,97
GST Payable	50,766	233,91
PAYG Withholding Payable	100,832	82,27
Payroll Tax Liability	43,688	
Superannuation Payable	44,095	6,82
Total Trade and Other Payables	385,044	500,99
Total Current Liabilities	482,215	562,93
Other Current Liabilities		
Revenue Received in Advance		
DPIRD - 2022	-	375,00
DPIRD - 2023	375,000	
Dreughtlluh	2,940,949	2,172,42
Drought Hub		
Drought Hub Adoption Officers Variation	375,000	375,00

### **BALANCE SHEET**

AS AT 30 JUNE 2023



30 JUN 2022

30 JUN 2023

Agrifutures 63,820 126,000 78,808 30,810 **Regional Soils Coordinator** Innovation Hub 680,373 411,578 1,754,094 WaterSmart Dams 650,193 WA Farm Data Sharing Project 43,106 19,583 Yield Gap Grain Legume 395,613 210,000 Pilot Water Quality Testing Tech Scouting Project 114,875 National Risk Management Initiative 190,962 Harvester Losses 169,367 87,022 Emerge Total Revenue Received in Advance 6,165,088 5,504,088 **Total Other Current Liabilities** 6,165,088 5,504,088 **Total Liabilities** 6,647,303 6,067,021 Net Assets 1,463,365 1,210,710 **Member's Funds Retained Surplus** 1,463,365 1,210,710 Total Member's Funds 1,463,365 1,210,710

### STATEMENT OF CHANGES IN EQUITY

### FOR THE YEAR ENDED 30 JUNE 2023



2022

2023

Total Increases	252,654	881,314
Increases Current Year Surplus	252,654	881,31
Retained Surplus	1,210,710	329,39

### GROWER GROUP ALLIANCE (INC) ABN 65 816 357 099

### STATEMENT OF CASH FLOWS

### FOR THE YEAR ENDED 30 JUNE 2022

10,416,424	5,006,863
(10,397,507)	(743,345)
18,917	4,263,519
18,917	4,263,519
7,244,543	2,981,024
18,917	4,263,519
7,263,460	7,244,543
	(10,397,507) 18,917 18,917 18,917 7,244,543 18,917

### NOTES TO THE FINANCIAL STATEMENTS



### FOR THE YEAR ENDED 30 JUNE 2023

### **Summary of Significant Accounting Policies**

This financial report is a special purpose financial report prepared to satisfy the financial reporting requirements of the Associations Incorporation Act 2015. The Committee has determined that the Grower Group Alliance (Inc) is not a reporting entity.

The financial statements have been prepared in accordance with the following accounting policies disclosed below which the Board has determined are appropriate to meet the needs of the members. Such accounting policies are consistent with the previous period unless stated otherwise.

The financial statements have been prepared on an accruals basis and are based on historical costs unless otherwise stated in the notes. The accounting policies that have been adopted in the preparation of these statements are as follows:

AASB 101: Presentation of Financial Statements AASB 107: Cash Flow Statements AASB 108: Accounting Policies, Change in Accounting Estimate and Errors AASB 1031: Materiality AASB 1048: Interpretation of Standards AASB 1054: Australian Additional Disclosures

The following is a summary of the material accounting policies adopted by Grower Group Alliance (Inc) in the preparation of the financial report.

i. The financial report was prepared on accrual basis of accounting, including the historical cost convention and the going concern assumption.

iii. The requirement of accounting standards and other professional reporting requirements in Australia do not have mandatory applicability to the association because it is not a 'reporting entity'.

The following significant accounting policies have been adopted in the preparation of these financial statements.

### **Income Tax**

As the incorporated association is a resource development in terms of subsection 50-5 of the Income Tax Assessment Act 1997, as amended, it is exempt from paying income tax.

### **Impairment of Non-Financial Assets**

Non-financial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount.

Recoverable amount is the higher of an asset's fair value less costs of disposal and value-in-use. The value-in-use is the present value of the estimated future cash flows relating to the asset using a pre-tax discount rate specific to the asset or cash-generating unit to which the asset belongs. Assets that do not have independent cash flows are grouped together to form a cash-generating unit.

### Project Admin Income (Internal)

A number of employees are seconded from GGA into the Drought Hub and their applicable portion of FTE has been charged to the DroughtHub by GGA. Additional charges are made to the Drought Hub by GGA for the portion of salary and on-cost attributable to the salaries. This is to realise the opportunity cost of their contribution (salary) in the Hub that is not available for GGA. Salary and oncost charges amounted to \$427,569 (2022: \$223,329) for the period ended 30 June 2023.

Project administration fees for the management of all projects is charged at a rate of 7%. An amount of \$618,090 (2022: \$342,870) has been charged for the period ended 30 June 2023.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2023



### **Revenue and Other Income**

The incorporated association recognises revenue as follows:

Revenue from contracts with customers

Revenue is recognised at an amount that reflects the consideration to which the incorporated association is expected to be entitled in exchange for transferring goods or services to a customer. For each contract with a customer, the incorporated association: identifies the contract with a customer; identifies the performance obligations in the contract; determines the transaction price which takes into account estimates of variable consideration and the time value of money; allocates the transaction price to the separate performance obligations on the basis of the relative stand-alone selling price of each distinct good or service to be delivered; and recognises revenue when or as each performance obligation is satisfied in a manner that depicts the transfer to the customer of the goods or services promised.

Variable consideration within the transaction price, if any, reflects concessions provided to the customer such as discounts, rebates and refunds, any potential bonuses receivable from the customer and any other contingent events. Such estimates are determined using either the 'expected value' or 'most likely amount' method. The measurement of variable consideration is subject to a constraining principle whereby revenue will only be recognised to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognised will not occur. The measurement constraint continues until the uncertainty associated with the variable consideration is subsequently resolved. Amounts received that are subject to the constraining principle are recognised as a refund liability.

Sales revenue

Events, fundraising and raffles are recognised when received or receivable.

**Donations** 

Donations are recognised at the time the pledge is made.

### <u>Grants</u>

Grant revenue is recognised in profit and loss when the incorporated association satisfies the performance obligations stated within the funding agreements of the grant. If conditions are attached to the grant which must be satisfied before the incorporation association is eligible to retain the contribution, the grant will be recognised in the statement of financial position as a liability until those conditions are satisfied. The recognition is made under either AASB 15 or AASB 1058, whichever criteria apply for each grant.

### Interest

Interest revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

### **In-Kind Contributions**

The total In-Kind contribution as recognised in the financial statements is \$573,446 (2022: \$633,868). All In-Kind contributions are provided by DPIRD as part of the DPIRD-GGA Collaboration Agreement. All In-Kind revenue recognised also has a corresponding expense amount.

### Other revenue

Other revenue is recognised when it is received or when the right to receive payment is established.

### **Employee Provisions**

Provision is made for the association's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be wholly settled within one year have been measured at the amounts expected to be paid when the liability is settled.

Employee benefits expected to be settled more than one year after the end of the reporting period have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may satisfy vesting requirements. Cash flows are discounted using market yields on high quality corporate bond rates incorporating bonds rated AAA or AA by credit agencies, with terms to maturity that match the expected timing of cash flows. Changes in the measurement of the liability are recognised in profit or loss.

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 30 JUNE 2023



### Provisions

Provisions are recognised when the association has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

### **Cash on Hand**

Cash and cash equivalents comprises cash on hand, demand deposits and short-term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

### **Accounts Receivable and Other Debtors**

Accounts receivable and other debtors include amounts due from members as well as amounts receivable from donors. Receivables expected to be collected within 12 months of the end of the reporting period are classified as current assets. All other receivables are classified as non-current assets.

### Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of GST.

### **Accounts Payable and Other Payables**

Accounts payable and other payables represent the liability outstanding at the end of the reporting period for goods and services received by the association during the reporting period that remain unpaid. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

### Critical accounting judgements, estimates and assumptions

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements, estimates and assumptions on historical experience and on other various factors, including expectations of future events, management believes to be reasonable under the circumstances. The resulting accounting judgements and estimates will seldom equal the related actual results. The judgements, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities (refer to the respective notes) within the next financial year are discussed below.

### Coronavirus (COVID-19) pandemic

Judgement has been exercised in considering the impacts that the Coronavirus (COVID-19) pandemic has had, or may have, on the incorporated association based on known information. This consideration extends to the nature of the products and services offered, customers, supply chain, staffing and geographic regions in which the incorporated association operates. Other than as addressed in specific notes, there does not currently appear to be either any significant impact upon the financial statements or any significant uncertainties with respect to events or conditions which may impact the incorporated association unfavourably as a the reporting date or subsequently as a result of the Coronavirus (COVID-19) pandemic.

### **COMMITTEE'S REPORT**

### FOR THE YEAR ENDED 30 JUNE 2023



Your committee members submit the financial report of Grower Group Alliance (Inc) for the year ended 30 June.

#### Committee

The names of the committee Members throughout the year and at the date of this report are:

Peter Roberts (Chair)

Erin Gorter (Vice Chair)

Graham Smith (Independent Director)

Dr Kelly Manton-Pearce (Member Director)

Nicole Batten (Member Director)

Debbie Gillam (Member Director)

Greg Curnow (Member Director)

Chris Wyhoon (Member Director)

### **Principal activities**

The GGA was established in 2002 by a number of WA grower groups to develop a stronger connection with other groups, researchers, funding bodies and industry.

GGA's recent scope spans facilitating collaboration in the Research, Development and Extension (R,D&E) project arena, plus delivering a needs-tailored capacity building program supporting stakeholders to achieve higher impact and engage in the R,D&E arena.

Within current R,D&E deliverables, GGA facilitates stakeholder collaboration and co-design of grower driven, network scale R,D & E projects that secure investment for grower groups.

Within current capacity building deliverables, GGA aims to increase the capabilities and the connections of grower groups across all primary production industries through:

a) Training workshops, learning and leadership experiences

b) Networking events connecting grower groups to researchers, industry and agtech locally and nationally

c) Acting as a connector for industry and grower groups on accessing WA grower groups for collaboration

d) Provision of resources for groups, industry and researchers enabling increased collaboration by grower groups in the R,D&E arena

e) Advocating the importance and impact for the agriculture industry of partnering with grower groups

### **Significant changes**

No significant change in the nature of these activities occurred during the year.

Peter Roberts Chair

Dated:25/8/23

Erin Gorter Vice Chair

Dated:25/8/23

STATEMENT BY MEMBERS OF COMMITTEE



### FOR THE YEAR ENDED 30 JUNE 2023

The committee has determined that the association is not a reporting entity and that this special purpose financial report should be prepared in accordance with the accounting policies outlined in the notes to the financial statements.

In the opinion of the committee the financial report:

1. Presents fairly the financial position of Grower Group Alliance (Inc) for the year ended 30 June and its performance for the period ended on that date.

2. At the date of this statement, there are reasonable grounds to believe that Grower Group Alliance (Inc) will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the committee and is signed for and on behalf of the committee by:

Peter Roberts Chair

Dated:25/8/23

Erin Gorter Vice Chair

Dated:25/8/23

DIRECTORS: ROBERT CAMPBELL RCA, CA VIRAL PATEL RCA, CA Alastair Abbott RCA, CA Chassey Davids RCA, CA



Associate Director: Santo Casilli FCPA PFIIA

### AUDITOR'S INDEPENDENCE DECLARATION TO THE MEMBERS OF GROWER GROUP ALLIANCE (INC)

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2023 there has been:

(i) no contraventions of the auditor independence requirements of the Associations Incorporation Act 2015 (WA);

(ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Yours faithfully,

Viral Patel, CA, CPA Registered Company Auditor number 333615 Director Australian Audit

Date: 19 September 2023



PO Box 7465, Cloisters Square PO, WA 6850 | Level 8, 251 St Georges Terrace, Perth, WA 6000 (08) 9218 9922 | info@ausaudit.com.au | www.australianaudit.com.au | ABN: 63 166 712 698

Trade mark of Chartered Accountants Australia and New Zealand and used with permission

Liability limited by a scheme approved under Professional Standards Legislation

### **DIRECTORS:**

ROBERT CAMPBELL RCA, CA Viral Patel RCA, CA Alastair Abbott RCA, CA Chassey Davids RCA, CA

Associate Director: Santo Casilli FCPA PFIIA



### **INDEPENDENT AUDITOR'S REPORT**

To the members of Grower Group Alliance (Inc)

**Report on the Audit of the Financial Report** 

### Opinion

We have audited the financial report of Grower Group Alliance (Inc) (the Entity), which comprises the statement of financial position as at 30 June 2023, the statement of income and expenditure, statement of changes in equity and statement of cash flows for the period then ended, and notes to the financial statements, including a summary of significant accounting policies and the statement by the Members of the Committee.

In our opinion the accompanying financial report has been prepared in accordance with requirements of the *Associations Incorporation Act 2015 (WA)* including:

- a) giving a true and fair view of the Entity's financial position as at 30 June 2023, and of its financial performance and its cash flows for the period then ended; and
- b) complying with Australian Accounting Standards to the extent described in Note 1.

### **Basis for Opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Entity in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Emphasis of Matter – Basis of Accounting**

We draw attention to Note 1 to the financial report, which describes the basis of accounting. The financial report has been prepared to assist the Entity to meet the requirements of the *Associations Incorporation Act 2015 (WA)*. As a result, the financial report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

### Responsibilities of Management and Those Charged with Governance for the Financial Report

Management is responsible for the preparation and fair presentation of the financial report and have determined that the basis of preparation described in Note 1 to the financial report is appropriate to meet the requirements of the *Associations Incorporation Act 2015 (WA)* and the needs of the members. The responsibility of Management also includes such internal control as management

PO Box 7465, Cloisters Square PO, WA 6850 | Level 8, 251 St Georges Terrace, Perth, WA 6000 (08) 9218 9922 | info@ausaudit.com.au | www.australianaudit.com.au | ABN: 63 166 712 698



Trade mark of Chartered Accountants Australia

and New Zealand and used with permission

Liability limited by a scheme approved under Professional Standards Legislation



determines is necessary to enable the preparation and fair presentation of a financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

### Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with Australian Auditing Standards, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain
  audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of
  not detecting a material misstatement resulting from fraud is higher than for one resulting
  from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations,
  or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of
  accounting and, based on the audit evidence obtained, whether a material uncertainty exists
  related to events or conditions that may cast significant doubt on the Entity's ability to
  continue as a going concern. If we conclude that a material uncertainty exists, we are required
  to draw attention in our auditor's report to the related disclosures in the financial report or,
  if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the
  audit evidence obtained up to the date of our auditor's report. However, future events or
  conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.



We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Yours faithfully,

Viral Patel, CA, CPA Registered Company Auditor number 333615 Director Australian Audit

Date: 19 September 2023

# ACKNOWLEDGEMENTS

GGA wishes to acknowledge the numerous stakeholders vital in our operations and advancement:

Grower groups and our broader membership for continued engagement and investment in developing the GGA Network.

The Honourable Jackie Jarvis MLC, Minister for Agriculture and Food; Forestry; Small Business.

Also the leadership team at the Department of Primary Industries and Regional Development (DPIRD), for their support in maximising the potential of the DPIRD–GGA Collaboration agreement.

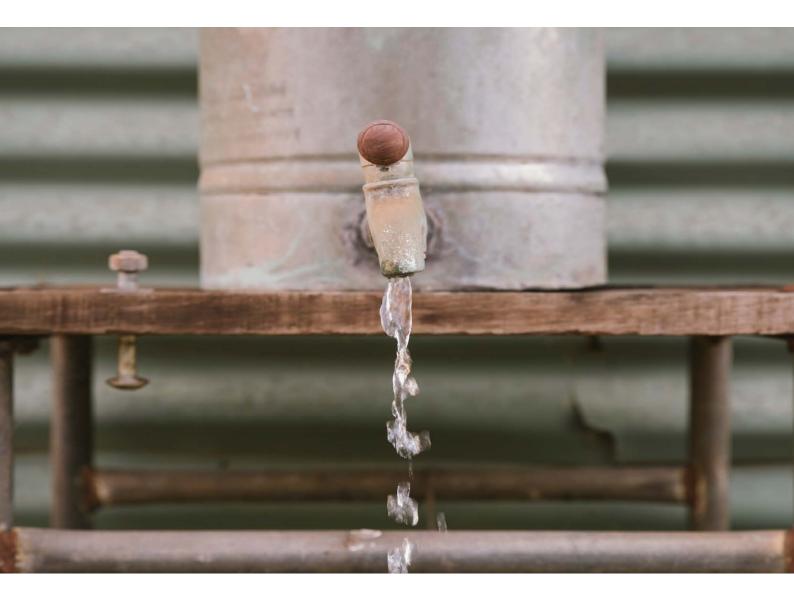
Operational staff at DPIRD for their continued positive optimisation of our working relationship and goal of improved outcomes in the WA agriculture ecosystem. Our major Sponsor partners; the CBH Group, Farmanco, and Farm Weekly for their investment in developing stakeholder value within the GGA Network.

All other GGA business partners that invest and collaborate to deliver value and make a positive impact on the WA agriculture industry.



# CONTACT US

Grower Group Alliance Inc Level 6, 1 Nash St, Perth 6000 www.gga.org.au | admin@gga.org.au | @GGA\_WA



Grower Group Alliance Inc accepts no liability whatsoever by reason of negligence or otherwise arising from the use or release of this information or any part of it.